

AGENDA
ILLINOIS STATE DENTAL SOCIETY
BOARD OF TRUSTEES MEETING
IN PERSON AT ISDS HEADQUARTERS IN SPRINGFIELD, IL
DECEMBER 8 & 9, 2022
1:00pm Call to Order – December 8, 2022
8:30am Call to Order – December 9, 2022

CALL TO ORDER				
Call to Order by Dr. Kenneth Rawson, President, 1:00p.m., Thursday, December 8, 2022				
Roll Call: Drs. Kenneth Rawson (President), Richard Bona (President-elect), Mike Danner (Vice President), John Kozal (Treasurer), Douglas Chang (Secretary) and Trustees Satish Alapati, James Bryniarski, Jason Guerrero, James Hardy, Mahmoud Jallad, Richard Leyba, Jon Nickelsen, Jennifer Pritts, Donald Rastede, Cynthia Sachs, William Simon, John Van Scoyoc, Ronald Waryjas, Susan Zelazo-Smith, and Dr. Edmund March, New Dentist Chair and Dr. Chad Reedy (Speaker)				
INVITED GUESTS AND ISDS STAFF				
Invited Guests: Drs. Lawrence White (Vice Speaker of the House), Milton Salzer (Editor), Randall Markarian, (ADA Trustee), Larry Osborne (Governmental Affairs Chair) and Joe McLennan, (ISDS Consultant)				
ISDS Staff: Eric Larson, Executive Director; Nic Atkinson, Director of Finance; Dave Marsh, Director of Governmental Affairs; Jennifer Walker, Communications Director/ISDS Foundation Executive Director; Lindsay Wagahoff, Associate Director of Governmental Affairs, Tara Conway, Executive Assistant, Mattea Tavernor, Conventions & Continuing Education Manager and Claire Griffith, Membership Manager				
ISDS DISCLOSURE POLICY				
In accordance with the ISDS Conflict of Interest Policy, at this time anyone present at this meeting is obligated to disclose any personal, professional or business relationship that they or their immediate family may have with a company, professional organization or individual doing business with the ISDS, when such company, professional organization or person is being discussed. This includes, but is not limited to insurance companies, sponsors, exhibitors, vendors and contractors.				

NOTE: Consent items are marked with a CC and will remain on consent unless pulled by a Board Member.

I. PRELIMINARY BUSINESS				
A		Opening Remarks	Informational	Dr. Kenneth Rawson
B		Approval of Agenda	Action	Dr. Kenneth Rawson
C		Approval of Minutes		Dr. Kenneth Rawson
		• BOT meeting – September 8, 2022	Action	
		• BOT meeting – September 10, 2022	Action	

II. REPORTS				
A		Executive Director	Informational	Mr. Eric Larson
B	CC	Officers		
		• President	Informational	Dr. Kenneth Rawson
		• President-Elect	Informational	Dr. Richard Bona
		• Vice President	Informational	Dr. Michael Danner
		• Treasurer	Informational	Dr. John Kozal
		• Secretary	Informational	Dr. Douglas Chang
C	CC	Trustees	Informational	Trustees
D		ADA Trustee	Informational	Dr. Randall Markarian
E		Committees of the Board		
		• Committee on Committees	Action	Dr. Richard Bona
		• Executive Committee		Dr. Kenneth Rawson
		- 10/15/22 Mtg	Informational	
		- 11/17/22 Mtg	Action	
		• Committee on Policy & Structure	No Report	Dr. Jennifer Pritts & Dr. Donald Rastede
F		Standing Committees		
		• Access to Care	Informational	Dr. Jason Guerrero
	CC	• Annual Session	Informational	Dr. Kenneth Rawson
		• Communications	Informational	Dr. John Van Scoyoc
		• Dental Benefits and Practice	Informational	Dr. Susan Zelazo-Smith
		• Dental Education	Informational	Dr. James Bryniarski
		• Governmental Affairs	Action	Dr. Jon Nickelsen
		• Member Services	Action	Dr. Richard Leyba
		• Membership	Informational	Dr. James Hardy
		• New Dentist & Leadership Development	Informational	Dr. Cynthia Sachs
G		Special Committees/Task Forces		
		• Health Insurance	Informational	Dr. Douglas Chang
		• Oral Cancer	Informational	Ms. Jennifer Walker
	CC	• Expanded Function Dental Assistant Training	Informational	Mr. Dave Marsh
		• Mid-Level Providers	Informational	Dr. Kenneth Rawson
H	CC	ISDS Foundation	Informational	Ms. Jennifer Walker

III. NEW BUSINESS				
A		Strategic Planning	Informational	Mr. Joe McLennan
B		ADA CERP Accreditation Discussion	Informational	Dr. Mahmoud Jallad

IV. MISCELLANEOUS				
A		Transfer of Powers	Action	Dr. Kenneth Rawson

V. ADJOURNMENT				
A		Meeting Adjournment	Action	Dr. Kenneth Rawson

**ISDS Board of Trustees Meeting
September 8, 2022
Board Meeting at ISDS Annual Session, Bloomington, IL**

The ISDS Board of Trustees met in person on Thursday, September 8, 2022. In attendance were all officers and trustees, except Dr. Edmund March. Also in attendance were Bryan Blew, Speaker of the House; Chad Reedy, Vice Speaker; Milton Salzer, Editor; and ISDS staff Eric Larson, Executive Director; Dave Marsh, Government Relations Director; Nic Atkinson, Finance Director; Jennifer Walker, Communications Director and Executive Director of the ISDS Foundation; Lindsay Wagahoff, Associate Director Governmental Affairs; Claire Griffith, Membership Manager, Mattea Tavernor, Conventions and Education Manager and Tara Conway, Executive Assistant.

Other guests present were Dr. Sue Becker-Doroshov, ADA Trustee; Dr. Randall Markarian, ADA Trustee-elect; Incoming trustees, Drs. Mahmoud Jallad, Donald Rastede, Satish Alapati and Rick Leyba.

President Stacey Van Scoyoc called the meeting to order at 8:00am.

Disclosure Policy / Conflict of Interest

Dr. S. Van Scoyoc read the ISDS disclosure policy contained on the agenda and clarified board members only need to disclose a conflict when it pertains to a topic being discussed during the meeting.

Welcome and Introductions

Dr. S. Van Scoyoc welcomed everyone, including the incoming trustees and thanked them for being here. She also reviewed major milestones over the past year and thanked the outgoing trustees for their service.

Approval of Agenda

Dr. S. Van Scoyoc removed Dental Benefits from the consent agenda Dr. Richards motioned to approve the agenda as amended, Dr. Kay seconded and the agenda was approved by unanimous consent.

Approval of Minutes

Dr. Kay asked for an editorial correction in the Access to Care report and motioned to approve the June 2022 minutes as amended, Dr. J. Van Scoyoc seconded and the minutes were approved by unanimous consent.

Dr. Kay moved to approve the minutes from August, Dr. J. Van Scoyoc seconded and the minutes were approved by unanimous consent.

Reports

Executive Director

A written report was submitted.

Mr. Larson welcomed the incoming trustees to the board. He then reviewed the events over the past three years of service for the outgoing trustees, which coincided with the start of his position. He thanked Stacey for her positive contributions to the Society over her term.

Mr. Larson discussed the purchase of new headquarters building and the sale of the five lots near the current building. We're just starting the process with the new building, but it will ramp up going forward.

Mr. Larson announced that we will tie the free monthly CE to membership coming up, so the launch will be moved from October 2022 to January 2023.

He also thanked the ISDS staff for their work and planning for the events throughout the year.

ADA Trustee

Dr. Doroshow gave more detail about three resolutions coming to the ADA HOD

- Strategic forecasting committee at the HOD – elevating the HOD to steer policy – would be a rolling year by year – will be more nimble – active way to continue to advance the organization
 - Cissy Furusho is our representative on this task force.
- Council on Membership is proposing to add a Dental Team Member category. It's a huge market, approximately 5x the size of the dentist market. This will give us more information into what is happening in the dental office. We have to look at our business model and what membership means in a modern world.

Aptify is being replaced with a sales force-based system called Fonteva. There will be much information see a lot more about this in the coming months. She thanked Mr. Larson for serving on the advisory committee for this initiative.

Committee on Committees

A written report was submitted.

Dr. Rawson reviewed the submitted report and pointed out that we are still waiting on several committee members to return their conflict-of-interest form. He plans to work with Mr. Larson on improving this process over the next year.

After brief discussion, Dr. Rawson moved approval of the recommended committee members. Motion carried via unanimous consent.

Dental Benefits

A written report was submitted.

Mr. Marsh explained recent conversations with Delta Dental regarding electronic claims legislation. He explained that we are going to take a strong, positive approach on this issue for members. Dr. Markarian and Dr. Patel have served, or currently serve, on the Council on Dental Benefit Programs at the ADA level that is looking at this legislation.

Dr. Markarian provided more detail regarding the discussions that have taken place. ADA plans to look at the national impact of this legislation and benefits that can come by automating these processes. Dr. Patel added that it is important to consider some exemptions for dentists who may be in unique situations and not able to meet these new standards.

Mr. Marsh stated that if we need to consider moving the effective date out, it is certainly possible to pursue.

Dr. Simon pointed out that electronic claims have been around for a very long time. He said that we need to be considerate of our members who are still not using it at this point. He would like to see allied personnel/office managers involved in this process with ISDS, who can work with us to be the experts on how electronic claims work.

Governmental Affairs

A written report was submitted.

Mr. Marsh discussed the alert that was sent out by ISDS regarding the rule being looked at by JCAR about on-site kits for general practice, telehealth provisions, and changes to anesthesia requirements. He explained that rules made by JCAR have the same effect as a new law, which could lead to disciplinary action. ISDS needs to make sure our opinion is known to the legislators who serve on JCAR so that they do not make decisions without consulting us.

Member Services

A written report was submitted.

Dr. J. Van Scoyoc discussed the recent acquisition of Midway Dental by Henry Schein. There has been communication to customers, but there is still a lot of unknown.

Mr. Larson added that all Midway contracts have been assumed by Henry Schein. Henry Schein is currently renegotiating those contracts in good faith, but we really do not know what is going to happen yet. While little known at this point, he asked for early feedback from the board on continuing the endorsement with Independent Dental Solutions.

Dr. Simon added that we will need to be sure there's no conflict-of-interest for Mr. Larson serving on the Henry Schein advisory council. Mr. Larson indicated that he has reached out to Henry Schein already regarding if there is any potential conflict with his role on the advisory council.

Membership

A written report was submitted

Ms. Griffith explained the challenges we are having with membership, including a large number of retiring dentists.

She also talked about some recent successful events, including a partnership with CDS and ADA. She also explained some new initiatives regarding offering some different benefits from a member services aspect, including a possible relationship with Better Help. ISDS also worked with CDS to make 2022 the first year where early registration for the Midwinter Meeting be available to members who are enrolled in autorenewal of their dues. Those on autorenewal can start registering for Midwinter in early October rather than November 1, when general registration opens.

Ms. Griffith talked about her recent visits to all of the dental schools and interesting conversations with dental students.

New Business

Massachusetts Dental Loss Ratio Ballot Initiative

A written report was submitted.

Mr. Larson reviewed the report and explained that this is regarding creating medical "dental" loss ratio legislation. He also explained the difference between the legislative process in IL and MA. MA has requested funds from Illinois and all other dental associations. He said that we pursued a similar initiative in IL back in 2016 and were not able to get it passed. Our Governmental Affairs Committee will be looking at this as a legislative initiative for us next year, but ballot measures are not possible in Illinois like MA. He also pointed out that the MA Dental Association did not initiate this ballot measure, but has stepped in to help.

Dr. Doroshow explained that the ADA Board has not had a conversation about this yet, but have a call scheduled.

Mr. Marsh said that we need to really look at what benefit we will get out of doing this. It will take a lot of effort and resources, so we want to be sure it's something we really want to do.

After discussion, Dr. Chang moved to re-evaluate dental loss ratio in Illinois and refer the matter to the Governmental Affairs Committee, Dr. Patel seconded and it passed unanimously.

Midwestern Career College – Letter of Support Request for New RDH Program

A written report was submitted.

Mr. Larson explained the request we received from Ms. Shirley Beaver, consultant, to write a letter of support to help her create a CODA approved RDH program for the Midwestern Career College. Many faculty from the recently closed Fox College program are anticipated to teach at this new program, once CODA approved and opened.

Dr. Chang motioned to write a letter to support this, Dr. Danner seconded and after discussion it passed unanimously.

Support of Dr. Susan Becker-Doroshov to run for ADA President-elect

A written report was submitted.

The sub-committee recommends that the ISDS Board of Trustees endorse Dr. Susan Becker-Doroshov for the position of ADA President-elect. The recommendation passed unanimously.

The sub-committee recommends that the ISDS Board of Trustees contribute up to \$25,000 to fund Dr. Susan Becker-Doroshov's campaign for ADA President-elect. The recommendation passed unanimously.

Trustees Assigned to Speak on Resolutions

A written report was submitted.

Dr. S. Van Scoyoc reviewed the list of resolutions and assigned trustees. She asked that everyone be prepared to speak on theirs, only if needed.

Dr. Waryjas asked for the support of the Board on Resolution #20, the resolution to which he was assigned. He stated that the reason the board recommended to not adopt is because time is needed to vet people effectively, and this is not simply a power grab by the board. There is broad support at the board level for an at-large trustee, the board just did not agree with all of the mechanisms in this resolution.

The group discussed other resolutions and concluded that they are all prepared.

Dr. Rawson reminded the group that our Board meeting on Saturday will take place in this room 30 minutes after the close of the House of Delegates.

TRANSFER OF POWERS

The Board voted to transfer the powers to the Executive Committee.

BOARD CLOSING STATEMENT

The board closing statement was read.

MOTION TO ADJOURN

There being no further business, the meeting adjourned at 10:12am.

**ISDS Board of Trustees Meeting
September 10, 2022
Board Meeting at ISDS Annual Session, Bloomington, IL**

The ISDS Board of Trustees met in person on Saturday, September 10, 2022. In attendance were all officers and trustees. Also in attendance were Chad Reedy, Speaker of the House; Lawrence White, Vice Speaker; Milton Salzer, Editor; and ISDS staff Eric Larson, Executive Director; Dave Marsh, Government Relations Director; Nic Atkinson, Finance Director; Jennifer Walker, Communications Director and Executive Director of the ISDS Foundation; Lindsay Wagahoff, Associate Director Governmental Affairs; Claire Griffith, Membership Manager, Mattea Tavernor, Conventions and Education Manager and Tara Conway, Executive Assistant.

Other guests present were Dr. Randall Markarian, ADA Trustee-elect.

President Kenneth Rawson called the meeting to order at 3:15pm.

Disclosure Policy / Conflict of Interest

Dr. Rawson read the ISDS disclosure policy contained on the agenda and clarified board members only need to disclose a conflict when it pertains to a topic being discussed during the meeting.

Welcome and Introductions

Dr. Rawson welcomed everyone to the first meeting of the new Board of Trustees.

Approval of Agenda

Dr. Simon asked to add an item to New Business regarding resolution #12. Dr. Nickelsen motioned to approve the agenda as amended, Dr. Van Scoyoc seconded and the agenda was approved by unanimous consent.

Approval of Minutes

None

Review of Master Calendar

Dr. Rawson and Mr. Larson reviewed the calendar that was distributed earlier this year and in conjunction with this meeting agenda. Details were provided regarding the expectations of each event listed. Dr. Rawson pointed out two events that will be different than usual; 1) The Strategic Retreat will be held in June 2023 at Starved Rock Lodge and 2) the ADA 8th District 1st Caucus will be held virtually in 2023 instead of in person. The group asked questions and discussed the upcoming year.

Reports

None

New Business

2022-2023 Board Liaison Appointments – a written report was submitted

Dr. Rawson reviewed the appointments and laid out expectations of the liaisons.

2022-2023 Board Committee Appointments – a written report was submitted

Dr. Rawson reviewed the appointments and laid out expectations of the committees. He also pointed out the reduction in the number of committees, now only three Board Committees and nine Standing Committees.

PNC Account Signers

Mr. Atkinson explained that we need to have the new President and Treasurer sign documents for the bank so that they can be added as authorized signers to our account. Dr. Jallad moved to accept Drs. Rawson and Kozal as authorized signers for the Society's bank account, Dr. Bryniarski seconded and it was approved by unanimous consent.

Referral/Action from 2022 HOD

- 1) Resolution #14 - House of Delegates Policy on ISDS Position Statement on Proposed Mid-Level Dental Provider Models

The HOD referred this resolution to the Board of Trustees to create a task force and report to the 2023 House of Delegates. After discussion, Dr. Bona moved that the President appoint a task force to review these issues and report back to the Board of Trustees. Dr. Waryjas seconded and it passed via unanimous consent.

New Business - Resolution #12

Following inquiries at the reference committee and Business Meeting of the House of Delegates, Dr. Simon asked for clarity on the financial accounting for the ISDS funding of the ADA candidates. Mr. Larson explained his answers to the questions asked, and the Board discussed the house policy, ISDS reserve policy, and candidate funding as it pertains to both.

TRANSFER OF POWERS

The Board voted to transfer the powers to the Executive Committee.

BOARD CLOSING STATEMENT

The board closing statement was read.

MOTION TO ADJOURN

There being no further business, the meeting adjourned at 4:03pm.

Executive Director's Report December 8, 2022

I think every single time I draft my Executive Director report, I feel like I constantly say “it feels like we were just at the last board meeting”, which has held true once again. Looking at the volume of what has transpired and ISDS has accomplished between the September meeting and now, it is no wonder that time has flown by.

Generally, the time spent after the ISDS Annual Session is mostly related to “rolling over” information for the new Board of Trustees and ISDS Committees, laying the groundwork for these folks to be prepared for their roles, preparing/attending the ADA's Annual Meeting, and also preparing for upcoming membership year's dues renewals. These standard items have been particularly true this year, especially with numerous ISDS committees being revamped at the 2022 HOD.

The ISDS election campaign process is underway with a contested election for the ISDS Secretary position and no interest at this time that has been submitted for the Trustee At-Large position. ISDS has issued out notices to component and branch leadership regarding the ISDS campaign guidelines and held meetings with both Secretary candidates to review the same. It has been some time since we have had a contested election occur while component and branch meetings were back to an in-person meeting format. As mentioned before, no names have come forward yet for the Trustee At-Large position, which will be elected at the 2023 HOD. Notices have been shared out to members regarding this position and how to apply. A webpage has also been created regarding specific details, please share the word: <https://www.isds.org/about-us/trustee-at-large>.

A Receptionist/Office Assistant was finally hired after months of trying to locate a candidate. Terri Sablotny joined ISDS in October 2022 in this role will now be the kind voice you hear when you call headquarters. Please try and make it a point to introduce yourself during the December board meeting, her workspace is located at the top of the stairs. ISDS has been down about one staff member for the better part of 2022, so I commend all of the other employees who have stepped up to fill that void during that time. We have definitely been stretched thin at points, but her addition helps significantly. ISDS definitely felt the effects of a staffing shortage/hiring issues that were occurring globally in 2022.

Quickly after taking the helm, Dr. Rawson was called into action to issue a letter to the Governor after the CDC revised its healthcare guidance on face coverings and weekly testing. In consultation with the Executive Committee and ISDS staff, a carefully crafted letter was issued to the Governor's office supporting our request for Illinois to align with these new CDC guidelines – many of which members had been very vocally calling for. In sticking to the high infection control standards and protocols dentistry has in place, we were able to keep the message of dentistry as essential healthcare, while promoting positive changes to the Illinois Covid laws that would benefit our members. One week after issuing our letter, the Governor's new Executive Order included alignment with the CDC on all the matters we requested.

Very recently, as in December 1st, Dave and Lindsay were able to successfully advocate for a one-year delay to the e-prescription legislation effective date. The original January 1, 2023 effective date created considerable concern for many ISDS members, and ISDS took immediate action to rectify this issue for the benefit of our members. The legislation passed both the House and Senate chambers and is awaiting signature from the Governor, but appears to be on track for such signature. Being able to get something like this passed during the fall veto session, which is generally reserved for incredibly substantial issues (i.e. SAFE-T Act), speaks volumes to Dave and Lindsay and our standing as an organization. The process is not over on this and additional exemptions will need to be discussed prior to 2024, but this is advocacy at work.

ISDS received official clarification regarding that the continuing education variance that was granted for the 2021 renewals to allow for 100% on-demand continuing education will not be the case for 2024. In updating the ISDS membership, ISDS also used this as an opportunity to promote in-person attendance at the 2023 Midwinter Meeting.

The matters ongoing at UIC-COD required very careful consideration and handling from the dental society's standpoint, but ultimately a very appropriate statement was provided to legislators to highlight what ISDS is doing to support DEI efforts.

Overall, and as you can observe in the Strategic Planning update document under new business, our society continues to build positive momentum towards the future. ISDS has reinvented itself over the past few years, and we are certainly not done yet. The launch of our free, monthly webinar series in 2023 will provide another avenue for member-value, there is a hefty proposed legislative agenda that can provide much direct member value, and we continue to explore opportunities to deliver member. I am excited to use the 2023 retreat as a prime opportunity to lay the groundwork for our organization going forward. Retreat facilitator, Joe McLennan, will be attending our December board meeting for a strategic planning session, which will start the preparations for our retreat. Collaboration and buy-in from the Board of Trustees, current and future, will be essential to the plan's success, so please start brainstorming now for how to approach the retreat.

Dental Society Meetings and Events:

Since the past board meeting, I have attended the following noteworthy meetings with the ensuing information presented and/or member feedback received.

September 13 – McLean County Dental Society Component Meeting (Bloomington, IL)

- Just couldn't stay away from "Blo-No" and attended the component meeting to provide ISDS updates

September 14 – ISDS Monthly Component Leader Meeting (Virtual)

September 20 – New Committee Member Orientation (Virtual)

- Annual training for new committee members

September 21 – American Society of Constituent Dental Executives (ASCDE) Officer Meeting (Virtual)

- Discussion regarding relationship between ADA/ASDA and if beneficial to tripartite

September 27 – State Board of Dentistry Meeting (Virtual)

- IDFPR indicated it was working on exemptions for e-prescribe rules, anticipated to occur before January 1, 2023 effective date of e-prescribe legislation
- After much questioning from state board members, IDFPR clarified it will not punish providers for patients who are not wearing masks (FYI - verbal indication does not mean it is still not possible to do so, so not possible for ISDS to share this out)

September 27 – ADA Association Management Software (AMS) Conversion Advisory Committee Meeting (Virtual)

September 27/28 – ISDS Officers/ADA Trustee/ADA Trustee-elect Dinner & 8th District 2nd Caucus Meeting (Bloomington, IL)

- Campaign guidelines for ADA Trustee candidates amended, resolutions for 2022 ADA HOD reviewed by reference committee workgroups

September 30 – Site Visit of New Headquarters (Springfield, IL)

- Met with office furniture supply company to review building needs/layout

October 3 – Quarterly Check-In with ADA Executive Director, Dr. Raymond Cohlma (Virtual)

October 4 – 1010 S. 2nd Street Building Pre-Inspection (Springfield, IL)

- Hired licensed inspector to conduct a pre-inspection on current headquarters to help gauge necessary repairs and start to then establish a listing price

October 12 – Progress Call with TDIC Regarding Health Insurance Offering (Virtual)

- See Health Insurance Committee Report for details

October 12 – ISDS Monthly Component Leader Meeting (Virtual)

October 13-19 – SmileCon/ADA House of Delegates & Reference Committees/3rd and 4th Caucus Meetings of 8th District Delegation (Houston, TX)

- October 14: ASCDE Meeting/Treasurers Summit/SmileCon Exhibit Floor
- October 15: 3rd Caucus meeting of 8th District Delegation/1st Meeting of ADA HOD/8th District Event/ISDS Executive Committee Meeting (see 10/15/22 report for more info)
- October 16: ADA Reference Committee Meetings
- October 17: 4th Caucus meeting of 8th District Delegation/ADPAC Diamond Club Reception
- October 18: Last day of ADA HOD

October 28 – ISDS Governmental Affairs Committee Meeting (Springfield, IL)

- Reviewed 2023 potential legislative agenda: see Governmental Affairs report for more info

November 7 – ADA Association Management Software (AMS) Conversion Advisory Committee Meeting (Virtual)

November 7 – ISDS Election Review Committee Meeting (Virtual)

- Discuss ISDS candidate election matters

November 9 – ISDS Monthly Component Leader Meeting (Virtual)

November 10 – ISDS Staff Holiday Luncheon (Springfield, IL)

November 13 – CDS Officer Installation Ceremony (Itasca, IL)

- Attended the installation of Dr. Michael Durbin as CDS President and CDS trustees

November 15 – ADA President-elect Campaign Discussion for Dr. Susan Becker-Doroshov (Virtual)

- Coordinated logistics and involvement from ISDS for the campaign

November 16 – Reviewed 2022 Financials with Executive Committee Vice-Chair (Virtual)

- Dr. Bill Simon (Vice-chair), Nic Atkinson (ISDS Director of Finance), and I met to review ISDS financials in advance of upcoming Executive Committee meeting

November 17 – ISDS Executive Committee Meeting (Virtual)

- See Executive Committee board report from 11/17 for more details

November 18 – Progress Call with TDIC Regarding Health Insurance Offering (Virtual)

- See Health Insurance Committee Report for details

November 18 – Discussion on Preliminary Planning on 2023 ISDS Board Retreat (Virtual)

- Met with Joe McLennan, ISDS 2020/2023 Retreat Facilitator, to review progress on current plan and start planning for 2023. Joe to attend the December board meeting to start planning discussions with the board.

November 18 – Illinois Dental Assistants Association (ILDAA) Canceled Meeting (Springfield, IL)

- ISDS offered ILDAA the utilization of our building to host a meeting for its member but had to cancel due to a lack of interest in attendance

November 20 – Personal: Witnessed the Minnesota Vikings Suffer the Beatdown of a Lifetime Against the Dallas Cowboys with my brother and Dad (Minneapolis, MN)

- We are Vikings fan, but the trip was priceless and memorable

November 22 – Meeting with ISDS Officers Regarding Statement on Allegations of Racism at UIC (Virtual)

November 30 – American Society of Constituent Dental Executives (ASCDE) Officer Meeting with ADA Commission on Dental Accreditation (CODA) (Virtual)

- Following our October ASCDE meeting, this was a follow-up meeting for our two groups to meet to learn more about each other, ask questions, and see how we can collaborate to work in alignment to advance the profession.
- Very enlightening to learn more about the innerworkings of CODA, but it was fairly clear that some CODA standards might be dated and be in need of some updates, particularly in light of the current staffing shortages in the dental industry and advances in technology. One prime example is that hygiene programs must maintain a faculty-to-student ratio of 1:5, but dental therapy programs can maintain a higher ratio of 1:6, despite teaching more invasive/restorative clinical work. CODA staff was not aware of the evidence that supports the established ratios, as they have been in place for a number of years that predates staff, but thought they are justified in that no changes in the ratios have been proposed.

December 3 – ISDS New Dentist 2nd Annual Holiday Shin-Dig (Chicago, IL)

- The volume of RSVPs from new dentists looks like an incredible way to gain exposure for ISDS to this demographic

Respectfully submitted: Mr. Eric Larson, Executive Director

ISDS President

Ken Rawson

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
September 7-10	ISDS Annual Session	Congratulations for all of the newly installed Officers and Board.	
September 14	ISDS Monthly Components Leaders Meeting		
September 28	ADA 2 nd Caucus		
October 12	Monthly Component	Update on membership	
October 14-17	ADA House of Delegates	The 8 th District Delegation was a joy to work with.	
October 26	ISDS Foundation Community Grant Awards	I was impressed with the efforts of so many of our members to meet the dental needs for Illinois residents	
November 4-5	Anesthesia Monitoring Course for dental assistants		
November 7	Annual Session Chairs Meeting	Continuing to plan the 2023 Annual Session in Springfield	
November 7	Election Review Committee	ISDS Officer election campaigns	
November 11	Election Review Committee	ISDS Officer election campaigns	
November 13	CDS Officer Installation		
November 17	Executive Committee Meeting		

Other Notable Items

I would like to thank Stacey for an incredible year. The Annual Session was great and thank you for all of your efforts on behalf of our members. I would also like to welcome our new ISDS Secretary, Douglas Chang, and new members of the Board of Trustees. I look forward to working with all of you this year. Thank you for everyone that has already stepped up to take on assignments or give sage advice. Remember to take advantage of opportunity to be an ISDS Mentor.

President-Elect ISDS

Richard A. Bona

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9-28-2022	ADA Caucus	Review resolutions	
10-7-2022	UIC Reunion	Awards to past Presidents Drs. Alice and Stacey	Note in Illinois Dental News of it
10-11-2022	South Sub Branch	Review Annual Session, topic on occlusion, visit by the CDS Officers	Maintaining ISDS action updates for meetings
10-15-2022	Smilecon-ADA	ADA Trustee Dr. Sue announces run for ADA President-Elect. Dr. Randall installed as ADA Trustee	Write up in Illinois Dental News about Dr. Sue
10-25-2022	Dental Arts Club	ISDS update, questions about the new prescription law, topic was photography	
11-7-2022	ISDS Election Com	Review parameters for election campaigning	
11-14-2022	SSB Board	Discuss new dentist event, sponsors, future officers	
11-16-2022	IDO meeting	Review CDS, ISDS, ADA news	Discuss ADA delegates
11-17-2022	EC-F&P meeting	Discuss budget	
11-29-2022	DAC meeting	TBD	

Other Notable Items

10-23-2022 Installation of past ISDS Trustee Don Kipper as Dental Arts President

11-13-2022 Installation of CDS Officers by ISDS President Ken Rawson

ISDS Vice President

Michael D. Danner

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9/22/22	Dental Panel for PDDS New Dentists	Dental Panel for New Dentists to ask questions. I represented organized dentistry	N/A
9/23/22	Hosted fundraiser for Darin LaHood and Esther Joy King	APDAC	N/A
9/27-28/22	Pre caucus dinner and 2 nd caucus for 8 th	Went over resolutions for ADA HOD	N/A
9/30/22	Mattea and I looked at hotels in Peoria for 25 AS	Looked at Embassy Suites, Pere Marquette and Sheraton	N/A
10/13-19/22	ADA HOD Houston	HOD	N/A
10/25/22	Visited hotels with local committee for 25 AS	Looked at Embassy Suites	N/A
10/28/22	IMOM Site Visit	Toured the Peoria Civic Cent for 2024 IMOM	N/A
11/7/22	Election Review Committee	Upcoming election	
11/13/22	CDS Officer Installation		
11/17/22	ISDS Executive Board/ERC	Upcoming ISDS December Board meeting	
12/5/22	PDDS Meeting		

Other Notable Items:

We have decided to go with Embassy Suites for the 2025 AS. Very reasonable cost, and the venue is ideal. Very excited to have IMOM back in Peoria!!

Trustee District/CDS Branch Liaison Appointment(s)

Trustee Name

March 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
09/08/2022 – 09/10/2022	ISDS Annual session	All kinds of stuff	
09/28/2022	ADA Caucus	Resolutions	
10/27/2022	Progressive club	New members	
11/13/2022	CDS Installation		
11/17/2022	Executive	Finance	
09/22/2022	Dental Arts	Installation of officers	
/			

Other Notable Items

Type Here

Board of Trustees Meeting Report - DEC 2022

ISDS SECRETARY REPORT

DOUGLAS CHANG

LIASON TO WEST SUBURBAN DENTAL SOCIETY BRANCH OF CDS

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9/10/22	BOARD OF TRUSTEES MEETING AFTER HOUSE OF DELEGATES		MINUTES SUBMITTED 9/13/22
9/12/22		PHONE CALL WITH DR JOE BALDASSANO CLARIFYING HOW ISDS BUDGETS FOR ADA CANDIDATES	I ENCOURAGED JOE TO CONTACT ERIC LARSON IF THERE IS STILL UNCERTAINTY
9/27/22	WSDS AT MAGGIANOS: RYAN LIES CPA ON TAX UPDATES AND STRATEGIES FOR THE DENTAL PRACTITIONER	ISDS REPORT GIVEN TO MEMBERSHIP	RSVP TO THE NEW DENTIST EVENT WAS DIFFICULT BUT HAS SINCE BEEN STREAMLINED
10/19/22	STATE REPRESENTATIVE THERSA MAH'S FUND RAISER AT PILSEN YARDS IN CHICAGO	PRESENTED REPRESENTATIVE MAH WITH DONATION FROM DENT-IL PAC	ISDS HAS BEEN GRATEFUL THAT REPRESENTATIVE MAH HAS BEEN OPEN TO ISDS POSITIONS IN THE PAST. WE CONGRATULATE HER ON HER WIN AND LOOK FORWARD TO WORKING TOGETHER IN THE FUTURE
10/27/22	PROGRESSIVE CLUB LEADERSHIP GROUP OF CDS: NEW MEMBERS NIGHT	ISDS REPORT GIVEN TO MEMBERSHIP	
11/2/22	REGISTERED FOR CDS MWM		

11/7/22	ELECTION REVIEW COMMITTEE MEETING	ISDS OFFICER CANDIDATES MUST ABIDE BY CAMPAIGN GUIDELINES	
11/8/22	STATE REPRESENTATIVE JANET YANG-ROHR ELECTION PARTY AT XI-AN IN NAPERVILLE	PRESENTED REPRESENTATIVE YANG-ROHR WITH DONATION FROM DENT-IL PAC	ISDS HAS BEEN GRATEFUL THAT REPRESENTATIVE YANG-ROHR HAS BEEN OPEN TO ISDS POSITIONS IN THE PAST. WE CONGRATULATE HER ON HER WIN AND LOOK FORWARD TO WORKING TOGETHER IN THE FUTURE
11/13/22	CDS INSTALLATION AT WESTIN IN ITASCA		ISDS IS EXCITED FOR THE NEW LEADERSHIP AT CDS. WE HAVE WORKED HAND-IN-HAND OVER THE YEARS AND LOOK FORWARD TO CONTINUING OUR SUPPORTIVE AND COLLABORATIVE RELATIONSHIP.
11/15/22	WSDS AT MAGGIANOS: DR. LYNSE BRINEY ON DENTAL TREATMENT FOR WOMEN DURING PREGNANCY AND THEIR CHILDREN DURING INFANCY	ISDS REPORT GIVEN TO MEMBERSHIP	THERE WAS MUCH CONCERN OVER THE CHANGES TO WRITING PRESCRIPTIONS THAT WILL TAKE EFFECT AT THE END OF THE YEAR
11/17/22	EXECUTIVE COMMITTEE MEETING: ZOOM		MINUTES SUBMITTED 11/18/22

Trustee District/CDS Branch Liaison Appointment(s)

Dr. Satish Alapati

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
11/09/2022	CDS Westside Branch meeting	ISDS Updates	Updates - monthly
September	CDS Westside Branch Meeting	ISDS Updates	Updates - monthly

Other Notable Items

None

CDS Branch Liaison Kenwood Hyde Park

James Bryniarski

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
Sept. 13, 2022	CDS West Side Branch	Introduced UIC Students to CDS Branch Meeting	None
Oct. 4, 2022	CDS Kenwood Hyde Park Branch	Gave report on Annual Session and Successes in Spring Legislative Session	None
Oct. 11, 2022	CDS West Side Branch	Gave report on Annual Session and Successes in Spring Legislative Session	None
Oct. 25, 2022	Dental Arts Club	Gave report on Annual Session and Successes in Spring Legislative Session	None
Nov. 1, 2022	CDS Kenwood Hyde Park Branch	Gave report on new rules regarding electronic prescriptions and upcoming events	None
Nov. 14, 2022	UIC College of Dentistry	Presented with other leaders to senior students about the structure and advantages of Tripartite Membership in Organized Dentistry	None
Nov. 16, 2022	Independent Dental Organization Leadership Group	Gave report on new rules regarding electronic prescriptions and upcoming events	Members very concerned about short notice and implementation of new rules by Jan. 1, 2023
Nov. 29, 2022	Dental Arts Club	Assisted with ISDS report with Drs. Bona and Waryjas	None
Dec. 6, 2022	CDS Kenwood Hyde Park Branch	Gave report on ISDS current issues and upcoming events	None

Other Notable Items

September 23, 2022: Dental Arts Club Installation of Officers

September 28, 2022: ADA Delegation Caucus, Bloomington, IL

October 14-18, 2022: ADA Annual Session House of Delegates

November 13, 2022: CDS Installation of Officers

December 4, 2022: Dental Arts Christmas Party

Chicago Trustee District/Northwest Suburban Branch**Jason Guerrero, DDS, MS****December 2022 Board of Trustees Meeting Report**

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
October 4, 2022	CDS – NWS branch meeting		
October 13-18, 2022	ADA HOD (Houston, TX)	<u>Committee B - Dental Benefits, Practice, and Related Matters</u> Res 302. Transparency in Provider Scorecards & Performance Reports Res 303. Creation of an ADA Task Force on Referral to Tobacco & Vaping Cessation Res 304. Social Media Reviews & Reputation Management Res 305. Third Party Payer Contracting Practices.	
October 26, 2022	CDS Mediation & Peer Review	Calibration of the mediation & peer review process. Reviewed patient specific cases in breakout groups.	
October 30, 2022	CDS Foundation Fundraiser		
November 1, 2022	CDS – NWS branch meeting		
November 2, 2022	ISDS – Access to Care committee	Medicaid Policy Reform discussion. Dental Practice Act changes for Dental Hygienists. Discussed agenda for the Access to Care Conference on May, 2, 2023 in Springfield, IL	
November 3-6, 2022	American College of Prosthodontists (ACP) Annual Session – Austin, TX		
November 16, 2022	CDS – Independent Dental Organization (IDO)	Discussed nomination selections for ADA HOD Orlando, FL & IDO Vice- president	Clarification requested about online drug prescriptions starting January 1, 2023

Other Notable ItemsType Here

Central Eastern Trustee District

James M Hardy DDS

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
	Component and Branch Leaders	Attended all monthly meetings	These meetings would be good for all trustees
9/28/22	ADA 2nd Caucus	Attended as a delegate	
10/14/22-10/18/22	ADA House of Delegates	Attended as a delegate	
	Danville District Dental Society	Attended all luncheons and meetings not conflicting with ISDS and ADA	
9/6/22 and 11/1/22	Decatur District Dental Society	Electronic prescriptions. Larry Osborn fielded these questions. He is dealing with the legislature on this.	
11/16/22	Illini District dental Society	Electronic prescriptions. I dealt with the questions	Statewide local dentists are concerned about this topic. Saying that we are waiting for the state government to work this out quiets them down. Good luck to our legislative team on this issue.

Other Notable Items

This has been a quiet time for me. On December 1st I will attend a meeting of the Eastern Illinois District Dental Society. I contacted Nic at the ISDS about Eastern Illinois and he said that they had not yet completed their tax exempt status forms. He contacted their President and included me in the email about a week ago. Nic was VERY NICE in this email. As of today, they have not responded back yet. I will again contact Nic prior to their meeting and see what he wants me to do and say. I have, with my sister in Decatur, offered to do the forms for them or help them do it. They sent the information to their President's accountant about 6 months ago and we have heard nothing since that time. They did not want to use the ISDS endorsed accountants for this. Trying to deal with this is as bad as pulling teeth. Jim.

Southern District Trustee

Trustee Name: Mahmoud Jallad (from Southern)

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
November 15 th , 2022	St. Clair District Dental Society meeting	CE meeting. This meeting was education and about the ADA, ISDS and the tripartite model.	
November 30 th , 2022	Southern Illinois Dental Society Business Meeting	Annual business meeting and officers advancement.	
Various phone call encounters			

A. **Meetings**

This is my first report as a trustee. There is not a lot meetings going on at this time of the year. I have attended 2 meetings so far:

- 1- Saint Claire District Dental Society (SCDDC) meeting:
Component president, Dr. Lauren Wilson has done something remarkable. As a young dentist herself, and a daughter of an ISDS dentist, she is very knowledgeable and has managed to engage new dentists. Even though 18 members were in attendance, 11 of those were new dentists (mostly female). Event was fun, she has created a game for participants to play called “Guess who’s is this?”. She had previously collected baby photos from attendees and put them up for guessing—it was a hit. She also presented a lecture about how ADA, ISDS & SCDDC work together in the tripartite model. I found the lecture very informative and made me hopeful of our future.
 - 2- Southern Illinois Dental Society (SIDS) annual business meeting was sadly a disaster. There were only 11 in attendance, 6 of who had to attend because they are officers. Topic of the night of course quickly turned to the dismal attendance rate and possible reasons behind it. Component members discussed moving the business meeting to a different time of the year and venues. Meeting concluded with a glooming sense of defeat, as fear of similar fate as Wabash’s remains thinkable.
- B. **Personal Observations:** it’s not easy to separate the good and bad because they usually come in together in a mixed bag. Based on the southern region, it is remarkable how small components and their leaders know little about how the ISDS work and the help and services it could offer. Waiting for a component to ask for ISDS’s help can be painful, because I fear they never will.

- A- Phone call encounters: Before Hood-Olson term has expired, I have spoken to her about recommendation. One of her regrets was that she hasn't met all dentists in the Southern Region. That was a hard goal to set for myself with 7-day schedule. Instead, I opted into calling each dentist individually. I got members list from Claire and I began calling members right after ADA-HOD. At first, I struggled, I got hanged up on many times and no one returned any of my phone calls. Then with the help of Bill Simon, we crafted a script to use on phone calls, it appears to be successful. I have called close to 100 dentists so far, around 18 of them called back and connected. The following is the summery of the conversations.
- I. Mostly all are supportive of the cause. All were respectful and happy with ISDS.
 - II. Almost all have complained about insurance companies and low reimbursement fees. Delta Dental was the most infamous. (perhaps because it's the biggest one—and no one has said anything nice about Delta Dental so far). One dentist was extremely critical of the way we handling Delta Dental—he believes that top ADA leadership is on the payroll of insurance companies (getting kick backs).
The other insurance issue was In-network and out-of-network listing. Insurance don't tell patients about out-of-network offices.
 - III. Surprisingly, none has complained about staffing—no trouble finding help.
 - IV. Almost all mentioned inflation, economy and overhead.
 - V. No one is having problem getting patients.
 - VI. One dentist complained about Mask Mandate. He thought that we should have kept it the way it was. He wanted to keep asking patients to be masked and now he's getting push backs. (Before, it was easier to ask patients to be masked)
 - VII. Four dentists are freaking out over eRx.
 - VIII. One dentist was critical of ISDS & ADA mission. "We are busy doing meaningless things and don't want face big issues. Later on, she sent me a youtube video for someone asking dentists to just quit the ADA"
 - IX. Two dentists said they love ISDS, but hate ADA. They only reason they joined the ADA because they wanted to join the ISDS, and there is no option for opting out of ADA.
 - X. Three people (2 from SIDS and 1 from Wabash) complained about PACE certification. Our courses are not counting with AGD.
 - XI. Few dentists said they are members because of the discounted products.
 - XII. One dentist was upset about transgender issue (he thinks ISDS is protecting transgenders and he doesn't support transgenders).
- B- Personal observation. Members' lists are out of date. Phone numbers are not kept updated when a dentist moves. And alarming number of dentists don't have google business profile or website. It was exhausting for me to call their offices (feels like internet stalking). If it is this hard for me to find, I can't imagine how patients can find those dentists.
This is an area where we can help members gain online visibility. (I recommend further exploration)

As always, and until the next time, I wish you plenty of health and happiness!
Jallad (from Southern)

End of Report

North Suburban Branch of the CDS

RICHARD G. LEYBA, D.M.D.

OCT/NOV 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>North Suburban Branch of the CDS</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
<u>10-18-22</u>	I presented a 10 minute power point slide using the talking points from Oct 2022.	No concerns or topics voiced from attendees.	None needed.
	70 PLUS DENTISTS WITH 8 SPONSORS WERE PRESENT.	I emphasized being a part of the toothparty and getting regular updates and responding to legislators.	
<u>11-15-22</u>	I presented a 10 minute power point slide using info updates sent to me from text alerts.	Oral Cancer was the topic. CDS Green Jackets were in attendance.	None needed.

Other Notable Items

Northeastern District

Jon Nickelsen

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9/20	Fox Valley Dent Soc	Dental Practice Management	Updated memebers on the ISDS house actions
10/7	Elgin Study Club	TMD Management	None
10/7	Univ of IL alumni dinner		
10/28	ISDS Gov Affairs Comm		
11/15	Fox Valley Dent Soc	Endodontics	Updated members on legislative actions

Other Notable Items

Central Western

Jennifer Pritts, DMD

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
10/28/2022	TL Gilmer CE: Orthodontic Considerations for the GP and TL Gilmer Society meeting	None	None
	EFDA Task Force	Zoom Meeting Scheduled for December	
	Policy and Structure Task Force	No meeting scheduled	

Other Notable Items

Reminder: I will be joining via Zoom on Thursday afternoon and Friday from Orlando. The original date scheduled was on my calendar as December 1. My oldest daughter is performing at Disney in a parade on the 10th and her Pom squad is there from Dec 7-11. Sorry for the inconvenience. I will do my best to be available for the meeting as much as possible via Zoom.

Trustee District/CDS Branch Liaison Appointment(s)

Trustee Name

December 2022 Board of Trustees Meeting Report

September – December 2022

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
Sept. 8-10, 2022	ISDS Annual meeting	Attended HOD as Whiteside-Lee Delegate Attended Dent-IL-PAC as Whiteside-Lee Director Installed as Trustee	
Nov. 9, 2022	CDS Regional Meeting		

Other Notable Items

Whiteside-Lee: No concerns voiced

Rock Island: No concerns voiced

Illinois Valley: No concerns voiced

Respectfully submitted,

Donald Rastede, DDS

Trustee for Central Northern District

Northwest District/ New Dentist Committee

Cynthia Sachs

March 2022 Board of Trustees Meeting Report

Date of Meeting	Name of Meeting	Topics/Concerns Voiced at the Meeting	Communication/Info Needed from ISDS
9-22-22	WCDS monthly	meeting speaker on avulsion and how to treat	
10-20-22	WCDS monthly, honoring retired & life members	speaker on pre-meds now needed. I spoke about Annual Session. Some are confused as to why we need a D,I,& E committee. Announced the New Dentist Holiday event	They want to know how this will all work with a new committee and what their focus will be. One asked if we are getting a short printout to give staff on the new Pre-med recommendations.
11-17-22	New Dentist Committee	Reviewed membership data The fee structure for 2nd & 3rd year is still confusing. Claire spoke on the Mentorship pods. We really need to stop looking and talking like DSO's are our enemy. Many new dentists feel excluded because they work there.	It might be helpful to have a New Dentist Liaison for the schools through ASDA

Other Notable Items

There are monthly CE webinars at noon on Wednesday but they also are on demand

**CDS Members Group-Executive Committee Vice Chair- Group Insurance Task Force - ISDS Committee
Structure Review Committee- HFS Medicaid Policy Review Committee- Mid-Level Provider Task Force**

William A. Simon D.M.D

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
Sept 6, 2023	CDS Members Group Meeting	Presented ISDS and Dent-IL-PAC Reports Maggiano's Oakbrook, IL	
Sept 8, 2023	ISDS Board of Trustees Meeting Annual Session Bloomington, IL		
Sept 8, 2023	ISDS Foundation Golf Outing Bloomington Country Club	Concerns voiced: my golf game	
Sept 8, 2023	Dent-IL-PAC Director's Meeting		
Sept 9, 2023	ISDS Annual Session First Meeting HOD		
Sept 9, 2023	ISDS Foundation Dinner Dance		
Sept 10, 2023	ACD/ICD/PFA Breakfast		
Sept 10, 2023	Dent-IL-PAC Annual Business Meeting/Breakfast		
Sept 10, 2023	ISDS Annual Session Second Meeting of HOD		
Sept 10, 2023	ISDS BOT Meeting Annual Session Bloomington, IL		
Sept 10, 2023	President's Event Bloomington Country Club	The Mexican Food was great!	

Sept 13, 2023	CDS North Side Branch Meeting Maggiano's, Skokie, IL.	Presented ISDS Trustee and Dent-IL-PAC Reports	
Sept 28, 2023	ADA 8 th District 2 nd Caucus Bloomington, IL.	Resolutions and Work Groups	
Oct 5-6	Executive Committee work	ISDS Draft Letter to Gov. Pritzker, Re: Covid Order/CDC	
Oct 11, 2022	Presented Webinar to Speaking Consulting Network	Organized Dentistry	
Oct 13-15, 2022	ADA SmileCon Houston, Tx		
Oct 13, 2022	ACD Luncheon, Convocation, Gala	Inducted into The American College of Dentists	
Oct 15-18, 2022	ADA House of Delegates, 8 th District 3 rd and 4 th Caucus	Resolutions and Work Groups Chaired Work Group B	
Oct 19, 2022	HFS Medicaid Policy Review Committee Meeting	\$10,000.00 Budget Increase allocations	
Oct 21, 2022	Meeting with Illinois Senator Robert Martwick	Presented Dent-IL-PAC check contribution. Discussed Electronic Prescription legislation	
Oct 27-28, 2022	Becker's Future of Dentistry Roundtable Conference.	Panelist for the Workforce Issue	
Oct 29, 2022	Phone Conference with Dr. Mike Medovic	Chair, ADA Advisory Committee on Annual Meetings: Discussed Speaker Selection Approaches for ADA meeting/MWM	

Nov 2-3, 2022	Dentistry's Got Talent Ft. Lauderdale, FL.	– served as a judge to the speaking competition	
Nov 2, 2022	ISDS Access to Care Committee	Gave report on HFS Medicaid Policy Review Committee	
Nov 8, 2022	CDS North Side Branch Meeting Aba, Chicago, IL.	Presented ISDS Trustee Report	
Nov 16, 2022	Zoom with Chelsea Fosse Director Pediatric Oral Health Research and Policy Center at AAPD	Discussion to share my Medicaid experience	
Nov 17, 2022	ISDS Executive Committee Zoom	Various	

All my Trustee duties have been greatly assisted by the ISDS Staff.

Respectfully submitted,

Bill Simon

Central District

John P Van Scoyoc

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9-13-2022	MCDS Component Meeting	Gave trustee report of ISDS Annual Session actions. Announced Candidacy for Secretary of ISDS.	
10-2-2022	New Dentist Giant City Hike	Seemed to be more non new dentists than new dentists.	We need to get and post testimonials from the new dentists attending these events.
10-11-2022	MCDS Component Meeting	Explored interest in starting MCDS/Central Illinois Mentor Pod.	Received guidance from Claire Griffith about format and goals for pods.
10-13-2022 ~ 10-18-2022	ADA SmileCon	ADA Strategic Plan was the main Resolution	Congratulations to Dr Rawson and the 8 th District Delegation for a successful SmileCon
10-25-2022	CDS Progressive Party New Member Event	Very nice program recruiting new members to Progressive Political party. Great group of new dentists in attendance. Short Secretary for ISDS Candidacy speech given.	
11-13-2022	CDS Installation of Officers	Congrats to Dr Durbin for his installation as CDS President!	
11-18-2022		Worked to get reimbursement of substitute delegate for Prairie Valley Dental Society	Thanks for all your help Tara Conway!!
12-3-2022	New Dentist Event at Santa Bar Chicago	Looking forward to talking to new dentists in a relaxed and friendly environment.	

Other Notable Items

Well it appears were still “riding the wave” in our house. With my announcement of my candidacy for ISDS Secretary, our house has been anything but placid. After months of discussion with other potential candidates on whether to run now or in the “open year” I decided this was my time to run. This is not something I have entered into lightly or have done on a whim. I am very proud of what our society has

accomplished in the past few years and want to be the continuity to see it carry on. Like any candidate, I feel I'm the best person to do so.

On a personal note, we have had two trips to Mexico for some much needed r and r. Especially for Stacey after her year as president. I'm proud to say I had my first proper surf session after three shoulder and one knee surgery in the past year and a half. We have dealt with four hurricanes and a 4.6 magnitude earthquake in the past three months. Two of the former being ridden out by my kids in Florida and the latter experienced by Stacey and me in Mexico.

So words like placid and calm are hopefully in my future but in the meantime I'm looking forward to traveling around the state for my candidacy. I'm excited by this adventure and having a contested election makes the goal of this journey more rewarding.

Respectfully Submitted,
John P Van Scoyoc

South Suburban/CDS Branch

Ronald Waryjas, DDS,MS,FICD

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9-6	Members Group	Executive Council/General Meeting	
9-7 to 9-8	ISDS BOT Meetings	General Business/ Minutes	
9-9 to 9-10	ISDS Annual Session	HOD/DENTILPAC	
9-13	PRAIRIE STATE COLLEGE HYGIENE CLINIC DEDICATION	MET WITH ADA EXEC. DIRECTOR	
9-14	CDS REGIONAL MEETING	INSURANCE	
9-15	CDS MEMBERSHIP MEETING	RECRUITMENT AND RETENTION STRATEGY	LIASE WITH ISDS MEMBERSHIP PROGRAM
9-20	SOUTH SUB. BRANCH BOARD	2022-23 PROGRAM	

Other Notable Items:

9-23--DENTAL ARTS CLUB INSTALLATION

9-27--ADA WEBINAR ON STRATEGIC FORECASTING

9-28--8TH DISTRICT CAUCUS

9-29--STATE OF THE FINANCIAL MARKETS(PROF. JEREMY SIEGEL)

10-2--UIC ALUMNI BOARD MEETING

10-7--DELIVERED KEYNOTE ADDRESS TO ASDA MEETING

10-7--UIC ALUMNI REUNION (45TH ANNIVERSARY OF GRAD.)

9-14 to 9-18--ADA HOD REPRESENTING THE 8TH DISTRICT

10-25-- DENTAL ARTS CLUB MEETING

11-9--CDS REGIONAL MEETING-VAPING/CANNABIS

11-10--MEMBERS GROUP/CDS NOMINATING COMMITTEE MEETING

11-13--CDS INSTALLATION OF OFFICERS/RECEIVED LOREN FELDNER LEADERSHIP AWARD/DELIVERED RELEVANT REMARKS

11-14--SOUTH SUB./CDS BOARD MEETING

11-15--SOUTH SUB./CDS MEETING. DELIVERED INVOCATION, ISDS REPORT, ADA 8TH DISTRICT OVERVIEW

11-16--CDS FINANCE COMMITTEE REUNION DINNER '19,'20,'21'22.

11-17--ISDS EXECUTIVE COMMITTEE MEETING/VIRTUAL

11-29--DENTAL ARTS CLUB MEETING

12-2--LOYOLA UNIVERSITY OF CHICAGO, BAUMHART SCHOOL OF BUSINESS EVENT

Trustee District/CDS Branch Liaison: Northwest Side

Susan K. Zelazo-Smith

December 2022 Board of Trustees Meeting Report

<u>Date of Meeting</u>	<u>Name of Meeting</u>	<u>Topics/Concerns Voiced at the Meeting</u>	<u>Communication/Info Needed from ISDS</u>
9/8/2022	ISDS BOT meeting (Bloomington-Normal, Ill.)	Preparation and final planning for Annual Session	None
9/8/2022	ISDS –DENT-IL PAC	PAC Director meeting- Review legislative plan and election 2022 issues	None
9/9/2022 – 9/10/2022	ISDS Annual Session (Bloomington-Normal)	Annual business meeting, election and Installation of officers	None
9/9/2022	DENT-IL PAC Governor Club Luncheon	Election issues/speaker	None
9/10/2022	DENT-IL PAC Business meeting	Review legislative agenda and election 2022 issues	None
9/10/2022	ISDS BOT meeting	Meeting with new Trustees and planning for 2023	None
9/12/2022	ADA CCERP (Zoom meeting)	Scheduled review of existing policies for updates as needed	None
9/13/2022	CDS West Side Branch meeting	First meeting for 2022-23 season with CE and updates of related tripartite issues	None
9/14/2022	CDS Regional meeting	CE meeting. I served as Regional Meeting Chair and introduced the speaker and handled any related speaker issues.	None
9/20/2022	CDS Northwest Side Branch	I attended and provided short Trustee report (my first meeting with this branch)	None
9/27/2022	ADA Strategic Forecasting Town Hall (Zoom)	I attended part of this meeting to familiarize myself with the Strategic Forecasting concept.	None
9/28/2022	ADA 8 th District Caucus (Second Caucus)	Planning and discussion of 8 th District issues for ADA Annual Session	None

9/29/2022	ADA CCERP	Introduction and planning for Fall CCERP reviews	None
9/30/2022	ADA CCERP	Primary semi-annual meeting for formal review of new and continuing CE applications for ADA CCERP approval and related business issues.	None
9/11/2022	CDS West Side Branch	CE- My regular branch meeting; short DENT-IL PAC report	None
10/15/2022	8 th Dist. -3 rd Caucus meeting	Review of HOD business and resolutions	None
10/15/2022	ADA – House of Delegates- 1 st Mtg.	Served as Alternate Delegate	None
10/16/2022	ADA HOD	I attended Reference Committee meetings for Reference Committees A,B, C and D	None
10/17/2022	8 th Dist. -4 th Caucus meeting	Final review and planning for HOD resolutions	None
10/18/2022	ADA House of Delegates- 2 nd meeting	Regular business	None
10/18/2022	ADA House of Delegates – 3 rd meeting	Regular business	None
10/26/2022	CDS Mediation/Peer Review Meeting	Meeting of all CDS reviewers with speaker focused on review of techniques and suggestions	None
10/27/2022	CDS – Progressive Leadership Group	New Members night – Opportunity to meet new members and plan for Caucus Night Jan. 17,2023	None
11/1/2022	CDS- Northwest Side Branch meeting	I provided ISDS Trustee report	None
11/8/2022	CDS- West Side Branch	CE- My regular branch meeting and PAC report.	None
11/9/2022	CDS Regional meeting	CE meeting. I served as Regional Meeting Chair and introduced the speaker and handled any related speaker issues.	None
11/13/2022	CDS Installation of 2023 Officers and	Our annual CDS event is a wonderful opportunity to	None

	Jubilant Recognition	connect with both members and leaders.	
11/18/2022	CDS Communication Committee meeting (Zoom)	Important planning for promotion of CDS MWM 2023 and discussion of media utilization especially geared towards attracting new members and non-renews.	None

Other Notable Items

In what has been probably my personal busiest quarters ever of tripartite activities, I would first like to express my gratitude for having a professional organization with representation at all three levels (ADA, ISDS, CDS). It is truly a vital component of a vibrant profession. Probably my most memorable experience occurred during our CCERP meeting in September. We were fortunate to have an in-person visit with Dr. Ray Cohlma, our new ADA Executive Director. Despite my deep admiration of and appreciation for our previous Executive Director, Dr. Kathleen O'Laughlin, I was very impressed by the genuine interest and enthusiasm that Dr. Cohlma is bringing to the ADA. His experience and energy will be important in shaping the future and the new challenges that the ADA faces. The opportunity to have an in-person contact is truly valuable.

In addition, I consider myself fortunate that the transition to Strategic Forecasting is being advanced at this time. I was previously not familiar with any aspect of it. I do feel that the Zoom meeting that was held by the ADA in September was very helpful for me as a start to understanding this complicated process. With a better understanding now, I think that I will be better prepared to evaluate the changes and provide feedback. I do think that it is important to have experience with both systems in order to evaluate the changes and possibly suggest modifications.

I was thrilled to be part of the 8th District Delegation once again, and I hope that I will have an opportunity to serve again in the future.

Finally thank you to all the staff at ISDS for all your efforts to provide a great experience for all of our meetings.

Report of the ADA Trustee
Randall C. Markarian, DMD, MS

It has been such a great honor to become the 8th district trustee to the ADA, and I am looking forward to being able to help the ADA move forward on the issues confronting our profession. Since being installed in October in Houston, I have been involved in several meetings including a three day new board member orientation. My liaison assignments we provided at the board orientation meeting and I will be the board liaison to the Council on Scientific Affairs, with the orientation to that Council being November 30th. My other major assignment is to be on the Diversity and Inclusion committee. The orientation to that committee is also on November 30th with the D&I Institute on December 1-2. I am looking forward to these assignments along with anything else I might be asked to do by ADA President George Shepley during this year.

During the New Board member orientation, I was exposed to the breadth of activities that the ADA is involved with and also the direction of the organization from the standpoint of Dr. Shepley and also management of the organization from Dr. Cohlma. I am very impressed with the reorganization of the structure of the ADA staff and departments because it will help the organization become more efficient in implementation of our programs.

The focus of the board in October and through the election was the Massachusetts ballot initiative #2. The ADA added an additional \$500,000 donation for the support of the initiative to allow more television ads in the last two weeks before the election which along with being more organized with a “ground” effort that included yard signs and grassroots outreach to residents, the ballot initiative was successful with 71% of the vote. This overwhelming support from the public for the Dental Loss Ratio will potentially prevent Massachusetts lawmakers from altering the language in any substantial way. This is a huge win for dentistry and the public, but also for the ADA among members who question what the ADA is doing for them. In the coming months, ADA will capitalize on this to show members and non-members what lengths the ADA will go to protect the public and the profession. From this initiative, it will also lead to many other states pursuing legislation for DLR. More than any other legislation, this could provide a meaningful foothold for the ADA to level the playing field on the issue of dental benefits. How this will play out in 2023 will be exciting to see.

Financially, ADA is working to improve non-dues revenue sources and evaluate all programs to determine whether they provide either positive cash flow or a real member benefit to determine their value to the ADA and members. In one respect, the ADA is starting to look at members as customers who are looking for value from both the dues that they pay and from the programs/benefits that ADA offers to them. It will be a major shift to view members in this way, but we need to change our perspective in order to give our members (customers) what they are looking for if they are to remain members. Over the next few months this vision will be fleshed out and I will share the details as they become available to share.

Another customer group is the tripartite, where states and components are also customers of the ADA. One major part of this is the changeover in association management software that is

being rolled out to states over the next year will help in the better communications and collaboration between ADA and the states.

I am sorry that I will miss the December board meeting but the ADA Board retreat is this weekend and I am very excited for that. I think it will be a great weekend of discussions about where we are, where we want to be, and how to get there. Certainly our membership numbers will be a large part of the discussions and how we can change their direction. I look forward to sharing those ideas at the next ISDS board meeting.

Finally, my oldest daughter Grace will be getting married on December 17th so I might be a little distracted over the next couple weeks, but please reach out to me to discuss any of the items that I have mentioned or anything else on your mind.

Respectfully Submitted,

Randall C. Markarian, DMD, MS

Committee on Committees

December 2022 Board of Trustees Meeting Report

Key Summary: Due to remaining vacancies on certain standing committees and the establishment of a Diversity, Equity & Inclusion (DEI) Committee at the 2022 HOD, the Committee on Committees reviewed recommended committee members and approved the following members via email.

Detail: The Committee reviewed the following names to appoint to ISDS committees:

Standing Committees

Dr. Doug Kay – Dental Benefits

Dr. Bronwen Richards – Membership

Ms. Tami Wanless – Membership (RDH position)

Dr. Todd Gray – Membership

Dr. Lauren Hood Olson – Membership

Dr. Julie Laverdiere-Beck – Government Affairs (Dr. Herb Stith [Oral Surgeon] has stepped down from the committee – Dr. Laverdiere-Beck recommended by him and ISOMS for the opening).

- Full transparency: Dr. Laverdiere-Beck is my aunt (Eric Larson). I did not put her name forward, but do feel she is very well qualified for the position.

Diversity, Equity, & Inclusion (DEI) Committee (created by 2022 HOD)

Dr. Clarence Red (Chair), would move off Membership (was on DEI Task force) 2022-2025 term

Dr. Manisha Viridi (was on DEI Task force) 2022-2025 term

Dr. Jun Lim (would be on two committees) (was on DEI Task force) 2022-2025 term

Dr. Esther Lopez (would be on two committees) (was on DEI Task force) 2022-2024 term

Dr. Lauren Hood-Olson (would be on two committees if also approved for Membership) 2022-2024 term

Dr. Dino Nicolas (ISDS/CDS Past President) 2022-2023 term

Dr. Maribel De Los Reyes (IL Pediatric Society President) 2022-2023 term

Recommendations:

1. The Committee on Committees recommends that the Board of Trustees approve all committee members listed in the Committee on Committees Board Report from December 2022.

Committee Members:

Richard Bona – Chair

Michael Danner

John Kozal

Douglas Chang

John VanScoyoc

James Bryniarski

**ISDS Executive Committee Minutes
October 15, 2022
In-Person Meeting – Houston, TX 11:30AM**

The Executive Committee meet via an in-person meeting in Houston, TX as part of the SmileCon/ADA House of Delegates meeting. The meeting included Drs. Rawson, Bona, Danner, Simon, Waryjas, and Jallad. Drs. Chang and Kozal were unable to attend with the meeting needing to occur suddenly. Mr. Eric Larson was present as staff.

The ISDS Board of Trustees discussed at its September 8, 2022 board meeting about making a financial contribution to the Question 2 ballot question in Massachusetts regarding the establishment of a dental loss ratio and accompanying provisions. At the time, it was decided not to make a contribution, as ballot measures are not possible to pass laws to the extent in Illinois as Massachusetts, and the overall concept of funding other states' legislative initiatives.

Since that September 8 meeting and up to the point of SmileCon, the American Dental Association approved the funding of \$5million towards the Massachusetts ballot question, with then around 40 states following suit in making financial contributions.

The ISDS Executive Committee therefore met to revisit whether funding should be supplied from Illinois, in general, and to what extent if so. Although the successful passage of this ballot measure in Massachusetts may only incrementally aid in similar efforts in Illinois, it was ultimately decided that a contribution be made from Illinois in a show of good faith to members that Illinois supports dental insurance reform.

The Committee then reviewed the contribution amount and how to inform the membership. A contribution amount of \$7,500 was approved by the Committee to be made from ISDS. Further, to have the largest potential impact to Massachusetts, the Executive Committee approved a “matching” contribution of up to \$2,500 for ISDS members, Illinois component societies, and Illinois dental specialty associations that contributed to the campaign from today onward.

Dr. Danner moved that ISDS make an immediate \$7,500 contribution to the Question 2 Massachusetts ballot initiative and authorize the expenditure of up to \$2,500 to fund a matching campaign from today forward for ISDS members, Illinois component societies, and Illinois dental specialty associations who make contributions. Waryjas seconded the motion. All were in favor.

In subsequent discussions with both Drs. Chang and Kozal, both were in favor of the action taken by the Executive Committee.

Action Items Taken:

ISDS make an immediate \$7,500 contribution to the Question 2 Massachusetts ballot initiative and authorize the expenditure of up to \$2,500 to fund a matching campaign from today forward for ISDS members, Illinois component societies, and Illinois dental specialty associations who make contributions.

Committee Members

Dr. Ken Rawson
Dr. Richard Bona
Dr. Michael Danner

Dr. John Kozal
Dr. Douglas Chang
Dr. Bill Simon

Dr. Ron Waryjas
Dr. Mahmoud Jallad

Executive Committee
November 2022 Board of Trustees Meeting Report

Key Summary: *PNC presented the annual review of the investment account. The Committee reviewed the account balances and financials and component tax reinstatement progress was discussed. Discussion of the sale of the current building was discussed as well as how the finances of the new building are looking. Discussions on whether or not any vendors could/should be banned from attending ISDS events, repurposing the 2023 budgeted ASDA dues contribution paid by ISDS, a Peer Review case complaint with IDHR, electronic prescriptions, electronic claims, The Future of Dentistry Roundtable attended by Dr. Bill Simon, the Mid-Level Providers task force members and the 2023 staffing plan.*

Detail:

The Executive Committee met via Zoom conference on Thursday, November 17, 2022. Meeting attendees included Drs. Rawson, chair, Simon, vice chair, Bona, Danner, Kozal, Chang, Waryjas and Jallad. Mr. Larson and Mr. Atkinson were present as staff.

Fund Balances and Financials:

Mr. Jeff Eberhardt of PNC Bank presented the annual review of the investment account for the Committee. In line with the markets, ISDS's investments are down significantly this year. Investment losses are approximately \$768,000 as of September 30, 2022. While these numbers are not good, Mr. Eberhardt emphasized that now is not the time to get out of the market. At this time, the downside risk is minimal while there is the possibility of significant upside at this time. There are still several economic factors affecting the outlook for 2023, including supply chain issues, inflation, interest rate uncertainty, PNC expects markets to continue to be volatile. The committee also reviewed the board investment policy allocation of investments, being 65% equities and 35% bonds, which is a common allocation for nonprofits. Mr. Eberhardt also present ISDS the opportunity to hold cash in the investment account that would garner almost double in interest income of what the bank is currently offering ISDS. This would not require a change to the investment policy, but will change the location of the excess cash not immediately needed for operations. Funds can be transferred to/from the operating account within hours.

Dr. Kozal, Treasurer, provided the committee with the bank account balances as of the end of November 17, 2022. The checking account had \$439,959, the money market account contained \$567,270 and the investment account held \$3,147,261.

Dr. Simon presented the summary report of the financials as of September 30, 2022 for the committee. Operationally, there are no red flags to be concerned about. We are projecting that we will beat the operating budget by 2%-3%, mainly through cost savings. Investments are bringing down the Society's overall reserve percentage from 143% at the end for 2021 to 127% as of September 30, 2022.

Component Tax Filing Progress Update:

There are only 2 components remaining to file. Because of delays at the IRS, it may take 1-2 years for the IRS to reinstate a component after the correct forms have been submitted.

Components not in compliance	Working with ESP	
Eastern Illinois Dental Society	X	Ready to submit to the IRS
Illini District Dental Society		Completed - Waiting on IRS
McHenry County Dental Society	X	Completed - Waiting on IRS
McLean County Dental Society	X	Completed - Waiting on IRS
Prairie Valley Dental Society	X	Completed - Waiting on IRS
Rock Island District Dental Society	X	Completed - Waiting on IRS
Southern Illinois Dental Society		Completed - Waiting on IRS
St. Clair District Dental Society	X	Completed - Waiting on IRS
U.S. Grant Dental Society	X	Completed - Waiting on IRS
Wabash River Dental Society		Terry Barnfield has listing of what is needed
Whiteside-Lee District Dental Society	X	Completed - Waiting on IRS

ISDS Property Update:

Mr. Eric Larson provided an update to the committee regarding ISDS property. The current headquarters building was pre inspected. Estimated costs of repairs needing to be done were approximately \$3,500. All items should be completed before year end. There was also a discussion regarding listing the current building. Mr. Larson noted that with over a year before we occupy the new building, it makes sense to try to sell the building by “owner”, as we are currently occupying the building making it easy to show the property, and offer a buyer’s agent commission to draw attention from real estate agents who may have prospective buyers. This could offer potentially significant cost savings. The Committee also discussed potential listing prices. Based on valuation done by ISDS staff in 2021 during a property tax dispute, the property is likely worth around \$420,000. The breakeven price, taking in to account the lots that were sold in June of 2022, would be \$387,000. Ultimately the Committee decided to recommend to the Board of Trustees to list the building at \$470,000 and to accept no less than \$390,000.

Finances for the new building were reviewed by the Committee. Rental income should more than cover any expenses incurred by ISDS. Barring any unexpected repair costs, ISDS should net approximately \$34,000 per year.

Sponsors & Exhibitors:

Based on some vendors that attended the 2022 ISDS Annual Session, a few members raised concern about whether ISDS should allow certain companies to attend/exhibit/sponsor ISDS events. Mr. Larson reached out to ADA legal counsel inquiring if it had experienced any similar discussion or adopted any policies, as well as ISDS legal counsel for an opinion on the topic. Both lawyers did not think banning some vendors to be a prudent move for the Society. The risk of a potential lawsuit as a result of banning certain vendors could be very expensive for ISDS. The Committee agreed and instead felt that ISDS can provide disclaimers that not all vendors are endorsed by ISDS and to continue to provide special recognition for those that are endorsed by ISDS.

ASDA Contribution:

ISDS has budgeted and paid approximately \$28,000 to ASDA for 1/3 of the Illinois student’s dues for well over a decade. Mr. Larson reached out to other state Executive Directors, and determined Illinois is the only state that does this. In 2016, CDS stopped making a similar contribution to ASDA of the other 2/3 of dues, as it was determined there really was not any benefit to CDS. ISDS is also seeing very little benefit from the contribution and could have a much larger impact on student activities by repurposing the 2023 budgeted funds. After some discussion the Committee decided to recommend to the Board of Trustees to repurpose the money towards other student activities.

Peer Review:

Mr. Larson updated the Committee on a Peer Review case patient that brought a claim to the Illinois Department of Human Rights (IDHR) citing age discrimination against ISDS. This case was originally filed in October 2020 and finalized in May 2021, with the patient ultimately not liking the outcome that the local mediator arrived at. The local mediator went above and beyond to ultimately find a resolution, but it did not involve a refund of money so the patient was unhappy and filed this complaint. In consulting with our attorney, ISDS believes this is a frivolous complaint, but it has consumed considerable time in following/responding to the IDHR process. A fact-finding meeting is scheduled with IDHR on December 1st, 2022.

Electronic Prescription, Electronic Claims, Future in Dentistry Roundtable:

Dr. Simon led a brief discussion regarding the electronic prescription requirements and feedback he has received from Members of ISDS. This requirement appeared to catch people off guard. Dr. Simon stressed that good communication from ISDS is critical regarding electronic prescription as well as the upcoming electronic claims requirement.

Dr. Simon also updated the Committee regarding an event he recently presented at. Dr. Simon noted that there was a large DSO presence at the meeting and that it is important that ISDS be aware of how DSO's are practicing so independent dentists can remain competitive.

Mid-Level Providers Task Force

Dr. Rawson presented his potential selection for members of the Mid-Level Providers Task Force and asked for feedback from the Committee.

Staffing Plan 2023

Mr. Larson presented the Executive Committee with a comprehensive overview of ISDS staffing, salaries, and benefits for 2022 and projections for 2023.

RECOMMENDATIONS:

- 1. The Executive Committee recommends to the Board of Trustee that an initial selling price for the office building located at 1010 S. Second St. and adjacent lot start at \$470,000 and accept no less than \$390,000.**
- 2. The Executive Committee recommends to the Board of Trustee that the \$28,000 included in the 2023 budget for ASDA student dues be repurposed towards other student activities to promote ISDS.**

Committee Members:

Dr. Ken Rawson, Chair

Dr. Mike Danner

Dr. Ron Waryjas

Mr. Eric Larson, Executive Director

Dr. Bill Simon, Vice Chair

Dr. John Kozal

Dr. Mahmoud Jallad

Mr. Nic Atkinson, CPA

Dr. Richard Bona

Dr. Douglas Chang

Access to Care Committee

December 2022 Board of Trustees Meeting Report

Key Summary: *During the Access to Care Committee meeting, the Committee decided on four main areas to focus on for the next year. They are as follows: 1.) Federally Qualified Health Center Encounter Rates and Facilities for Dental Services 2.) Dental Care in Nursing Homes 3.) Dental Care for Veterans 4.) Streamlining Enrollment in the DHFS Impact Program.*

Detail: *The Access to Care Committee met on November 2, 2022, at the ISDS Headquarters in Springfield, IL. The following Committee members were in attendance: Dr. Sharon Molitoris, Dr. Ryan Tuscher, Dr. Sal Storniolo, Dr. Lisa Kearney, Dr. Kathryn Kosten, Dr. Pete Contos (via Zoom), Dr. Jason Guerrero- Board Liaison. ISDS Staff in Attendance were Mr. Dave Marsh Ms. Lindsay Wagahoff and Ms. Melissa Robison (via Zoom). Guests in attendance were Dr. Bill Simon (via Zoom) and Dr. Mona Van Kanegan, IDPH Oral Health Section Chief.*

Call to Order

Dr. Sharon Molitoris called the meeting to order at 10:00 am.

Approval of Agenda and Conflict of Interest Statement

The agenda was approved and the Conflict-of-Interest Statement was presented to the Committee.

Approval of Minutes

Dr. Sharon Molitoris last name spelling was in correct in the minutes and will be amended.

A motion was made to approve, with corrections, by Dr. Tuscher. Motion seconded by Dr. Kearney

The minutes from November 3, 2021, with the correction have been approved.

Old Business

Dental Medicaid Rate Increase

Mr. Marsh gave an update on the legislation that ISDS passed to obtain an additional \$10 million increase for Medicaid dental rates set to begin January 1, 2023. The Medicaid Dental Policy Review Committee has been working on establishing the new rates with the Illinois Department of Healthcare and Family Services (DHFS). The final rates have not been officially published by DHFS. Once they are finalized ISDS will share with our members.

As part of the rate discussion, the Committee discussed the need for an increase in the encounter rates for dental services at the Federally Qualified Health Centers (FQHC). There was also discussion regarding the number of FQHCs that have a dental component and how to expand services to those that do not currently offer dental services.

Veterans Care

Mr. Marsh provided an update on the legislation that ISDS introduced to provide dental care to veterans. Initially, the legislation was to be a pilot voucher program through DHFS that would have allowed veterans to access dental care in the community but that initiative stalled. Mr. Marsh informed the Committee the final state budget included a provision that awarded the Illinois Department of Veterans Affairs (IDVA) \$1 million for dental grants. Mr. Marsh explained how ISDS has been working with IDVA to draft a needed legislative change for the upcoming veto and/or lame duck session (in early January) to make the \$1 million appropriation applicable to dental care for the veterans that live in the State of Illinois veterans' homes. There was further discussion regarding dental care for veterans and how the ADA is developing materials specific to veteran's care that members can access.

New Business

Teledentistry-IDFPR Rule

Mr. Marsh provided an update to the Committee regarding the proposed rule by the Illinois Department of Financial and Professional Regulation (IDFPR) regarding teledentistry. An update was provided on the comments ISDS submitted to IDFPR in response to the proposed rule.

There was discussion on how teledentistry is currently used today based on the Illinois Executive Orders. This led into a committee discussion regarding dental care in nursing homes. There was discussion on how there needs to be an increased focus on providing dental care in nursing homes. Dr. VanKanegan informed committee members about the grant IDPH has awarded to provide training on proper dental hygiene to nursing home staff and residents.

This led into a committee discussion on what access to care issues the Committee should begin to focus on their work now that we have added \$20 million to the Medicaid rate base reimbursement. Through the discussion, the committee narrowed down their focus to the following items:

- 1.) FQHC Encounter Rates for Dental Services/New Facilities Providing Dental Care*
- 2.) Dental Care in Nursing Homes*
- 3.) Dental Care for Veterans*
- 4.) Enrollment in the DHFS Impact Program*

A motion was made to focus on the following four discussion topics for the next year: 1.) FQHC Encounter Rates and Facilities for Dental Services 2.) Dental Care in Nursing Homes 3.) Dental Care for Veterans 4.) Streamlining Enrollment in the DHFS Impact Program

A motion was made by Dr. Kosten and was seconded by Dr. Tuscher to be approved.

HFS Staff Change-Replacement for Christina McCutchan

Mr. Marsh informed the Committee DHFS has a new dental coordinator. Kelly Pulliam has replaced Christina McCutchan, who took a different position within HFS. Committee members were provided with Ms. Pulliam's contact information. The Committee discussed inviting staff from DHFS including Jose Jimenez and Kelly Pulliam to the upcoming Access to Care Conference.

Dental Practice Act Changes for Hygienists

Mr. Marsh discussed the changes that were made for Public Health Dental Hygienists (PHDH) in the Dental Practice Act during the past legislative session. Mr. Marsh informed committee members PHDH will now be able to provide dental hygiene care in nursing homes, without an examination by a doctor, provided they have a collaborative agreement with a dentist.

The committee discussed the coronal scaling changes for the expanded function dental assistants (EFDAs) that were also in the legislation. The committee discussed the lack of training programs available for EFDAs. Mr. Marsh informed the committee ISDS has established a task force to discuss increasing the training opportunities for the EFDAs. ISDS Staff will keep the Access to Care Committee informed of the work completed by the EFDA Task Force.

IDPH Update- Mona Van Kanegan, DDS, MS, MPH, FICD

Dr. Mona Van Kanegan, IDPH Oral Health Section Chief, provided an update to the committee on grant opportunities from the IDPH. Currently, IDPH has awarded several different grants. The next grant opportunity will not be open for two to three years.

Additionally, Dr. Van Kanegan discussed potential future opportunities for collaboration between IDPH and the ISDS Access to Care Committee, including the Oral Health Institute. IDPH is looking for ways to

spread the message to the public that you can receive dental care while pregnant. There was a brief discussion.

Dr. Mona Van Kanegan will provide ISDS with information on future grant opportunities to share with its membership.

Medicaid Dental Policy Review Committee Update

Dr. Bill Simon joined the Committee via Zoom to provide an update on the Medicaid Dental Policy Review Committee. Dr. Simon provided an overview of the past history of the work ISDS has done working with DHFS to make changes to the Medicaid program. He informed the Committee about the history of the previous year's rate increase and how that money was allocated in the State Budget. Then he provided the Committee with an overview of the process the Medicaid Dental Policy Review Committee used to establish the new rates that will begin on January 1, 2023.

Anesthesia Issue HFS

Dr. Simon informed the Committee about an issue that was raised at the latest Medicaid Policy Review Committee, regarding anesthesia services for children and disabled adults. There is currently a policy that limits the number of anesthesia units that can be reimbursed in the Medicaid program. This is becoming an issue for pediatric patients and disabled adults. DHFS is in discussions about this policy and potential changes.

Access to Care Conference

Access to Care Conference will be held on Tuesday, May 2, 2023, in Springfield, IL. There was Committee discussion on the topics that should be discussed at the Conference. The Committee would like to have speakers that pertain to their four main new topics of focus for the next year. Additionally, there was discussion to have a session that was presented collaboratively with a dentist and a hygienist to discuss

public health issues. The Committee discussed whether or not to have a keynote speaker for the upcoming conference.

A motion was made by Dr. Kosten to recommend there not be a keynote speaker at this year's conference but multiple speakers to focus on key topics.

The motion was seconded by Dr. Kearney and is approved.

Open Discussion

Dr. Mona Van Kanegan suggested the consideration of requiring a dentist to fill out a workforce survey in order to renew their license. There was discussion on whether or not a survey should be tied to a dentist license renewal. Mr. Marsh indicated ISDS would have strong concerns regarding that proposal.

Next Meeting

The next Committee meeting will be held via Zoom in the first part of 2023 to discuss the upcoming Access to Care Conference.

The next in-person Committee meeting will be held in the summer.

Staff will send information to Committee members regarding the upcoming meetings.

Adjournment

There being no further business the meeting was adjourned at 12:40 p.m.

Recommendations: None

Committee Members:

Dr. Sharon Molitoris, Chair

Dr. Peter Cantos

Dr. Ryan Tuscher

Dr. Sal Storniolo

Dr. Hannah Yasunaga

Dr. Lisa Kearney

Dr. Jason Guerrero, Board Liaison

Dr. Edmund March, New Dentist Liaison

Dr. Kathryn Kosten, ADA Council Representative

Dave Marsh, Staff Liaison

Lindsay Wagahoff, Staff Liaison

Annual Session Committee

December 2022 Board of Trustees Meeting Report

Key Summary: A recap of the 2022 Annual Session held in Normal, IL

Detail:

Annual Session Events

	<u>Budget</u>	<u>Actual</u>
President's Special Event	\$ 6,250	\$ 5,714.59
Opening Breakfast	\$ 11,000	\$ 8,483.82
President's Gala	\$ 20,750	\$ 15,230.94
Guest Event	\$ 2,000	\$ 2,431.10
Sponsorship/Exhibitor	\$ 50,000	\$ 61,316.85
Total Revenue	\$ 90,000	\$ 93,651.89*

	<u>Budget</u>	<u>Actual</u>
President's Special Event	\$ 4,000	\$ 5,630.56 ⁽¹⁾
Opening Breakfast	\$ 9,000	\$ 2,997.41 ⁽²⁾
President's Gala	\$ 30,000	\$ 22,878.92
Guest Event	\$ 2,000	\$ 4,790.74 ⁽³⁾
Total Expenses	\$ 45,000	\$ 36,297.63

House of Delegates	<u>Budget</u>	<u>Actual</u>
Court Reporter	\$ 1,800	\$ 2,111.36 ⁽⁴⁾
Student Travel	\$ 600	\$ 683
Setup Hotel Expenses	\$ 4,550	\$ 2,332
AV, E- Voting	\$ 17,000	\$ 13,852.44
Caucus/Ref Committees	\$ 13,400	\$ 6,789.10
Peoria Flag	\$ 1,500	\$ 1,205
Per Diems	\$ 36,000	\$ 31,700
Totals	\$ 74,850	\$ 58,672.09

Attendance Figures

President's Special Event	90
Opening Breakfast	178
Governor's Club Luncheon	155
Dinner Dance	175
Guest Luncheon	28
Past Presidents Luncheon	27

Total Attendees	240	285 - 2021 total attendance
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*Decimal points are caused by how refunds are processed in Aptify

- (1) **President's Special Event**- More people attended the event than expected.
- (2) **Opening Breakfast**- Food and beverage charges were waived due to poor service. Actual spent total is based off AV and flowers. Breakfast food costs were \$4,600 before discounts were applied.
- (3) **Guest Event**- Due to unforeseen circumstances, transportation costs were \$2,663 instead of the budgeted \$840. We did have a sponsor for \$840 towards the bus transportation.
- (4) **Court Reporter**- Paid for two nights at the hotel which put us over the \$1,800 budget

2022 Annual Session Survey Summary

1. Rate the online registration process. 75 responses
 - a. 51- Very Easy
 - b. 21- Easy
 - c. 2- Okay
 - d. 1- Difficult
2. How were the communications leading up to annual session? 74 responses
 - a. 2- not enough information was provided
 - b. 72- a perfect amount of information was provided
3. Rate the ISS registration booth times. 75 responses
 - a. 73- was open at appropriate times
 - b. 2- would like it open later
4. Additional feedback included:
 - a. Streamlining the events, more communication about how non-delegates can participate, including a philanthropic event, special invites to new dentists and new delegates

Key Summary: The 2023 president and chairs met to discuss various events at annual session including: the president's hospitality, gala, guest event, and the president's special event.

Detail: The meeting was held via Zoom on November 7th, 2022 at 4:00 PM. Drs. in attendance were Ken Rawson, president, Bill Schlosser, general chair, Maggie Schaefer- Gilpin, dinner dance chair, Ms. Lori Schlosser, general co-chair, and Mattea Tavernor, staff liaison.

Dr. Schlosser called the meeting to order at 4:02 PM

Dr. Rawson does not plan to have a hospitality room on Wednesday night, but perhaps a dinner where staff and the chairs can have one last meeting before the events kick off. There will be additional planning in this area as we get closer to the event. The president's hospitality on Thursday and Friday night will be in a meeting space instead of the suite. We plan to ask members to man the space and act as host/bartender throughout the evening. Suggested times for the hospitality space are 8:00 PM to midnight with one-hour shifts for the host/bartender.

The president's gala is being held at the Abraham Lincoln Presidential Library and Museum. Guests will be able to view the exhibits and shows in the theater throughout the evening. The tentative schedule is: appetizers with first show (the shorter "Ghost of the Library"), dinner/awards, second show ("Lincoln's Eyes"), dessert stations/exhibits/scavenger hunt.

The band Deep Hollow will be the entertainment for the president's gala. Mattea Tavernor will work on securing the contract with the band. The attire for the gala will be black tie/cocktail with a sit-down dinner and possible dessert stations. The group is interested in having a Lincoln impersonator at the event, so Mattea Tavernor will look into securing Fritz Klein for the evening.

Ideas for the guest event included an art demonstration at the Springfield Art Association, a tour of the Edwards Place Mansion, and lunch at the Brinkerhoff Home. Lori Schlosser will follow up with the owners of the Brinkerhoff to check availability on Saturday the 23rd. She also shared contact information for a Mary Todd Lincoln historical impersonator. Mattea Tavernor will follow up with the convention and visitors bureau (Paula Antonacci) to get information on pricing and availability at SAA and other tourism needs.

The president's special event on Saturday will be at Maldaner's restaurant. Dr. Rawson wants to serve food and drink and allow the members to come and go as they please. The Route 66 car show is downtown on Saturday, so the space at Maldaner's will serve as a headquarters for people who want to explore the car show, but also socialize and get a bite to eat. Mattea Tavernor will check availability and get a contract signed.

The committee is pursuing sponsorships for the museum shows and shuttle services needed for the gala and guest event.

The next meeting for the entire committee will be January 27th, 2023 at 4:00 PM via Zoom.

Dr. Schlosser adjourned the meeting at 5:32 PM.

Recommendations:

1. no recommendations

Committee Members:

Respectfully submitted,
Dr. Ken Rawson, 2023 President
Dr. William Schlosser, 2023 General Co-Chair
Ms. Lori Schlosser, 2023 General Co-Chair
Dr. Maggie Schaefer-Gilpin, 2023 Dinner Dance Chair
Dr. Rick Bona, 2024 President
Dr. James Bryniarski, 2024 General Chair
Dr. Brian Soltys, 2024 Dinner Dance Chair
Dr. Mike Danner, 2025 President
Dr. Chris Couri, 2025 General Chair
Dr. Harry Watts, 2025 Dinner Dance Chair
Mattea Tavernor, Staff Liaison

Communications Committee

September 2022 Board of Trustees Meeting Report

Key Summary: *The committee met Friday, October 7th, via Zoom. There was discussion regarding “opting-in” of the Illinois Dental News, Oral Cancer Task Force education and marketing, Illinois Dentists Salute, promoting member benefits, placing all component events in one area virtually, and how to highlight Ken Rawson’s theme, mentorship.*

Detail:

Oral Cancer Task Force:

The Oral Cancer Task Force and the Communications Committee have been working on new educational videos and CE courses for members. A video showing the basics of performing an oral cancer screening will be shared via our social media platforms in the coming month, in addition to our YouTube and Vimeo channels. In addition, two new online CE classes made their debut in October, focusing on Oral Cancer detection and care. We thank three members for contributing to these courses: Dr. Nicholas Callahan, Dr. Jonathan Bailey, and Dr. Mohammed Qaisi.

Opt-In Policy:

After the board passed the new “opt-in” policy for the Illinois Dental News, a broadcast e-mail was sent to the membership in June, notifying members of the change. Two additional e-mails have been sent since then. There have also been announcements on the cover of the publication's August, September, October, and November issues. Three text alerts were sent as well. A final notice will be sent via e-mail and text alert right before the cutoff date of December 1. As of November 22, around 1,300 members have opted-in for the printed version. It costs approximately \$1 per issue to mail to each member for each ten months we print. Currently, our publication numbers are close to 6,000. We have the potential to save the society \$5,000 per each publication (x10) = \$50,000.

Illinois Dentists Salute Promotion:

Member dentists volunteered their services around Veteran’s Day or anytime that is convenient in the month of November. The Illinois Dentists Salute initiative put the member’s dental office in the driver’s seat at every stage, from scheduling to treatment to follow-up.

Members and veterans would visit the Illinois Dentists Salute page at ISDS.org, and use the resources available to plan or attend an event. Illinois Dentists Salute allows dentists to choose when, where, and how they wish to participate, what free dental services they will provide, and how they will arrange their appointment schedule to accommodate veterans in need.

Member dentists choose what they want to provide—cleanings, restorations, extractions, and more—and determine the priority treatment. Members would do their own scheduling directly with veteran patients.

Members contacted Misty Glass at ISDS with questions. Misty reported that we doubled the number of dentists who signed up this year. Last year, we had around 20 dentists. This year, we had close to 40.

Mentorship Stories

Ken Rawson's presidential theme is "I Mentor," which focuses on Mentorship. An e-mail was sent out to the entire membership to hear stories on this topic. So far, six great reports have been submitted, and we will be working on publishing those online and in the IL Dental News.

ISDS Strategic Plan

Our part of the ISDS Mission Statement's Strategic Initiatives is to promote the value of ISDS.

Jennifer plans on working with our endorsed providers on more articles in the Dental News and e-mails about their goods and services.

We are offering a special discount to our endorsed products and service providers who place an ad in the December Illinois Dental News. *As noted in the ISDS Board Policy:* Vendors can purchase advertising in the Illinois Dental News to complement and mirror any use of e-mail promotions. One annual e-mail would require one annual advertisement, while quarterly e-mails would require quarterly ads. No more than four e-mails would be permitted per year. (December's promotion will discount our ¼ page ad in the IDN by 25% while including the complimentary e-mail to the membership. A regular ¼ page ad in the IL Dental News is \$615.

Component Events

Although many components have their own website or social media, getting all ISDS component information events in one location seems complicated. We will explore ways to compile component events and send out monthly emails to members about all events or host them somewhere on a website, etc.

Brochure Sales

We've sold 4,200 Got Rot Brochures this year

We've sold 1,950 Oral Cancer brochures this year

We will continue promoting these throughout the year.

Next meeting (Spring 2023):

Next meeting dates will be discussed. We plan on organizing a possible Thursday "in person" evening meeting with a Friday "Spokesperson Training" as that's in our budget for next year.

[Dr. Kirk Noraian](#), Chair

[Dr. Joanne Oppenheim](#)

[Dr. Astrid Schroetter](#)

[Dr. Ravi Juluri](#)

[Dr. Rebecca Dunn](#)

[Dr. Maggie Schaefer-Gilpin](#)

[Dr. Esther Lopez](#)

[Dr. D. Milton Salzer](#), Editor

[Dr. John Van Scoyoc](#), Board Liaison

[Dr. Jacqueline Hassenplug](#), New Dentist Liaison

[Jennifer Walker](#), Staff Liaison

Dental Benefits and Practice Committee
December 2022 Board of Trustees Meeting Report

Key Summary: *The Electronic Claims Workgroup (ECW) is an advisory group to the committee that focuses solely on the development of the electronic claim submission rules. They have started to build the framework for the rules regarding electronic claims submission by first focusing on exemptions.*

Detail: *The full Dental Benefits and Practice Committee has not met since the last board meeting. However, they Electronic Claims Workgroup (ECW) has started to meet via Zoom. The ECW is an advisory group to the committee that focuses solely on the development of the electronic claim submission rules.*

The members of the ECW are Dr. Randall Markarian, Chair, Dr. Barbara Mousel, Dr. Terry Barnfield, Dr. Danny Hanna, Dr. Vishruti Patel, Dr. Bradley Barnes, and Dr. Keith Suchy. The ECW has met twice so far.

Their goal is to establish a framework for the electronic claims submission process that will be written into the formal rules. Their first meeting focused on background information of the electronic claims process and established a framework for completing their work.

Their second meeting focused on outlining the possible exemptions from electronic claims submission. The ECW is currently considering a variety of exemptions including natural disasters, internet service disruptions, and practice. These exemptions have not been finalized.

The ECW will meet again in late December.

Recommendations: None

Committee Members:

*Dr. Joe Hagenbruch, Chair
Dr. Graham Beard
Dr. Danny Hanna
Dr. Jun Lim
Dr. Richard Osmanski
Dr. Anna Orland
Dr. Susan Zelazo-Smith, Board Liaison
Dr. Jessica Piepenbrink, New Dentist Liaison
Dr. Vishruti Patel, ADA Council Representative
Dave Marsh, Staff Liaison
Lindsay Wagahoff, Staff Liaison*

Dental Education Committee
December 2022 Board of Trustees Meeting Report

Key Summary: This meeting was informational and included updates about CE21 revenue, dental auxiliary courses, and the new implicit bias training. The committee also discussed future topics for the free monthly CE and licensure portability among states.

Detail: The committee on dental education met on November 4th 2022, at 4:00 PM via Zoom. Attendees were Drs. Mohamed Qaisi, chair, James Bryniarski, board liaison, Larry Williams, Sahar Alrayyes, Christa Hopp, and Mattea Tavernor, ISDS conventions and CE manager.

Dr. Qaisi, committee chair, called the meeting to order at 4:06pm.

The March 10, 2022 meeting minutes were approved as submitted.

Mattea Tavernor gave an update regarding the spring and fall dental auxiliary courses. All the courses in 2022 were well attended at SIU and UIC except for Radiographic Techniques and Local Anesthesia which were cancelled because of low attendance. The 2023 courses are all scheduled, and registration is open online except for the anesthesia sedation course at UIC. That course should be scheduled by the end of 2022/early 2023.

Mattea Tavernor informed the committee that the Dental Assistant Training Task Force has been assembled. This group was created based on previous recommendations for ISDS to explore the idea of adding more dental auxiliary courses so Illinois dental assistants can be trained in expanded functions.

CE21 revenue as of 11/4/22 is \$11,755 which is significantly lower than previous years. This is due to 2022 not being a license renewal year. ISDS recently sent out communications about sexual harassment training in hopes to increase traffic on the CE21 platform and generate revenue. ISDS also launched two on demand courses about oral cancer which are available at a discounted price for members.

Mattea Tavernor gave an update on the new implicit bias training CE requirement. Dr. Pendleton from UIC is going to be the speaker, and present the course in February 2023 as part of our monthly free CE webinar. Dr. Pendleton teaches an implicit bias training course at UIC and will adapt his program to accommodate the new rule.

The free monthly CE webinars will start in January 2023 and be hosted from noon-1:00 PM on the third Wednesday of the month. The January and March speakers will be endorsed vendors and February will be Dr. Pendleton speaking on implicit bias. ISDS staff plans to work with the committee to fill in the rest of the 2023 calendar with topics/speakers. The calendar will be fluid to accommodate hot topics and speaker availability. The committee suggested topics that include: management of medically compromised patients and patients with disabilities, dental trauma (endo and restorative), jaw necrosis, management of MIH, and license requirements/legality/regulations in the state of Illinois. The goal is to incorporate clinical topics and business topics throughout the year.

The committee was asked to give feedback on the topic of licensure portability among states. This topic is being discussed in the governmental affairs department and ISDS is asking other committees for their opinion. The dental education committee is unsure about the legality of the compact, but overall, they

were supportive of the idea. Faculty and students could benefit because new dentists need flexibility after graduation. Board testing requirements are becoming similar across states so having portability in licensure would be beneficial. It was suggested to allow dentists to obtain a special permit (instead of an additional license) in order to participate in one-time events in other states.

Dr. Qaisi, committee chair, adjourned the meeting at 4:54 PM.

Update: During the 2021 renewal cycle, the Illinois Department of Financial Professional Regulation (IDFPR) issued a variance that allowed all CE credit to be obtained online by either live, real-time presentations, or through on-demand provided by approved CE sponsors. IDFPR issued the variance because of the COVID-19 pandemic and the inability to meet in-person.

Recently, IDFPR has indicated to ISDS that the variance will **not** be re-issued for the 2024 renewal cycle. Therefore, the in-person vs. “correspondence” requirement will revert to the way it was prior to the COVID-19 pandemic. This means no more than 50% of the required continuing education credits will be allowed to be obtained through a “correspondence” (i.e. on-demand webinar) class. A “live” webinar is still classified as an “in-person” class.

Recommendations:

1. no recommendations

Committee Members:

Respectfully submitted,
Dr. Mohamed Qaisi, Chair
Dr. Melisa Alabsy
Dr. Larry Williams
Dr. James Bryniarski, Board Liaison
Dr. Christa Hopp
Dr. Sahar Alrayyes
Dr. Kevin Luan, New Dentist Liaison
Dr. Mary Joyce Gomez
Dr. Barb Mousel, ADA Council Rep
Dr. Julianna Pikus
Mattea Tavernor, Staff Liaison

Government Affairs Committee

December 2022 Board of Trustees Meeting Report

Key Summary: The committee reviewed and discussed numerous legislative issues for the 2023 legislative agenda. This includes electronic credit cards payment prohibitions, Dental Practice Act modifications, dental loss ratio proposal and status update, auto qualifiers for orthodontics in the Medicaid program, opt-in provisions for leased networks, teledentistry proposals and a recommendation on HPV vaccines. Recommendations for the 2023 legislative agenda are at the end of this report. Additionally, the Committee discussed other legislative issues such as dental and hygienist compact provisions, veterans care, and most recent JCAR Rule that changed provisions to the Dental Practice Act.

Detail: The Government Affairs Committee met on October 28, 2022, at the ISDS Head Quarters in Springfield, IL. The following Committee members were in attendance: Dr. Larry Osborne, Dr. Victoria Ursitti, Dr. Jim Benz, Dr. Randall Markarian, Dr. Barbara Mousel, Dr. Sherece Thompson, Dr. Terry Barnfield, ADPAC Trustee, Dr. Cheryl Watson- Lowry, ADA Council on Governmental Affairs, and Dr. Alice Boghosian (via Zoom). ISDS Staff in Attendance were Mr. Eric Larson, Mr. Dave Marsh, Ms. Lindsay Wagahoff, and Ms. Melissa Robison. Guests in attendance included Dr. Richard Bona, ISDS President-elect, and Mr. Jim Morphew, ISDS Contract Lobbyist.

Call to Order

Dr. Larry Osborne called the meeting to order at 10:07 am.

Approval of Agenda and Conflict of Interest Statement

The agenda was approved and the Conflict-of-Interest Statement was presented to the Committee.

Approval of Minutes

The minutes need to be corrected to reflect the attendance of Dr. Terry Barnfield and ISDS officers at the last meeting.

A motion was made to approve the minutes, with the proper correction, by Dr. Victoria Ursitti. Motion seconded by Dr. Jim Benz. The minutes from February 25, 2022, with the correction have been approved.

Council on Governmental Affairs (CGA) Report-

Dr. Cheryl Watson-Lowry provided the committee with an update on the actions at the ADA Council of Governmental Affairs. Dr. Watson-Lowry also gave an update on the dental loss ratio initiative in Massachusetts. The written CGA report will be emailed to the Committee.

Old Business

JCAR Rule Update

Mr. Marsh provided an update to the Committee regarding the proposed rule by the Illinois Department of Financial and Professional Regulation (IDFPR) regarding on-site emergency kits, teledentistry, and administration of anesthesia. An update was provided on the comments ISDS submitted to IDFPR in response to the proposed rule.

There was a committee discussion regarding ISDS' next actions if IDFPR does not address the concerns we outlined in our comments. The Committee expressed concerns about the legislature starting to mandate the requirements of equipment in their offices. The consensus was for ISDS to oppose the mandate, specifically regarding the requirements for on-site emergency kits.

Veterans Care

Ms. Wagahoff provided an update on the legislation that ISDS introduced to provide dental care to veterans. Initially, the legislation was a pilot voucher program through the Department of Healthcare and Family Services (DHFS) that would have allowed veterans to access dental care in the community but that initiative stalled. Ms. Wagahoff informed the Committee the final state budget included a provision that awarded the Illinois Department of Veterans Affairs (IDVA) \$1 million for dental grants. Ms. Wagahoff explained how ISDS has been working with IDVA to draft a needed legislative change for the upcoming veto and/or lame-duck session (in early January) to make the \$1 million appropriation applicable to dental care for the veterans that live in the State of Illinois veterans' homes.

New Business

2023 Capital Conference Subcommittee

Mr. Marsh gave an update on the ISDS By-laws change from the 2022 ISDS House of Delegates that moved the Capital Conference Committee from a committee of the ISDS Board of Trustees to a subcommittee of the Governmental Affairs Committee. The Capital Conference Committee is required to be appointed by the ISDS President. Dr. Larry Osborne took suggestions for volunteers. The following individuals volunteered: Dr. Larry Osborne, Dr. Stacey Van Scoyoc, Dr. Vicki Ursitti, and Dr. Sherece Thompson. The names were submitted to the ISDS President, for final approval.

Compact Licensure

Ms. Wagahoff explained at the national level that the American Dental Association (ADA) is working with the Council of State Governments (CSG), and U.S. Department of Defense (DOD), on State Legislatures, the U.S. Department of Justice, and the American Dental Hygienists Association (ADHA) to develop a dental and dental hygienist compact. Ms. Wagahoff provided information on the background of compacts, how they function, and their purpose. This included information on how compacts are beneficial to military families because they move so frequently.

Based on recent webinars attended, Ms. Wagahoff explained the final draft of the Dental Compact is not expected to be ready for the 2023 legislative sessions. Once the final draft is complete, 10 states must pass the Compact legislative language before it can become effective. Illinois only currently has one compact in law and has historically not passed them, due to objections from IDFPR.

Dr. Mousel also provided information related to the Compact, from a recent conference she attended.

Ms. Wagahoff made the Committee aware that the Illinois Dental Hygienists Association (IDHA) is very supportive of this Compact and there is a possibility they would pursue a bill in the legislature. There was a brief discussion on the overall IDHA agenda for next year, but it does not appear to be substantial.

The Committee then continued to discuss the compact licensure process. At this time, the Committee has chosen not to pursue any recommendation for legislative efforts until the final version of the language is complete. The Committee understands the importance and purpose of compacts, especially the compacts ability to assist military families. Therefore, the Committee decided to recommend to the ISDS

Board of Trustees that they consider adopting a Board Policy supporting the mobility of dentists and dental hygienists.

A recommendation was made for the ISDS Board of Trustees to create a policy supporting mobility of dentists and dental hygienists. A motion was made by Dr. Stacey Van Scoyoc and seconded by Dr. Barb Mousel; it was approved.

2023 Legislative Agenda

Payment Fee Prohibition

Mr. Marsh explained that we are proposing this legislation as part of an insurance reform agenda. This legislation specifically prohibits fees on electronic payments. Mr. Marsh explained this is often referred to as the virtual credit card bill. Mr. Marsh indicated ISDS has started conversations with the insurance lobbyists and that they seemed interested in having discussions on the issue.

A recommendation was made to pursue the payment fee prohibition legislation as part of the 2023 legislative agenda. A motion was made by Dr. Stacey Van Scoyoc and seconded by Dr. Randall Markarian; it was approved.

Dental Practice Act Changes

Mr. Marsh discussed the draft legislation and various clean-up changes to the Illinois Dental Practice Act. Before discussing the specifics of the legislation, Mr. Marsh asked the Committee for their input on allowing foreign-trained dentists and/or dental students to perform dental hygiene as a way to continue to address the workforce shortage. This is not currently included in the legislation but if the need would arise to add it, Mr. Marsh wanted the Committee's input. The committee discussed the possibilities to ensure the individuals are properly qualified which includes possibly requiring an extra course, possibly requiring them to sit for the hygiene school exam, and requiring the regional hygiene examination. Dr. Mousel indicated Florida already allows this.

Following the discussion, Mr. Marsh explained the specifics of the legislation. Dr. Mousel did find an issue with the terminology that was drafted and that correction will be made. Additionally, Dr. Osborne noticed a drafting error that will also be corrected.

A motion was made to pursue the changes to the Dental Practice Act, as part of the 2023 legislative agenda. by Dr. Barb Mousel and seconded by Dr. Sherece Thompson, it is approved.

Dental Loss Ratio

Mr. Marsh provided a history of dental loss ratio legislation in Illinois, including past legislation that was filed. He explained how the climate has changed to pursue a dental loss ratio more aggressively. Mr. Marsh provided an overview of the legislation that has been drafted and put forth before the committee. Ms. Wagahoff provided a more detailed explanation of the various components of the draft. Mr. Marsh and Ms. Wagahoff discussed the potential opposition to this legislation.

The Committee had a discussion regarding the dental loss ratio ballot initiative in Massachusetts and its current status. There was discussion regarding the expectations of this legislation passing this year. The Committee discussed that the legislation will likely take more than one year to pass.

The Committee discussed the importance of having the data this type of legislation can provide. There was discussion on the need to pursue this legislation for our members as a membership issue.

A recommendation was made to pursue the dental loss ratio as part of the 2023 legislative agenda. A motion was made by Dr. Randall Markarian and seconded by Dr. Stacey Van Scoyoc; it was approved.

Medicaid- Orthodontic Standards

Dr. Markarian provided a history regarding the issues with DHFS and the processing of orthodontic claims and their current standards. Dr. Markarian explained they used to use automatic qualifiers and now they use more subjective standards. This has caused several issues with claim denials. Dr. Markarian has tried to work with DHFS but they have been resistant to reinstate the automatic qualifiers. The drafted proposal is the American Association of Orthodontics automatic qualifiers.

Mr. Marsh provided information of other examples where ISDS had to make statutory changes in order to change policy at HFS.

A recommendation was made to pursue legislation that codifies orthodontic automatic qualifiers as part of the 2023 legislative agenda. The motion to move was made by Dr. Randall Markarian and seconded by Dr. Stacey Van Scoyoc, it was approved.

DHFS Anesthesia Standards for Children and Disabled Adults

Dr. Benz presented an issue that there is currently a policy at DHFS that limits the number of anesthesia units that can be reimbursed in the Medicaid program. This has been an issue for pediatric patients and disabled adults. DHFS is in discussions about this policy and potential changes. There was a brief Committee discussion on the limitations.

A recommendation was made to pursue legislation regarding changing the anesthesia limitation for children and disabled adults, if DHFS does not internally change the policy, as part of the 2023 legislative agenda. The motion to move was made by Dr. Jim Benz and seconded by Dr. Barbara Mousel, it was approved.

3rd Party Network Opt-Out

Mr. Marsh discussed about the previous legislation ISDS passed regarding notification of leased networks. The draft legislation requires the insurers to allow the dentists the ability to opt-out. Dr. Markarian mentioned the new ADA policy that was passed at the ADA House of Delegates that the language now reflects "opting-in" instead of "opting-out." The Committee had brief discussion making that change. The legislation will be re-drafted by ISDS staff to reflect the new ADA House of Delegates policy.

A recommendation was made to pursue legislation regarding "opt-in" provisions for leased networks as part of the 2023 legislative agenda. The motion to move was made by Dr. Randall Markarian and seconded by Dr. Stacey Van Scoyoc, it was approved.

Anesthesia Collaborative Agreements

Mr. Marsh presented this legislation from last year and explained the actions of the legislature from last year. The proposal is to re-draft the legislation again for this 2023 legislative session. A motion is not required because we had approval to pursue the legislation previously.

Teledentistry

Mr. Marsh presented a history of the legislative efforts from the 2022 legislative and the IDFPR rule, as it pertains to teledentistry. The draft legislation reflects the language that ISDS and the AAO has agreed to regarding patient protections for teledentistry.

The Committee discussed there would be significant outside opposition to this legislation, as there was in the past. Mr. Marsh explained how our position is stronger this legislative session.

A recommendation was made to pursue legislation regarding teledentistry as part of the 2023 legislative agenda. The motion to move was made by Dr. Randall Markarian and seconded by Dr. Stacey Van Scoyoc, it was approved.

E-Prescription Requirement

Mr. Marsh provided an overview of the e-prescription legislation that passed in the 2021 legislative session. Additionally, Mr. Marsh provided an explanation of how the bill passed in the 2021 session. Ms. Wagahoff explained how ISDS has been trying to obtain information from IDFPR on how they planned to implement the bill. However, IDFPR has not provided any guidance to this date. The Committee discussed the need to attempt to delay the implementation of the bill.

Mr. Marsh explained that the ISDS legislative team will try to pass legislation to delay the implementation of the e-prescription requirement in either the veto session or the lame-duck session that will take place in January 2023.

Mr. Marsh asked the committee what recommendations they would have to change the e-prescription requirement, provided an extension is granted. Discussion surrounded issues such as software issues, internet disruptions, and other related technology issues. During the committee discussion, it came up that New York has similar legislation. ISDS Staff will look at that bill.

No recommendation is needed at this time.

HPV and Covid-19 Vaccine

Mr. Marsh presented a recommendation from last year that the Communications Committee made to the Board who referred the question of whether or not legislation should be introduced to allow dentists to administer the human papillomavirus (HPV) vaccine. Mr. Marsh provided a history of previous vaccine legislation and the resources it took to pass the legislation. Mr. Marsh suggested the possibility of pursuing codifying the ability to administer COVID-19 vaccines statutorily in the 2024 session, but not HPV. The Committee discussed the extensive resources that would be required to pursue this legislation in 2023.

A recommendation was made to not pursue legislation, that would allow the dentist to administer the human papillomavirus (HPV) vaccine as part of the 2023 legislative agenda. The motion to move was made by Dr. Sherece Thompson and seconded by Dr. Barbara Mousel, it was approved.

Open Discussion

Dr. Mousel asked about the handout letter from the ADA regarding the dental licensure compact letter and education. Ms. Wagahoff mentioned she had forgotten to mention the letter during the licensure

compact discussion. Dr. Mousel the letter was outdated and more up-to-date information has been made available.

Mr. Marsh mentioned ISDS was contacted by a legislator that they had been contacted by an anti-fluoridation group to outlaw water fluoridation. Mr. Marsh told the Committee that the legislator has been informed we would strongly oppose the bill and provided them information on the importance of water fluoridation.

Next Meeting

Chicago Mid-Winter Meeting February 24, 2023

Adjournment

There being no further business the meeting was adjourned.

Recommendations:

The Committee on Governmental Affairs recommends that the Board of Trustees create a policy supporting mobility of dentists and dental hygienists.

- 1. The Committee on Governmental Affairs recommends that the Board approve pursuing legislation on electronic payment fee prohibition legislation as part of the 2023 legislative agenda.***
- 2. The Committee on Governmental Affairs recommends that the Board approve pursuing clean-up changes to the Dental Practice Act, as part of the 2023 legislative agenda.***
- 3. The Committee on Governmental Affairs recommends that the Board approve pursuing legislation on dental loss ratio as part of the 2023 legislative agenda.***
- 4. The Committee on Governmental Affairs recommends that the Board approve pursuing legislation that codifies orthodontic automatic qualifiers as part of the 2023 legislative agenda.***
- 5. The Committee on Governmental Affairs recommends that the Board approve pursuing legislation regarding changing the anesthesia limitation for children and disabled adults, if DHFS does not internally change the policy, as part of the 2023 legislative agenda.***
- 6. The Committee on Governmental Affairs recommends that the Board approve pursuing legislation regarding "opt-in" provisions for leased networks as part of the 2023 legislative agenda.***
- 7. The Committee on Governmental Affairs recommends that the Board approve pursuing legislation regarding teledentistry as part of the 2023 legislative agenda.***
- 8. The Committee on Governmental Affairs recommends that the Board not approve pursuing legislation at this time, that would allow the dentist to administer the human papillomavirus (HPV) vaccine as part of the 2023 legislative agenda.***

Committee Members:

Dr. Larry Osborne- Chair

Dr. Victoria Ursitti

Dr. Jim Benz

Dr. Randall Markarian

Dr. Barbara Mousel

Dr. Sherece Thompson

Dr. Stacey Van Scoyoc

Dr. Alice Boghosian

Dr. David Behm, DENT-IL-PAC President

Dr. Terry Barnfield- ADPAC Trustee

Dr. Cheryl Watson- Lowry- ADA Council Representative

Dr. Jon Nickelsen- Board Liaison

Dave Marsh, Staff Liaison

Lindsay Wagahoff, Staff Liaison

Governmental Affairs Committee Update-Supplemental

December 2022 Board of Trustees Meeting Report

Key Summary: *Since the Governmental Affairs Committee meeting there has been an update to the Joint Committee on Administrative Rule (JCAR) regarding the rules to the Dental Practice Act. Additionally, ISDS has filed legislation to delay the implementation of the e-prescription requirement until January 1, 2024.*

Detail: *Since the Governmental Affairs Committee meeting there has been an update to the Joint Committee on Administrative Rule (JCAR) regarding the rules to the Dental Practice Act. Additionally, we have filed legislation to delay the implementation of the e-prescription requirement.*

JCAR Rule

This rule mandated on-site emergency kits, contained requirements for teledentistry, and made changes to the anesthesia requirements. The Illinois Department of Financial and Professional Regulation (IDFPR) has responded to ISDS Comments about the rule. In regards to on-site emergency kits, IDFPR removed the requirement for an automated external defibrillator (AED) but did leave the other requirements such as sphygmomanometer and stethoscope, emergency backup lighting, and an emergency backup suction system. In regards to teledentistry, IDFPR did accept our changes which includes a requirement to perform teledentistry that the patient must be a patient of record. Finally, IDFPR accepted the changes we proposed that require if a certified registered nurse anesthetist provides anesthesia in a dental office to have a written collaborative agreement with a dentist who is also properly trained with Permit A or B.

E-Prescription Requirement

ISDS filed HB 5846 (Avelar) that would delay the implementation of the e-prescription requirement until January 1, 2024. We have been in conversations with legislative leaders to expedite this legislation as part of a broader package during this current veto session. If the legislation does not pass during this current veto session, we will look to advance it in the upcoming lame duck session.

Recommendations: None

Committee Members:

Dr. Larry Osborne- Chair

Dr. Victoria Ursitti

Dr. Jim Benz

Dr. Randall Markarian

Dr. Barbara Mousel

Dr. Sherece Thompson

Dr. Stacey Van Scoyoc

Dr. Alice Boghosian

Dr. David Behm, DENT-IL-PAC President

Dr. Terry Barnfield- ADPAC Trustee

Dr. Cheryl Watson- Lowry- ADA Council Representative

Dr. Jon Nickelsen- Board Liaison

Dave Marsh, Staff Liaison

Lindsay Wagahoff, Staff Liaison

DRAFT LEGISLATION

Recommendation #1: Payment fee Prohibition Draft Legislation

Recommendation #2: Dental Practice Act Senate Version

Recommendation #3: Dental Medical Loss Ratio Draft October 31

Recommendation #4: Draft Medicaid Ortho-Senate Version

Recommendation #5: Medicaid Anesthesia Changes Draft

Recommendation #6: Third Party Opt In Legislation

Recommendation #7: Teledentistry House Version

Recommendation #8: Vaccine Draft Legislation

Payment Fee Prohibition Draft Legislation

(215 ILCS 111/1)

Sec. 1. Short title. This Act may be cited as the Uniform Electronic Transactions in Dental Care Billing Act.

(Source: P.A. 102-146, eff. 7-23-21.)

(215 ILCS 111/5)

Sec. 5. Purpose. The purpose of this Act is to standardize the forms used in the billing and reimbursement of dental care, reduce the number of forms used, increase efficiency in the reimbursement of dental care through standardization, and encourage the use of and prescribe a timetable for implementation of electronic data interchange of dental care expenses and reimbursement.

(Source: P.A. 102-146, eff. 7-23-21.)

(215 ILCS 111/10)

Sec. 10. Applicability. Except as may be otherwise specifically provided, this Act applies to all dental plan carriers.

(Source: P.A. 102-146, eff. 7-23-21.)

(215 ILCS 111/15)

Sec. 15. Definitions. As used in this Act:

"Department" means the Department of Insurance.

"Director" means the Director of Insurance.

"Dental care provider" means a dentist who bills for services in Illinois.

"Dental plan carrier" means an entity subject to the insurance laws and regulations of this State or subject to the jurisdiction of the Director that contracts or offers to contract to provide, deliver, arrange for, pay for, or reimburse any of the costs of dental care services, including an accident and health insurance company, a health maintenance organization, a limited health service organization, a dental service plan corporation, a health services plan corporation, a voluntary health services plan, or any other entity providing a plan of dental insurance, dental benefits, or dental health care

services.

(Source: P.A. 102-146, eff. 7-23-21.)

(215 ILCS 111/20)

Sec. 20. Uniform electronic claims, and eligibility transactions, and fee prohibition.
~~required.~~

(a) Beginning January 1, 2025, no dental plan carrier is required to accept from a dental care provider eligibility for a dental plan transaction or dental care claims or equivalent encounter information transaction except as provided in this Act.

(b) All dental plan carriers and dental care providers must exchange claims and eligibility information electronically using the standard electronic data interchange transactions for claims submissions, payments, and verification of benefits required under the Health Insurance Portability and Accountability Act in order to be compensable by the dental plan carrier.

(c) The dental plan carrier shall not require the dental provider to incur a fee to access and obtain the payment or reimbursement for services provided. The dental plan carrier shall provide the dentist 100 percent of the contracted amount of the payment or reimbursement.

(Source: P.A. 102-146, eff. 7-23-21.)

(215 ILCS 111/25)

Sec. 25. Rules; modification of rules.

(a) The Department shall adopt rules as necessary to implement this Act and may establish exemptions to this Act by rule.

(b) A dental plan carrier or dental care provider may not add to or modify the uniform electronic claims and eligibility requirements adopted by the Department.

(Source: P.A. 102-146, eff. 7-23-21.)

(215 ILCS 111/99)

Sec. 99. Effective date. This Act takes effect

upon becoming law.

(Source: P.A. 102-146, eff. 7-23-21.)

Dental Practice Act Changes

Section 5. The Illinois Dental Practice Act is amended by changing Sections 4, 11, 17, 50 as follows:

(225 ILCS 25/4) (from Ch. 111, par. 2304)

(Section scheduled to be repealed on January 1, 2026)

Sec. 4. Definitions. As used in this Act:

"Address of record" means the designated address recorded by the Department in the applicant's or licensee's application file or license file as maintained by the Department's licensure maintenance unit. It is the duty of the applicant or licensee to inform the Department of any change of address and those changes must be made either through the Department's website or by contacting the Department.

"Department" means the Department of Financial and Professional Regulation.

"Secretary" means the Secretary of Financial and Professional Regulation.

"Board" means the Board of Dentistry.

"Dentist" means a person who has received a general license pursuant to paragraph (a) of Section 11 of this Act and who may perform any intraoral and extraoral procedure required in the practice of dentistry and to whom is reserved the responsibilities specified in Section 17.

"Dental hygienist" means a person who holds a license under this Act to perform dental services as authorized by Section 18.

"Dental assistant" means an appropriately trained person who, under the supervision of a dentist, provides dental services as authorized by Section 17.

"Expanded function dental assistant" means a dental assistant who has completed the training required by Section 17.1 of this Act.

"Dental laboratory" means a person, firm or corporation which:

(i) engages in making, providing, repairing or altering dental prosthetic appliances and other artificial materials and devices which are returned to a dentist for insertion into the

human oral cavity or which come in contact with its adjacent structures and tissues; and
 (ii) utilizes or employs a dental technician to
 provide such services; and
 (iii) performs such functions only for a dentist or dentists.

"Supervision" means supervision of a dental hygienist or a dental assistant requiring that a dentist authorize the procedure, remain in the dental facility while the procedure is performed, and approve the work performed by the dental hygienist or dental assistant before dismissal of the patient, but does not mean that the dentist must be present at all times in the treatment room.

"General supervision" means supervision of a dental hygienist requiring that the patient be a patient of record, that the dentist examine the patient in accordance with Section 18 prior to treatment by the dental hygienist, and that the dentist authorize the procedures which are being carried out by a notation in the patient's record, but not requiring that a dentist be present when the authorized procedures are being performed. The issuance of a prescription to a dental laboratory by a dentist does not constitute general supervision.

"Public member" means a person who is not a health professional. For purposes of board membership, any person with a significant financial interest in a health service or profession is not a public member.

"Dentistry" means the healing art which is concerned with the examination, diagnosis, treatment planning and care of conditions within the human oral cavity and its adjacent tissues and structures, as further specified in Section 17.

"Branches of dentistry" means the various specialties of dentistry which, for purposes of this Act, shall be limited to the following: endodontics, oral and maxillofacial surgery, orthodontics and dentofacial orthopedics, pediatric dentistry, periodontics, prosthodontics, oral and maxillofacial radiology, and dental anesthesiology.

"Specialist" means a dentist who has received a specialty license pursuant to Section 11(b).

"Dental technician" means a person who owns,

operates or is employed by a dental laboratory and engages in making, providing, repairing or altering dental prosthetic appliances and other artificial materials and devices which are returned to a dentist for insertion into the human oral cavity or which come in contact with its adjacent structures and tissues.

"Impaired dentist" or "impaired dental hygienist" means a dentist or dental hygienist who is unable to practice with reasonable skill and safety because of a physical or mental disability as evidenced by a written determination or written consent based on clinical evidence, including deterioration through the aging process, loss of motor skills, abuse of drugs or alcohol, or a psychiatric disorder, of sufficient degree to diminish the person's ability to deliver competent patient care.

"Nurse" means a registered professional nurse, a certified registered nurse anesthetist licensed as an advanced practice registered nurse, or a licensed practical nurse licensed under the Nurse Practice Act.

"Patient of record" means a patient for whom the patient's most recent dentist has obtained a relevant medical and dental history and on whom the dentist has performed an examination and evaluated the condition to be treated.

"Dental responder" means a dentist or dental hygienist who is appropriately certified in disaster preparedness, immunizations, and dental humanitarian medical response consistent with the Society of Disaster Medicine and Public Health and training certified by the National Incident Management System or the National Disaster Life Support Foundation.

"Mobile dental van or portable dental unit" means any self-contained or portable dental unit in which dentistry is practiced that can be moved, towed, or transported from one location to another in order to establish a location where dental services can be provided.

"Public health dental hygienist" means a hygienist who holds a valid license to practice in the State, has 2 years of full-time clinical experience or an equivalent of 4,000 hours of clinical experience and has completed at least 42 clock hours of additional structured courses in

dental education in advanced areas specific to public health dentistry.

"Public health setting" means a federally qualified health center; a federal, State, or local public health facility; Head Start; a special supplemental nutrition program for Women, Infants, and Children (WIC) facility; or a certified school-based health center or school-based oral health program.

"Public health supervision" means the supervision of a public health dental hygienist by a licensed dentist who has a written public health supervision agreement with that public health dental hygienist while working in an approved facility or program that allows the public health dental hygienist to treat patients, without a dentist first examining the patient and being present in the facility during treatment, (1) who are eligible for Medicaid or (2) who are uninsured and whose household income is not greater than 300% ~~200%~~ of the federal poverty level.

"Teledentistry" means the use of telehealth systems and methodologies in dentistry and includes patient care and education delivery using synchronous and asynchronous communications under a dentist's authority as provided under this Act.
(Source: P.A. 101-64, eff. 7-12-19; 101-162, eff. 7-26-19; 102-93, eff. 1-1-22; 102-588, eff. 8-20-21.)

(Text of Section after amendment by P.A. 102-936)

(Section scheduled to be repealed on January 1, 2026)

Sec. 4. Definitions. As used in this Act:

"Address of record" means the designated address recorded by the Department in the applicant's or licensee's application file or license file as maintained by the Department's licensure maintenance unit. It is the duty of the applicant or licensee to inform the Department of any change of address and those changes must be made either through the Department's website or by contacting the Department.

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"Dental assistant" means an appropriately trained person who, under the supervision of a dentist, provides dental services as authorized by Section 17.

"Expanded function dental assistant" means a dental assistant who has completed the training required by Section 17.1 of this Act.

"Dental laboratory" means a person, firm or corporation which:

- (i) engages in making, providing, repairing or altering dental prosthetic appliances and other artificial materials and devices which are returned to a dentist for insertion into the human oral cavity or which come in contact with its adjacent structures and tissues; and
- (ii) utilizes or employs a dental technician to provide such services; and
- (iii) performs such functions only for a dentist or dentists.

"Supervision" means supervision of a dental hygienist or a dental assistant requiring that a dentist authorize the procedure, remain in the dental facility while the procedure is performed, and approve the work performed by the dental hygienist or dental assistant before dismissal of the patient, but does not mean that the dentist must be present at all times in the treatment room.

"General supervision" means supervision of a dental hygienist requiring that the patient be a patient of record, that the dentist examine the patient in accordance with Section 18 prior to treatment by the dental hygienist, and that the dentist authorize the procedures which are being carried out by a notation in the patient's record,

but not requiring that a dentist be present when the authorized procedures are being performed. The issuance of a prescription to a dental laboratory by a dentist does not constitute general supervision.

"Public member" means a person who is not a health professional. For purposes of board membership, any person with a significant financial interest in a health service or profession is not a public member.

"Dentistry" means the healing art which is concerned with the examination, diagnosis, treatment planning and care of conditions within the human oral cavity and its adjacent tissues and structures, as further specified in Section 17.

"Branches of dentistry" means the various specialties of dentistry which, for purposes of this Act, shall be limited to the following: endodontics, oral and maxillofacial surgery, orthodontics and dentofacial orthopedics, pediatric dentistry, periodontics, prosthodontics, oral and maxillofacial radiology, and dental anesthesiology.

"Specialist" means a dentist who has received a specialty license pursuant to Section 11(b).

"Dental technician" means a person who owns, operates or is employed by a dental laboratory and engages in making, providing, repairing or altering dental prosthetic appliances and other artificial materials and devices which are returned to a dentist for insertion into the human oral cavity or which come in contact with its adjacent structures and tissues.

"Impaired dentist" or "impaired dental hygienist" means a dentist or dental hygienist who is unable to practice with reasonable skill and safety because of a physical or mental disability as evidenced by a written determination or written consent based on clinical evidence, including deterioration through the aging process, loss of motor skills, abuse of drugs or alcohol, or a psychiatric disorder, of sufficient degree to diminish the person's ability to deliver competent patient care.

"Nurse" means a registered professional nurse, a certified registered nurse anesthetist licensed as an advanced practice registered nurse, or a licensed practical nurse licensed under the Nurse Practice Act.

"Patient of record" means a patient for whom the patient's most recent dentist has obtained a relevant medical and dental history and on whom the dentist has performed an examination and evaluated the condition to be treated.

"Dental responder" means a dentist or dental hygienist who is appropriately certified in disaster preparedness, immunizations, and dental humanitarian medical response consistent with the Society of Disaster Medicine and Public Health and training certified by the National Incident Management System or the National Disaster Life Support Foundation.

"Mobile dental van or portable dental unit" means any self-contained or portable dental unit in which dentistry is practiced that can be moved, towed, or transported from one location to another in order to establish a location where dental services can be provided.

"Public health dental hygienist" means a hygienist who holds a valid license to practice in the State, has 2 years of full-time clinical experience or an equivalent of 4,000 hours of clinical experience and has completed at least 42 clock hours of additional structured courses in dental education in advanced areas specific to public health dentistry.

"Public health setting" means a federally qualified health center; a federal, State, or local public health facility; Head Start; a special supplemental nutrition program for Women, Infants, and Children (WIC) facility; a certified school-based health center or school-based oral health program; a prison; or a long-term care facility.

"Public health supervision" means the supervision of a public health dental hygienist by a licensed dentist who has a written public health supervision agreement with that public health dental hygienist while working in an approved facility or program that allows the public health dental hygienist to treat patients, without a dentist first examining the patient and being present in the facility during treatment, (1) who are eligible for Medicaid or (2) who are uninsured and whose household income is not greater than **300% 200%** of the federal poverty level.

"Teledentistry" means the use of telehealth systems and methodologies in dentistry and includes

patient care and education delivery using synchronous and asynchronous communications under a dentist's authority as provided under this Act.

(Source: P.A. 101-64, eff. 7-12-19; 101-162, eff. 7-26-19; 102-93, eff. 1-1-22; 102-588, eff. 8-20-21; 102-936, eff. 1-1-23.)

Section scheduled to be repealed on January 1, 2026)

Sec. 11. Types of dental licenses. The Department shall have the authority to issue the following types of licenses:

(a) General licenses. The Department shall issue a license authorizing practice as a dentist to any person who qualifies for a license under this Act.

(b) Specialty licenses. The Department shall issue a license authorizing practice as a specialist in any particular branch of dentistry to any dentist who has complied with the requirements established for that particular branch of dentistry at the time of making application. The Department shall establish additional requirements of any dentist who announces or holds himself or herself out to the public as a specialist or as being specially qualified in any particular branch of dentistry.

No dentist shall announce or hold himself or herself out to the public as a specialist or as being specially qualified in any particular branch of dentistry unless he or she is licensed to practice in that specialty of dentistry.

The fact that any dentist shall announce by card, letterhead or any other form of communication using terms as "Specialist," "Practice Limited To" or "Limited to Specialty of" with the name of the branch of dentistry practiced as a specialty, or shall use equivalent words or phrases to announce the same, shall be prima facie evidence that the dentist is holding himself or herself out to the public as a specialist.

(c) Temporary training licenses. Persons who wish to pursue specialty or other advanced clinical educational programs in an approved dental school or a hospital situated in this State, or persons who wish to pursue programs of specialty training in dental public health in public agencies in this State, may receive without examination, in the discretion of the Department, a temporary training license. In order to receive a temporary training license under this subsection, an applicant shall

furnish satisfactory proof to the Department that:

(1) The applicant is at least 21 years of age and is of good moral character. In determining moral character under this Section, the Department may take into consideration any felony conviction of the applicant, but such a conviction shall not operate as bar to licensure;

(2) The applicant has been accepted or appointed for specialty or residency training by an approved hospital situated in this State, by an approved dental school situated in this State, or by a public health agency in this State the training programs of which are recognized and approved by the Department. The applicant shall indicate the beginning and ending dates of the period for which he or she has been accepted or appointed;

(3) The applicant is a graduate of a dental school or college approved and in good standing in the judgment of the Department. The Department may consider diplomas or certifications of education, or both, accompanied by transcripts of course work and credits awarded to determine if an applicant has graduated from a dental school or college approved and in good standing. The Department may also consider diplomas or certifications of education, or both, accompanied by transcripts of course work and credits awarded in determining whether a dental school or college is approved and in good standing.

Temporary training licenses issued under this Section shall be valid only for the duration of the period of residency or specialty training and may be extended or renewed as prescribed by rule. The holder of a valid temporary training license shall be entitled thereby to perform acts as may be prescribed by and incidental to his or her program of residency or specialty training; but he or she shall not be entitled to engage in the practice of dentistry in this State.

A temporary training license may be revoked by the Department upon proof that the holder has engaged in the practice of dentistry in this State outside of his or her program of residency or

specialty training, or if the holder shall fail to supply the Department, within 10 days of its request, with information as to his or her current status and activities in his or her specialty training program.

(d) Faculty limited licenses. Persons who have received full-time appointments to teach dentistry at an approved dental school or hospital situated in this State may receive without examination, in the discretion of the Department, a faculty limited license. In order to receive a faculty limited license an applicant shall furnish satisfactory proof to the Department that:

- (1) The applicant is at least 21 years of age, is of good moral character and is licensed to practice dentistry in another state or country; and
- (2) The applicant has a full-time appointment to teach dentistry at an approved dental school or hospital situated in this State.

Faculty limited licenses issued under this Section shall be valid for a period of 3 years and may be extended or renewed. The holder of a valid faculty limited license may perform acts as may be required by his or her teaching of dentistry. ~~In addition, the~~ The holder of a faculty limited license may practice general dentistry or in his or her area of specialty, but only in a clinic or office affiliated with the dental school. The holder of a faculty limited license may advertise his or her specialty degree as part of his or her ability to practice at a clinic or office affiliated with the dental school. Any faculty limited license issued to a faculty member under this Section shall terminate immediately and automatically, without any further action by the Department, if the holder ceases to be a faculty member at an approved dental school or hospital in this State.

The Department may revoke a faculty limited license for a violation of this Act or its rules, or if the holder fails to supply the Department, within 10 days of its request, with information as to his current status and activities in his teaching program.

(e) Inactive status. Any person who holds one of the licenses under subsection (a) or (b) of Section

11 or under Section 12 of this Act may elect, upon payment of the required fee, to place his or her license on an inactive status and shall, subject to the rules of the Department, be excused from the payment of renewal fees until he or she notifies the Department in writing of his or her desire to resume active status.

Any licensee requesting restoration from inactive status shall be required to pay the current renewal fee and upon payment the Department shall be required to restore his or her license, as provided in Section 16 of this Act.

Any licensee whose license is in an inactive status shall not practice in the State of Illinois.

(f) Certificates of Identification. In addition to the licenses authorized by this Section, the Department shall deliver to each dentist a certificate of identification in a form specified by the Department.

(Source: P.A. 100-976, eff. 1-1-19.)

225 ILCS 25/17) (from Ch. 111, par. 2317)

(Text of Section before amendment by P.A. 102-936)

(Section scheduled to be repealed on January 1, 2026)

Sec. 17. Acts constituting the practice of dentistry. A person practices dentistry, within the meaning of this Act:

(1) Who represents himself or herself as being able

to diagnose or diagnoses, treats, prescribes, or operates for any disease, pain, deformity, deficiency, injury, or physical condition of the human tooth, teeth, alveolar process, gums or jaw; or

(2) Who is a manager, proprietor, operator or

conductor of a business where dental operations are performed; or

(3) Who performs dental operations of any kind; or

(4) Who uses an X-Ray machine or X-Ray films for

dental diagnostic purposes; or

(5) Who extracts a human tooth or teeth, or corrects

or attempts to correct malpositions of the human teeth or jaws; or

(6) Who offers or undertakes, by any means or method,

to diagnose, treat or remove stains, calculus, and bonding materials from human teeth or jaws; or

(7) Who uses or administers local or general anesthetics in the treatment of dental or oral diseases or in any preparation incident to a dental operation of any kind or character; or

(8) Who takes material or digital scans for final

impressions of the human tooth, teeth, or jaws or performs any phase of any operation incident to the replacement of a part of a tooth, a tooth, teeth or associated tissues by means of a filling, crown, a bridge, a denture or other appliance; or

(9) Who offers to furnish, supply, construct,

reproduce or repair, or who furnishes, supplies, constructs, reproduces or repairs, prosthetic dentures, bridges or other substitutes for natural teeth, to the user or prospective user thereof; or

(10) Who instructs students on clinical matters or

performs any clinical operation included in the curricula of recognized dental schools and colleges; or

(11) Who takes material or digital scans for final

impressions of human teeth or places his or her hands in the mouth of any person for the purpose of applying teeth whitening materials, or who takes impressions of human teeth or places his or her hands in the mouth of any person for the purpose of assisting in the application of teeth whitening materials. A person does not practice dentistry when he or she discloses to the consumer that he or she is not licensed as a dentist under this Act and (i) discusses the use of teeth whitening materials with a consumer purchasing these materials; (ii) provides instruction on the use of teeth whitening materials with a consumer purchasing these

materials; or (iii) provides appropriate equipment on-site to the consumer for the consumer to self-apply teeth whitening materials.

The fact that any person engages in or performs, or offers to engage in or perform, any of the practices, acts, or operations set forth in this Section, shall be prima facie evidence that such person is engaged in the practice of dentistry.

The following practices, acts, and operations, however, are exempt from the operation of this Act:

(a) The rendering of dental relief in emergency cases in the practice of his or her profession by a physician or surgeon, licensed as such under the laws of this State, unless he or she undertakes to reproduce or reproduces lost parts of the human teeth in the mouth or to restore or replace lost or missing teeth in the mouth; or

(b) The practice of dentistry in the discharge of their official duties by dentists in any branch of the Armed Services of the United States, the United States Public Health Service, or the United States Veterans Administration; or

(c) The practice of dentistry by students in their course of study in dental schools or colleges approved by the Department, when acting under the direction and supervision of dentists acting as instructors; or

(d) The practice of dentistry by clinical instructors in the course of their teaching duties in dental schools or colleges approved by the Department:

(i) when acting under the direction and supervision of dentists, provided that such clinical instructors have instructed continuously in this State since January 1, 1986; or

(ii) when holding the rank of full professor at such approved dental school or college and possessing a current valid license or authorization to practice dentistry in another country; or

(e) The practice of dentistry by licensed dentists of other states or countries at meetings of the Illinois State Dental Society or component parts thereof, alumni meetings of dental colleges, or any other like dental organizations, while appearing as clinicians; or

(f) The use of X-Ray machines for exposing X-Ray

films of dental or oral tissues by dental hygienists or dental assistants; or

(g) The performance of any dental service by a dental

assistant, if such service is performed under the supervision and full responsibility of a dentist. In addition, after being authorized by a dentist, a dental assistant may, for the purpose of eliminating pain or discomfort, remove loose, broken, or irritating orthodontic appliances on a patient of record.

For purposes of this paragraph (g), "dental service"

is defined to mean any intraoral procedure or act which shall be prescribed by rule or regulation of the Department. Dental service, however, shall not include:

(1) Any and all diagnosis of or prescription for treatment of disease, pain, deformity, deficiency, injury or physical condition of the human teeth or jaws, or adjacent structures.

(2) Removal of, or restoration of, or addition to the hard or soft tissues of the oral cavity, except for the placing, carving, and finishing of amalgam restorations and placing, packing, and finishing composite restorations by dental assistants who have had additional formal education and certification.

A dental assistant may place, carve, and finish

amalgam restorations, place, pack, and finish composite restorations, and place interim restorations if he or she (A) has successfully completed a structured training

program as described in item (2) of subsection (g) provided by an educational institution accredited by the Commission on Dental Accreditation, such as a dental school or dental hygiene or dental assistant program, or (B) has at least 4,000 hours of direct clinical patient care experience and has successfully completed a structured training program as described in item (2) of subsection (g) provided by a statewide dental association, approved by the Department to provide continuing education, that has developed and conducted training programs for expanded functions for dental assistants or hygienists. The training program must: (i) include a minimum of 16 hours of didactic study and 14 hours of clinical manikin instruction; all training programs shall include areas of study in nomenclature, caries classifications, oral anatomy, periodontium, basic occlusion, instrumentations, pulp protection liners and bases, dental materials, matrix and wedge techniques, amalgam placement and carving, rubber dam clamp placement, and rubber dam placement and removal; (ii) include an outcome assessment examination that demonstrates competency; (iii) require the supervising dentist to observe and approve the completion of 8 amalgam or composite restorations; and (iv) issue a certificate of completion of the training program, which must be kept on file at the dental office and be made available to the Department upon request. A dental assistant must have successfully completed an approved coronal polishing and dental sealant course prior to taking the amalgam and composite restoration course.

A dentist utilizing dental assistants shall not supervise more than 4 dental assistants at any one time for placing, carving, and finishing of amalgam restorations or for placing, packing, and finishing composite restorations.

(3) Any and all correction of malformation of teeth or of the jaws.

(4) Administration of anesthetics, except for monitoring of nitrous oxide, conscious sedation, deep sedation, and general anesthetic as provided in Section 8.1 of this Act, that may be performed only after successful completion of a training program approved by the Department. A dentist utilizing dental assistants shall not supervise more than 4 dental assistants at any one time for the monitoring of nitrous oxide.

(5) Removal of calculus from human teeth.

(6) Taking of material or digital scans for final impressions for the fabrication of prosthetic appliances, crowns, bridges, inlays, onlays, or other restorative or replacement dentistry.

(7) The operative procedure of dental hygiene consisting of oral prophylactic procedures, except for coronal polishing and pit and fissure sealants, which may be performed by a dental assistant who has successfully completed a training program approved by the Department. Dental assistants may perform coronal polishing under the following circumstances: (i) the coronal polishing shall be limited to polishing the clinical crown of the tooth and existing restorations, supragingivally; (ii) the dental assistant performing the coronal polishing shall be limited to the use of rotary instruments using a rubber cup or brush polishing method (air polishing is not permitted); and (iii) the supervising dentist shall not supervise more than 4 dental assistants at any one time for the task of coronal polishing or pit and fissure sealants.

In addition to coronal polishing and pit and

fissure sealants as described in this item (7), a dental assistant who has at least 2,000 hours of direct clinical patient care experience and who has successfully completed a structured training program provided by (1) an educational institution such as a dental school or dental hygiene or dental assistant program, or (2) by a statewide dental or dental hygienist association, ~~approved by the Department on or before January 1, 2017 (the effective date of Public Act 99-680),~~ that has developed and conducted a training program for expanded functions for dental assistants or hygienists may perform: (A) coronal scaling above the gum line, supragingivally, on the clinical crown of the tooth only on patients 12 years of age or younger who have an absence of periodontal disease and who are not medically compromised or individuals with special needs and (B) intracoronaral temporization of a tooth. The training program must: (I) include a minimum of 16 hours of instruction in both didactic and clinical manikin or human subject instruction; all training programs shall include areas of study in dental anatomy, public health dentistry, medical history, dental emergencies, and managing the pediatric patient; (II) include an outcome assessment examination that demonstrates competency; (III) require the supervising dentist to observe and approve the completion of 6 full mouth supragingival scaling procedures; and (IV) issue a certificate of completion of the training program, which must be kept on file at the dental office and be made available to the Department upon request. A dental assistant must have successfully completed an approved coronal polishing course prior to taking the coronal scaling course. A dental assistant performing these functions shall be limited to the use of hand instruments only. In addition, coronal scaling as described in this paragraph shall only be utilized on patients who are eligible for Medicaid or

who are uninsured and whose household income is not greater than 200% of the federal poverty level. A dentist may not supervise more than 2 dental assistants at any one time for the task of coronal scaling. This paragraph is inoperative on and after January 1, 2026.

The limitations on the number of dental assistants a

dentist may supervise contained in items (2), (4), and (7) of this paragraph (g) mean a limit of 4 total dental assistants or dental hygienists doing expanded functions covered by these Sections being supervised by one dentist; or

(h) The practice of dentistry by an individual who:

(i) has applied in writing to the Department, in form and substance satisfactory to the Department, for a general dental license and has complied with all provisions of Section 9 of this Act, except for the passage of the examination specified in subsection (e) of Section 9 of this Act; or

(ii) has applied in writing to the Department, in form and substance satisfactory to the Department, for a temporary dental license and has complied with all provisions of subsection (c) of Section 11 of this Act; and

(iii) has been accepted or appointed for specialty or residency training by a hospital situated in this State; or

(iv) has been accepted or appointed for specialty training in an approved dental program situated in this State; or

(v) has been accepted or appointed for specialty training in a dental public health agency situated in this State.

The applicant shall be permitted to practice dentistry for a period of 3 months from the starting date of the program, unless authorized in writing by the Department to continue such

practice for a period specified in writing by the Department.

The applicant shall only be entitled to perform such acts as may be prescribed by and incidental to his or her program of residency or specialty training and shall not otherwise engage in the practice of dentistry in this State.

The authority to practice shall terminate immediately upon:

- (1) the decision of the Department that the applicant has failed the examination; or
- (2) denial of licensure by the Department; or
- (3) withdrawal of the application.

(Source: P.A. 101-162, eff. 7-26-19; 102-558, eff. 8-20-21.)

(225 ILCS 25/50) (from Ch. 111, par. 2350)

(Section scheduled to be repealed on January 1, 2026)

Sec. 50. Patient records. Every dentist shall make a record of all dental work performed for each patient. The record shall be made in a manner and in sufficient detail that it may be used for identification purposes. Dental records are the property of the dental health care providers.

Dental records required by this Section shall be maintained for 10 years. Dental records required to be maintained under this Section, or copies of those dental records, shall be made available upon request to the patient or the patient's guardian. A dentist shall be entitled to reasonable reimbursement for the cost of reproducing these records, which shall not exceed the cost allowed under ~~Section 8-2001~~ 735 ILCS 5/8-2003 of the Code of Civil Procedure. A dentist providing services through a mobile dental van or portable dental unit shall provide to the patient or the patient's parent or guardian, in writing, the dentist's name, license number, address, and information on how the patient or the patient's parent or guardian may obtain the patient's dental records, as provided by law.

Section 50.5 Closing a Practice. A dental office that is closing and will not continue to offer dental services must provide to the public at least 30 days prior to the closure. The notice to the public shall include an explanation of how copies

of the patient's records may be accessed by the patient. The notice may be given by a publication in a newspaper of general circulation in the area to which the dental office is located.

(Source: P.A. 99-492, eff. 12-31-15.)

Draft Legislation - Loss Ratio

(215 ILCS New Act) -Minimum loss ratio for dental plans.

Section 5 Definitions.

"Dental Loss Ratio" means the ratio of incurred claims earned premiums, as calculated using the formula under this Act.

"Department" means the Department of Insurance.

"Director" means the Director of Insurance.

"Dental care provider" means a dentist who bills for services in Illinois.

"Dental plan carrier" means an entity subject to the insurance laws and regulations of this State or subject to the jurisdiction of the Director that contracts or offers to contract to provide, deliver, arrange for, pay for, or reimburse any of the costs of dental care services, including an accident and health insurance company, a health maintenance organization, a limited health service organization, a dental service plan corporation, a health services plan corporation, a voluntary health services plan, or any other entity providing a plan of dental insurance, dental benefits, or dental health care services.

"Incurred claims" means the claims for which services were provided in that reporting year. This includes such claims that

were paid in the reporting year plus unpaid claim reserves for such claims paid after the reporting year.

"Earned premiums" Means the portion of the premium paid in the reporting year that is intended to provide coverage during such reporting period.

Section 10. Dental Loss Ratio Reporting.

- (a) A health insurer or dental benefit carrier that issues, sells, renews, or offers a specialized health insurance policy covering dental services shall beginning July 1, 2023 and each year thereafter, submit to the Department of Insurance the dental medical dental loss ratio as defined in subsection (c). The annual filing shall, at a minimum, include rates, rating schedules, and supporting documentation including ratios if incurred claims to earned premiums for each calendar year since issue. Information shall be in the form established by the Department and shall demonstrate that each plan complies with the minimum loss ratio standards.
- (b) The annual filing shall be made publicly available on the Department's website.
- (c) Minimum dental loss ratios are calculated by the following formula. The numerator is equal of the incurred claims for the loss ratio reporting year. The dominator

is the earned premiums for the loss ratio reporting year minus taxes, licensing and regulatory fees.

(d) If the Director decides to conduct an examination because the Director finds it necessary to verify the health insurer's representation in the dental loss ratio report, the Department shall provide the health insurer with a notification 30 days before the commencement of the examination.

(e) The health insurer shall have 30 days after the date of notification to electronically submit to the Department all requested records specified by the Department. The Director may extend the time for a health insurer to comply with this examination upon a finding of good cause.

Section 20. Dental Loss Ratio Requirement.

(a) A health insurer or dental benefit carrier that issues, sells, renews, or offers a specialized health insurance policy covering dental services shall meet a dental medical loss ratio requirement of eighty percent.

(b) If, the minimum loss ratio is not met, the Department of Insurance shall require a corrective action plan from the carrier to return excess premiums.

(c) The Department may establish rules to implement this Section.

Section 25. Exemptions

This Act does not apply to an insurance policy issued, sold, renewed, or offered for health care services or coverage provided as a function of the State of Illinois Medicaid coverage for children or adults or disability insurance for covered benefits in the single specialized area of dental-only health care that pays benefits on a fixed benefit, cash payment-only basis.

Section 99. Effective Date. Effective Immediately.

305 ILCS 5/5-5 Medical Services

On or after July 1, 2023, the Department of Healthcare and Family Services shall adopt the definition of Medically Necessary Orthodontic dental care as follows. Medically necessary orthodontic care means orthodontic services to prevent, diagnose, minimize, alleviate, correct or resolve a malocclusion (including craniofacial abnormalities and traumatic or pathologic anatomical deviations) that cause pain or suffering, physical deformity, significant malfunction, aggravates a condition, or results in further injury or infirmity. In addition, the Department when determining eligibility and approval of orthodontic care for patients covered by this Act shall use the following auto-qualifier for establishing a basis for medically necessary orthodontic care:

- a. Overjet: 9 mm or more.
- b. Reverse overjet: 3.5 mm or more
- c. Anterior and/or posterior crossbite of 3 or more teeth per arch.
- d. Lateral or anterior open bite: 2 mm or more; of 4 or more teeth per arch.
- e. Impinging overbite with evidence of occlusal contact into the opposing soft tissue.

- f. Impactions where eruption is impeded, but extraction is not indicated (excluding third molars).
- g. Jaws and/or dentition which are profoundly affected by a congenital or developmental disorder (craniofacial anomalies), trauma or pathology.
- h. Congenitally missing teeth (excluding third molars) of at least one tooth per quadrant.
- i. Crowding or spacing of 10 mm or more, in either the maxillary or mandibular arch (excluding third molars).

305 ILCS 5/5-5 Medical Services-Anesthesia

Beginning July 1, 2023, the Department of Healthcare and Family Services shall provide, without limitation, medically necessary sedation/anesthesia services for dental care for pediatric patients or patients with special needs. The Department shall require proper documentation of the procedure with a detailed explanation of the unique circumstances for each case submitted for payment that exceeds twelve, 15-minute sedation/anesthesia increments.

3rd Party Leased Network Notifications

215 ILCS 5/355.4)

Sec. 355.4. Provider notification of network plan changes.

No insurer, service corporation, professional service corporation, insurance network leasing company, or any company that issues, delivers, amends, or renews an individual or group policy of accident and health insurance on or after the effective date of this amendatory Act that provides dental insurance may automatically enroll a provider in a leased network without the provider's written consent. Any contract entered into or renewed on or after the effective date of this amendatory Act ~~of the 99th General Assembly~~ that allows the rights and obligations of the contract to be assigned or leased to another insurer shall provide for notice ~~of that assignment or lease within 30 days after the assignment or lease to the contracting dentist~~ that informs each provider in writing via certified mail 90 days prior to any scheduled assignment or lease of the network to which the provider is a contracted provider. The notification must include any and all contract terms, policy manual, fee schedule, and a form whereby the provider must choose to opt-in to the network of the insurer

that gains access to the dentist's contractual relationship in order to be compliance with this Section.

Insurers, service corporation, professional service corporation, insurance network leasing company, or any company that issues, delivers, amends, or renews an individual or group policy of accident and health insurance on or after the effective date of this amendatory Act that provides dental insurance that leases or assigns their network shall not cancel a network participating dentist's contractual relationship or otherwise penalize a network participating dentist in any way based on whether or not the dentist accepts the terms of the assignment or lease. Prior to accepting the terms of an assignment or lease agreement as described in this section, any provider who receives notification of an impending assignment or lease must be given the option to contract directly with the entities proposing to gain access to the provider's network.



LRB102 22484 AMQ 37592 a

AMENDMENT TO HOUSE BILL 4501

AMENDMENT NO. _____. Amend House Bill 4501 by replacing everything after the enacting clause with the following:

"Section 5. The Illinois Dental Practice Act is amended by changing Sections 4 and 17 as follows:

(225 ILCS 25/4) (from Ch. 111, par. 2304)

(Section scheduled to be repealed on January 1, 2026)

Sec. 4. Definitions. As used in this Act:

"Address of record" means the designated address recorded by the Department in the applicant's or licensee's application file or license file as maintained by the Department's licensure maintenance unit. It is the duty of the applicant or licensee to inform the Department of any change of address and those changes must be made either through the Department's website or by contacting the Department.

"Department" means the Department of Financial and

1 Professional Regulation.

2 "Secretary" means the Secretary of Financial and
3 Professional Regulation.

4 "Board" means the Board of Dentistry.

5 "Dentist" means a person who has received a general
6 license pursuant to paragraph (a) of Section 11 of this Act and
7 who may perform any intraoral and extraoral procedure required
8 in the practice of dentistry and to whom is reserved the
9 responsibilities specified in Section 17.

10 "Dental hygienist" means a person who holds a license
11 under this Act to perform dental services as authorized by
12 Section 18.

13 "Dental assistant" means an appropriately trained person
14 who, under the supervision of a dentist, provides dental
15 services as authorized by Section 17.

16 "Expanded function dental assistant" means a dental
17 assistant who has completed the training required by Section
18 17.1 of this Act.

19 "Dental laboratory" means a person, firm or corporation
20 which:

21 (i) engages in making, providing, repairing or
22 altering dental prosthetic appliances and other artificial
23 materials and devices which are returned to a dentist for
24 insertion into the human oral cavity or which come in
25 contact with its adjacent structures and tissues; and

26 (ii) utilizes or employs a dental technician to

1 provide such services; and

2 (iii) performs such functions only for a dentist or
3 dentists.

4 "Supervision" means supervision of a dental hygienist or a
5 dental assistant requiring that a dentist authorize the
6 procedure, remain in the dental facility while the procedure
7 is performed, and approve the work performed by the dental
8 hygienist or dental assistant before dismissal of the patient,
9 but does not mean that the dentist must be present at all times
10 in the treatment room.

11 "General supervision" means supervision of a dental
12 hygienist requiring that the patient be a patient of record,
13 that the dentist examine the patient in accordance with
14 Section 18 prior to treatment by the dental hygienist, and
15 that the dentist authorize the procedures which are being
16 carried out by a notation in the patient's record, but not
17 requiring that a dentist be present when the authorized
18 procedures are being performed. The issuance of a prescription
19 to a dental laboratory by a dentist does not constitute
20 general supervision.

21 "Public member" means a person who is not a health
22 professional. For purposes of board membership, any person
23 with a significant financial interest in a health service or
24 profession is not a public member.

25 "Dentistry" means the healing art which is concerned with
26 the examination, diagnosis, treatment planning and care of

1 conditions within the human oral cavity and its adjacent
2 tissues and structures, as further specified in Section 17.

3 "Branches of dentistry" means the various specialties of
4 dentistry which, for purposes of this Act, shall be limited to
5 the following: endodontics, oral and maxillofacial surgery,
6 orthodontics and dentofacial orthopedics, pediatric dentistry,
7 periodontics, prosthodontics, oral and maxillofacial
8 radiology, and dental anesthesiology.

9 "Specialist" means a dentist who has received a specialty
10 license pursuant to Section 11(b).

11 "Dental technician" means a person who owns, operates or
12 is employed by a dental laboratory and engages in making,
13 providing, repairing or altering dental prosthetic appliances
14 and other artificial materials and devices which are returned
15 to a dentist for insertion into the human oral cavity or which
16 come in contact with its adjacent structures and tissues.

17 "Informed consent" means the treating dentist has provided
18 the patient with an opportunity to directly communicate with
19 the treating dentist, whether in person, by telephone, or
20 through synchronous technology, about the treatment to be
21 provided.

22 "Impaired dentist" or "impaired dental hygienist" means a
23 dentist or dental hygienist who is unable to practice with
24 reasonable skill and safety because of a physical or mental
25 disability as evidenced by a written determination or written
26 consent based on clinical evidence, including deterioration

1 through the aging process, loss of motor skills, abuse of
2 drugs or alcohol, or a psychiatric disorder, of sufficient
3 degree to diminish the person's ability to deliver competent
4 patient care.

5 "Nurse" means a registered professional nurse, a certified
6 registered nurse anesthetist licensed as an advanced practice
7 registered nurse, or a licensed practical nurse licensed under
8 the Nurse Practice Act.

9 "Patient of record" means a patient for whom the patient's
10 most recent dentist has obtained a relevant medical and dental
11 history and on whom the dentist has performed a physical an
12 examination within the last year and evaluated the condition
13 to be treated, including a review of the patient's most recent
14 x-rays.

15 "Dental responder" means a dentist or dental hygienist who
16 is appropriately certified in disaster preparedness,
17 immunizations, and dental humanitarian medical response
18 consistent with the Society of Disaster Medicine and Public
19 Health and training certified by the National Incident
20 Management System or the National Disaster Life Support
21 Foundation.

22 "Mobile dental van or portable dental unit" means any
23 self-contained or portable dental unit in which dentistry is
24 practiced that can be moved, towed, or transported from one
25 location to another in order to establish a location where
26 dental services can be provided.

1 "Public health dental hygienist" means a hygienist who
2 holds a valid license to practice in the State, has 2 years of
3 full-time clinical experience or an equivalent of 4,000 hours
4 of clinical experience and has completed at least 42 clock
5 hours of additional structured courses in dental education in
6 advanced areas specific to public health dentistry.

7 "Public health setting" means a federally qualified health
8 center; a federal, State, or local public health facility;
9 Head Start; a special supplemental nutrition program for
10 Women, Infants, and Children (WIC) facility; or a certified
11 school-based health center or school-based oral health
12 program.

13 "Public health supervision" means the supervision of a
14 public health dental hygienist by a licensed dentist who has a
15 written public health supervision agreement with that public
16 health dental hygienist while working in an approved facility
17 or program that allows the public health dental hygienist to
18 treat patients, without a dentist first examining the patient
19 and being present in the facility during treatment, (1) who
20 are eligible for Medicaid or (2) who are uninsured and whose
21 household income is not greater than 200% of the federal
22 poverty level.

23 "Teledentistry" means the use of telehealth systems and
24 methodologies in dentistry and includes patient diagnosis,
25 treatment planning, care and education delivery for a patient
26 of record using synchronous and asynchronous communications

1 under an Illinois licensed a dentist's authority as provided
2 under this Act.

3 (Source: P.A. 101-64, eff. 7-12-19; 101-162, eff. 7-26-19;
4 102-93, eff. 1-1-22; 102-588, eff. 8-20-21.)

5 (225 ILCS 25/17) (from Ch. 111, par. 2317)

6 (Section scheduled to be repealed on January 1, 2026)

7 Sec. 17. Acts constituting the practice of dentistry. A
8 person practices dentistry, within the meaning of this Act:

9 (1) Who represents himself or herself as being able to
10 diagnose or diagnoses, treats, prescribes, or operates for
11 any disease, pain, deformity, deficiency, injury, or
12 physical condition of the human tooth, teeth, alveolar
13 process, gums or jaw; or

14 (2) Who is a manager, proprietor, operator or
15 conductor of a business where dental operations are
16 performed; or

17 (3) Who performs dental operations of any kind; or

18 (4) Who uses an X-Ray machine or X-Ray films for
19 dental diagnostic purposes; or

20 (5) Who extracts a human tooth or teeth, or corrects
21 or attempts to correct malpositions of the human teeth or
22 jaws; or

23 (6) Who offers or undertakes, by any means or method,
24 to diagnose, treat or remove stains, calculus, and bonding
25 materials from human teeth or jaws; or

1 (7) Who uses or administers local or general
2 anesthetics in the treatment of dental or oral diseases or
3 in any preparation incident to a dental operation of any
4 kind or character; or

5 (8) Who takes material or digital scans for final
6 impressions of the human tooth, teeth, or jaws or performs
7 any phase of any operation incident to the replacement of
8 a part of a tooth, a tooth, teeth or associated tissues by
9 means of a filling, crown, a bridge, a denture or other
10 appliance; or

11 (9) Who offers to furnish, supply, construct,
12 reproduce or repair, or who furnishes, supplies,
13 constructs, reproduces or repairs, prosthetic dentures,
14 bridges or other substitutes for natural teeth, to the
15 user or prospective user thereof; or

16 (10) Who instructs students on clinical matters or
17 performs any clinical operation included in the curricula
18 of recognized dental schools and colleges; or

19 (11) Who takes material or digital scans for final
20 impressions of human teeth or places his or her hands in
21 the mouth of any person for the purpose of applying teeth
22 whitening materials, or who takes impressions of human
23 teeth or places his or her hands in the mouth of any person
24 for the purpose of assisting in the application of teeth
25 whitening materials. A person does not practice dentistry
26 when he or she discloses to the consumer that he or she is

1 not licensed as a dentist under this Act and (i) discusses
2 the use of teeth whitening materials with a consumer
3 purchasing these materials; (ii) provides instruction on
4 the use of teeth whitening materials with a consumer
5 purchasing these materials; or (iii) provides appropriate
6 equipment on-site to the consumer for the consumer to
7 self-apply teeth whitening materials; or-

8 (12) Who uses teledentistry, a dentist may utilize and
9 delegate dental services using telehealth only under the
10 supervision requirements as specified in this Act for
11 in-person care. A dentist practicing dentistry through
12 teledentistry is subject to the same standard of care as
13 if those services were being delivered in a clinic or
14 office setting. A patient receiving dental services
15 through teledentistry shall be provided with the name,
16 direct telephone number, and physical practice address of
17 the treating dentist who will be involved in the
18 teledentistry services. The information shall be provided
19 to the patient prior to the provision of services.

20 The fact that any person engages in or performs, or offers
21 to engage in or perform, any of the practices, acts, or
22 operations set forth in this Section, shall be prima facie
23 evidence that such person is engaged in the practice of
24 dentistry.

25 The following practices, acts, and operations, however,
26 are exempt from the operation of this Act:

1 (a) The rendering of dental relief in emergency cases
2 in the practice of his or her profession by a physician or
3 surgeon, licensed as such under the laws of this State,
4 unless he or she undertakes to reproduce or reproduces
5 lost parts of the human teeth in the mouth or to restore or
6 replace lost or missing teeth in the mouth; or

7 (b) The practice of dentistry in the discharge of
8 their official duties by dentists in any branch of the
9 Armed Services of the United States, the United States
10 Public Health Service, or the United States Veterans
11 Administration; or

12 (c) The practice of dentistry by students in their
13 course of study in dental schools or colleges approved by
14 the Department, when acting under the direction and
15 supervision of dentists acting as instructors; or

16 (d) The practice of dentistry by clinical instructors
17 in the course of their teaching duties in dental schools
18 or colleges approved by the Department:

19 (i) when acting under the direction and
20 supervision of dentists, provided that such clinical
21 instructors have instructed continuously in this State
22 since January 1, 1986; or

23 (ii) when holding the rank of full professor at
24 such approved dental school or college and possessing
25 a current valid license or authorization to practice
26 dentistry in another country; or

1 (e) The practice of dentistry by licensed dentists of
2 other states or countries at meetings of the Illinois
3 State Dental Society or component parts thereof, alumni
4 meetings of dental colleges, or any other like dental
5 organizations, while appearing as clinicians; or

6 (f) The use of X-Ray machines for exposing X-Ray films
7 of dental or oral tissues by dental hygienists or dental
8 assistants; or

9 (g) The performance of any dental service by a dental
10 assistant, if such service is performed under the
11 supervision and full responsibility of a dentist. In
12 addition, after being authorized by a dentist, a dental
13 assistant may, for the purpose of eliminating pain or
14 discomfort, remove loose, broken, or irritating
15 orthodontic appliances on a patient of record.

16 For purposes of this paragraph (g), "dental service"
17 is defined to mean any intraoral procedure or act which
18 shall be prescribed by rule or regulation of the
19 Department. Dental service, however, shall not include:

20 (1) Any and all diagnosis of or prescription for
21 treatment of disease, pain, deformity, deficiency,
22 injury or physical condition of the human teeth or
23 jaws, or adjacent structures.

24 (2) Removal of, or restoration of, or addition to
25 the hard or soft tissues of the oral cavity, except for
26 the placing, carving, and finishing of amalgam

1 restorations and placing, packing, and finishing
2 composite restorations by dental assistants who have
3 had additional formal education and certification.

4 A dental assistant may place, 'carve, and finish
5 amalgam restorations, place, pack, and finish
6 composite restorations, and place interim restorations
7 if he or she (A) has successfully completed a
8 structured training program as described in item (2)
9 of subsection (g) provided by an educational
10 institution accredited by the Commission on Dental
11 Accreditation, such as a dental school or dental
12 hygiene or dental assistant program, or (B) has at
13 least 4,000 hours of direct clinical patient care
14 experience and has successfully completed a structured
15 training program as described in item (2) of
16 subsection (g) provided by a statewide dental
17 association, approved by the Department to provide
18 continuing education, that has developed and conducted
19 training programs for expanded functions for dental
20 assistants or hygienists. The training program must:
21 (i) include a minimum of 16 hours of didactic study and
22 14 hours of clinical manikin instruction; all training
23 programs shall include areas of study in nomenclature,
24 caries classifications, oral anatomy, periodontium,
25 basic occlusion, instrumentations, pulp protection
26 liners and bases, dental materials, matrix and wedge

1 techniques, amalgam placement and carving, rubber dam
2 clamp placement, and rubber dam placement and removal;
3 (ii) include an outcome assessment examination that
4 demonstrates competency; (iii) require the supervising
5 dentist to observe and approve the completion of 8
6 amalgam or composite restorations; and (iv) issue a
7 certificate of completion of the training program,
8 which must be kept on file at the dental office and be
9 made available to the Department upon request. A
10 dental assistant must have successfully completed an
11 approved coronal polishing and dental sealant course
12 prior to taking the amalgam and composite restoration
13 course.

14 A dentist utilizing dental assistants shall not
15 supervise more than 4 dental assistants at any one
16 time for placing, carving, and finishing of amalgam
17 restorations or for placing, packing, and finishing
18 composite restorations.

19 (3) Any and all correction of malformation of
20 teeth or of the jaws.

21 (4) Administration of anesthetics, except for
22 monitoring of nitrous oxide, conscious sedation, deep
23 sedation, and general anesthetic as provided in
24 Section 8.1 of this Act, that may be performed only
25 after successful completion of a training program
26 approved by the Department. A dentist utilizing dental

1 assistants shall not supervise more than 4 dental
2 assistants at any one time for the monitoring of
3 nitrous oxide.

4 (5) Removal of calculus from human teeth.

5 (6) Taking of material or digital scans for final
6 impressions for the fabrication of prosthetic
7 appliances, crowns, bridges, inlays, onlays, or other
8 restorative or replacement dentistry.

9 (7) The operative procedure of dental hygiene
10 consisting of oral prophylactic procedures, except for
11 coronal polishing and pit and fissure sealants, which
12 may be performed by a dental assistant who has
13 successfully completed a training program approved by
14 the Department. Dental assistants may perform coronal
15 polishing under the following circumstances: (i) the
16 coronal polishing shall be limited to polishing the
17 clinical crown of the tooth and existing restorations,
18 supragingivally; (ii) the dental assistant performing
19 the coronal polishing shall be limited to the use of
20 rotary instruments using a rubber cup or brush
21 polishing method (air polishing is not permitted); and
22 (iii) the supervising dentist shall not supervise more
23 than 4 dental assistants at any one time for the task
24 of coronal polishing or pit and fissure sealants.

25 In addition to coronal polishing and pit and
26 fissure sealants as described in this item (7), a

1 dental assistant who has at least 2,000 hours of
2 direct clinical patient care experience and who has
3 successfully completed a structured training program
4 provided by (1) an educational institution such as a
5 dental school or dental hygiene or dental assistant
6 program, or (2) by a statewide dental or dental
7 hygienist association, approved by the Department on
8 or before January 1, 2017 (the effective date of
9 Public Act 99-680), that has developed and conducted a
10 training program for expanded functions for dental
11 assistants or hygienists may perform: (A) coronal
12 scaling above the gum line, supragingivally, on the
13 clinical crown of the tooth only on patients 12 years
14 of age or younger who have an absence of periodontal
15 disease and who are not medically compromised or
16 individuals with special needs and (B) intracoronal
17 temporization of a tooth. The training program must:
18 (I) include a minimum of 16 hours of instruction in
19 both didactic and clinical manikin or human subject
20 instruction; all training programs shall include areas
21 of study in dental anatomy, public health dentistry,
22 medical history, dental emergencies, and managing the
23 pediatric patient; (II) include an outcome assessment
24 examination that demonstrates competency; (III)
25 require the supervising dentist to observe and approve
26 the completion of 6 full mouth supragingival scaling

1 procedures; and (IV) issue a certificate of completion
2 of the training program, which must be kept on file at
3 the dental office and be made available to the
4 Department upon request. A dental assistant must have
5 successfully completed an approved coronal polishing
6 course prior to taking the coronal scaling course. A
7 dental assistant performing these functions shall be
8 limited to the use of hand instruments only. In
9 addition, coronal scaling as described in this
10 paragraph shall only be utilized on patients who are
11 eligible for Medicaid or who are uninsured and whose
12 household income is not greater than 200% of the
13 federal poverty level. A dentist may not supervise
14 more than 2 dental assistants at any one time for the
15 task of coronal scaling. This paragraph is inoperative
16 on and after January 1, 2026.

17 The limitations on the number of dental assistants a
18 dentist may supervise contained in items (2), (4), and (7)
19 of this paragraph (g) mean a limit of 4 total dental
20 assistants or dental hygienists doing expanded functions
21 covered by these Sections being supervised by one dentist;
22 or

23 (h) The practice of dentistry by an individual who:

24 (i) has applied in writing to the Department, in
25 form and substance satisfactory to the Department, for
26 a general dental license and has complied with all

1 provisions of Section 9 of this Act, except for the
2 passage of the examination specified in subsection (e)
3 of Section 9 of this Act; or

4 (ii) has applied in writing to the Department, in
5 form and substance satisfactory to the Department, for
6 a temporary dental license and has complied with all
7 provisions of subsection (c) of Section 11 of this
8 Act; and

9 (iii) has been accepted or appointed for specialty
10 or residency training by a hospital situated in this
11 State; or

12 (iv) has been accepted or appointed for specialty
13 training in an approved dental program situated in
14 this State; or

15 (v) has been accepted or appointed for specialty
16 training in a dental public health agency situated in
17 this State.

18 The applicant shall be permitted to practice dentistry
19 for a period of 3 months from the starting date of the
20 program, unless authorized in writing by the Department to
21 continue such practice for a period specified in writing
22 by the Department.

23 The applicant shall only be entitled to perform such
24 acts as may be prescribed by and incidental to his or her
25 program of residency or specialty training and shall not
26 otherwise engage in the practice of dentistry in this

1 State.

2 The authority to practice shall terminate immediately
3 upon:

4 (1) the decision of the Department that the
5 applicant has failed the examination; or

6 (2) denial of licensure by the Department; or

7 (3) withdrawal of the application.

8 (Source: P.A. 101-162, eff. 7-26-19; 102-558, eff. 8-20-21.)".

Vaccine Draft Legislation

Section 10. The Illinois Dental Practice Act is amended by changing Section 54.3 as follows:

(225 ILCS 25/54.3)

Sec. 54.3 Vaccinations

(225 ILCS 25/54.3)

(Section scheduled to be repealed on January 1, 2026)

Sec. 54.3. Vaccinations.

(a) Notwithstanding Section 54.2 of this Act, a dentist may administer vaccinations upon completion of appropriate training set forth by rule and approved by the Department on appropriate vaccine storage, proper administration, and addressing contraindications and adverse reactions. Vaccinations shall be limited to patients ~~18 years of age and older~~ pursuant to a recommendation published by the Centers for Disease Control establishing a general policy on influenza and human papilloma virus (HPV) vaccines or a general policy statement from the Director of Public Health regarding the administration of these vaccines. If a public health emergency as defined in Section 4 of the Illinois Emergency Management Agency Act is declared, a licensed dentist who has completed the necessary prescribed just-in-time training shall be allowed to administer any vaccine approved for patient use regardless of age during the period of the declared public health emergency and under the direction of and in coordination with the appropriate federal or State authority. ~~a valid prescription or standing order by a physician licensed to practice medicine in all its branches who, in the course of professional practice, administers vaccines to patients. Methods of communication shall be established for consultation with the physician in person or by telecommunications.~~

(b) Vaccinations administered by a dentist shall be limited to influenza (inactivated influenza vaccine and live attenuated influenza intranasal vaccine) and the human papilloma virus (HPV) vaccine. Vaccines shall only be administered by the dentist and shall not be delegated to an assistant or any other person. Vaccination of a patient by a dentist shall be documented in the patient's dental record and the record shall be retained in accordance with current dental recordkeeping standards. The dentist shall notify the patient's primary care physician of

each dose of vaccine administered to the patient and shall enter all patient level data or update the patient's current record. The dentist may provide this notice to the patient's physician electronically. In addition, the dentist shall enter all patient level data on vaccines administered in the immunization data registry maintained by the Department of Public Health.

(c) A dentist shall only provide vaccinations under this Section under the following conditions : (i) if contracted with and credentialed by the patient's health insurance, health maintenance organization, or other health plan to specifically provide the vaccinations allowed under this Section; (ii) for persons enrolled in Medicare or Medicaid, if the dentist is authorized to do so by the federal centers for Medicare and Medicaid services or the Department of Healthcare and Family Services; (iii) if administered free of charge or an in-office dental discount plan; or (iv) as part of a statewide declared public health emergency. ~~Persons enrolled in Medicare or Medicaid may only receive the vaccinations allowed for under this Section from dentists who are authorized to do so by the federal Centers for Medicare and Medicaid Services or the Department of Healthcare and Family Services.~~

(d) The Department shall adopt any rules necessary to implement this Section.

(e) This Section is repealed on January 1, 2026.
(Source: P.A. 101-162, eff. 7-26-19.)

Member Services Committee

December 2022 Board of Trustees Meeting Report

Key Summary: *The Member Services Committee met on November 29th to discuss ISDS's endorsement of Independent Dental Solutions (IDS) for dental supplies and how the purchase of Midway Dental by Henry Schein has potentially affected the program.*

Detail: The Committee met via Zoom on November 29th via Zoom. Jordan Herbert from IDS was included in the first half of the call to provide an update to the Committee and answer any questions.

ISDS endorsed IDS for dental supplies beginning in January 2019. IDS manages a group buying organization (GPO). IDS negotiates, on behalf of the group's members, with distributors and manufacturers to provide the best pricing to the members. Within Illinois, our endorsement allows only ISDS members to join the IDS GPO. For approximately the first 3.5 years of the program, Midway Dental was the exclusive distributor for the GPO. Midway Dental was purchased by Henry Schein in August 2022 in which an assignment agreement was executed. This assigned Henry Schein to the existing IDS contract with no changes to the terms. The contract includes agreed upon pricing for over 14,000 items. For any items that did not have a specific contracted price, a discount of 15% was given to members of the GPO. Additionally, ISDS's contract with IDS is unchanged and ISDS will continue to receive a 2% royalty on all purchases.

After the purchase, Henry Schein began moving quickly to convert all purchasing done through the Midway Dental website to the Henry Schein website. The process proved to create numerous pricing issues on supplies, services and shipping for members. The number one cause of the issue was that approximately 80% of the members already had a Henry Schein account which took over as the "default" account and none of the contracted pricing mapped over. IDS worked diligently with Henry Schein to correct any pricing discrepancies and to verify that all members had the correct pricing mapped to their accounts. This process was completed in early November. A shared email account was created so that members could report any pricing discrepancies (idspricing@henryschein.com). Both IDS and Henry Schein have access to this account. Jordan Herbert noted that almost all discrepancies are being corrected and accounts credited within 48 hours of notification. Jordan noted that IDS will conduct audits of all invoices on a quarterly basis to verify correct pricing for all members. Any discrepancies will be corrected.

Jordan reported that he is optimistic about working with Henry Schein in the future and his experience thus far has been positive. Henry Schein sees GPOs as the future in the dental supply space, which is currently the norm in the medical supply space. This is supported by the fact the Henry Schein bought out The Dentist Supply Company (TDSC) in 2021 and has continued marketing the program throughout the US. Currently at least 18 states endorse TDSC. Henry Schein sees this as an opportunity to potentially gain market share before other distributors start working with GPOs. Jordan noted other advantages of working with Henry Schein are 1. they have a much larger selection of products than Midway 2. they have the industry's best fill rate from manufacturers 3. they provide greater strength at the negotiating table with prospective manufacturers. Jordan further clarified on point 3, that the ultimate goal of the GPO is to negotiate directly with manufacturers, which is where larger discounts, 20%-50% are available.

This is a win-win for IDS and Henry Schein as members of the GPO are getting steep discounts that Henry Schein could not offer alone. This is a powerful retention tool for both IDS and Henry Schein in an industry where long-term retention rates are low. Jordan noted that just 1 manufacturer, Kerr, has contracted with IDS thus far. Kerr saw a 91% increase in sales during the first half of 2022 over 2021. Now that IDS has a case study he's hoping more manufacturers will come to the table in the future.

Additional discussion was had by the Committee regarding marketing of the program. It was noted regular highlighting of savings should be done as once you get used to the prices you are paying; it becomes the norm and you sometimes forget how much you are saving. Additionally, discussions were had about increasing marketing efforts as much as possible, while not jeopardizing ISDS's not for profit status.

Ultimately the Committee determined that ISDS should continue with the endorsement of IDS. This relationship will continue to be monitored and evaluated by the Committee regularly.

Summary of Royalties

Through September 30, 2022, royalty income totals \$178,000 and is \$46,397 lower compared to last year. Bank of America and ADS make up \$30,000 of this decrease. These vendors had a record start to 2021 as there was a backlog from 2020 that bumped up the 2021 numbers. The IDS royalty revenue is down approximately \$13,500 from last year. The Best Card endorsement is continuing to grow and is up 21% compared to last year. While projecting our royalties is relatively difficult, based on conversations with our endorsed vendors, I expected we will come in under our annual budgeted total of \$341,960 by approximately \$20,000. IDS will most likely come in \$30,000-\$40,000 under budget as growth was budgeted for 2022 and we are seeing that program contract.

The Committee is continually looking to expand into new endorsement opportunities that can provide value for our diverse membership. Additional marketing efforts are planned for 2023 to allow endorsed vendors more marketing avenues to our members. This should not only help increase royalty revenue but also advertising revenue as well.

Recommendations: ISDS should continue with the endorsement of Independent Dental Solutions for dental supplies.

Committee Members:

Dr. Chris Larsen, Chair
Dr. Katie Buskirk
Dr. Todd Gray
Dr. Brandon Maddox
Dr. Bill Schlosser

Dr. Bitia Fayz
Dr. Richard Leyba, ISDS Board Liaison
Mr. Nic Atkinson, ISDS Staff Liaison

Membership Committee

December 2022 Board of Trustees Meeting Report

Key Summary:

The Membership Committee met via zoom on November 29 via zoom. Unfortunately, the committee did not have a quorum and no actions or motions were able to occur.

The Membership Committee is in the process of updating their strategic plan for 2023. The committee will meet in person as a part of a joint committee meeting with the New Dentist Committee on February 25, 2023.

Detail:

Even though the membership committee did not have a quorum, progress has been made and the committee is looking forward to its first ever joint meeting with the new dentist committee. The conversation at the February meeting will focus on supporting dental students, early career dentists, and how best to show value of membership to these demographics.

A component best practices resource guide has been created. The goal of this guide is to help with the onboarding of new component presidents and leadership. This guide will be housed on a component specific webpage on the isds.org website. Component leaders will be able to quickly download this document. The purpose of having the document on the website is to quickly update it as needed without having to worry about printing outdated information. The guide covers most everything that component leaders need to know to effectively lead their organization.

Dues statements were first mailed out on November 2nd. Many members have already renewed for 2023. The second round of invoices have been mailed on December 1st. Additionally, invoices for those members pending lapse from 2022 and 2021 will be mailed on December 6th. Buck slips that showcase the new monthly webinars have been included in the recent mailings. The goal is to push members to renew earlier so they can participate in those live CE webinars.

The 15 for 12 campaign (where non-members who apply for membership and select the auto-renew option for their 2023 dues and then are able to receive the remainder of 2022 for free) is still going strong. ISDS has 30 people who have participated in this campaign. This campaign has taken the place of the Quarter Year Dues incentive which just gave free membership to non-members in the 4th quarter with the hope that they will renew for the following year. By having the member select the auto-renew option, the percentage of renewal is increased by over 90%. This is amazing! The campaign runs until December 10th and any non-member can take advantage of it.

ISDS staff has applied for an ARC (Acquisition, Recruitment, and Conversion) grant from the ADA for 2023. The ADA created a few different options for this program. ISDS staff applied for the program that directly supported dental students. The goal of this program is to become a trusted source for resources for students. ISDS staff will host an “ask me anything” panel with member new dentists that will be focused on how to find a job. The event will also include the option for students to take a professional

headshot with a photographer and receive feedback on their resume/CV. This program will occur in the fall of 2023.

ISDS is working diligently with each of the three dental schools to either host lunch and learns, various events, or to be apart of university events. The goal is to become a recognized face, brand, and name for students and ultimately to become a pipeline for membership after graduation.

Please see the attached membership data report for current membership numbers and trends.

Recommendations:

None, at this time.

ISDS Membership Committee:

Gordon Barkley, Chair

Samuel Willens

Samantha Arnold

Meredith Gantos

Graham Beard

Jane Cooney

VACANT, RHD

James Hardy, Board Liaison

Terri Tiersky, ADA Council on Membership

Donald Thompson, SIU/SDM

Ruchi Naik, UIC/COD

VACANT, MWU/CDM

Tej Jadeja, New Dentist Liaison

Maggie Schaefer, Communications Liaison

Claire Griffith, Membership Manager, Staff Liaison

Danielle Williams, Member Relations Assistant

Jennifer Walker, Communication Director, Foundation Executive Director

Membership Data

As of November 30, 2022

2023 Total: 3,563

2022 Total: 6,206 **2022 Non-Renewals:** 457

2021 Total: 6,308 **2021 Non-Renewals:** 579

2020 Total: 6,560 **2020 Non-Renewals:** 527

Hygiene

2023: 145

2022: 251

2021: 329

2020: 484

Allied

2023: 3

2022: 18

Payment Methods

2021

Payment Plan: 122

Auto-Renew with payment plan: 494

Auto-Renew – pay in full: 129

2022

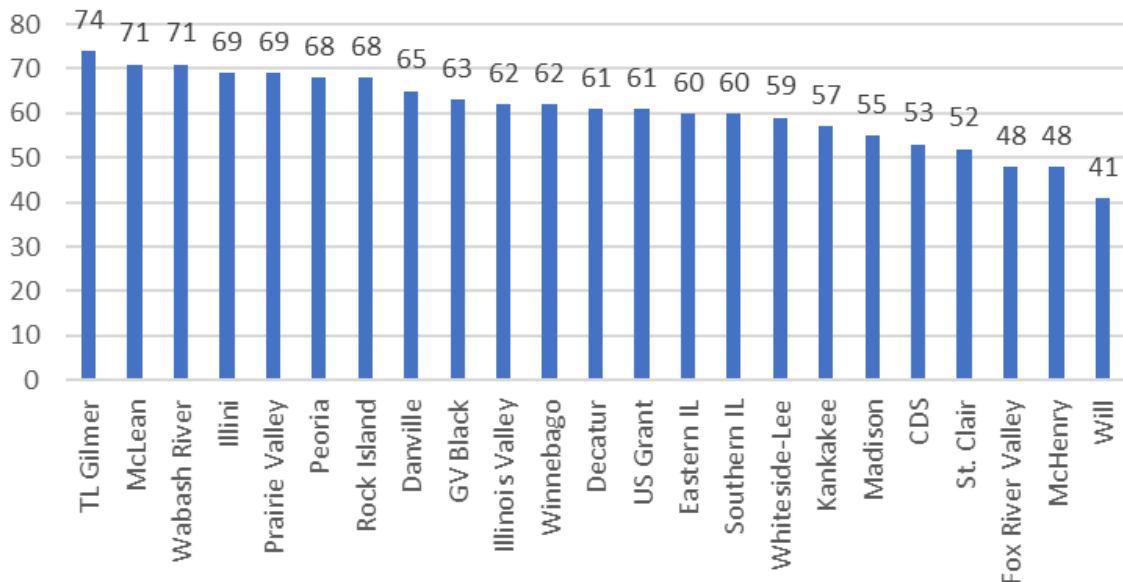
12 Month Payment Plan: 328

6 Month Payment Plan: 4

Auto-Renew with payment plan: 495

Auto-Renew – pay in full: 166

Component Market Share %



Non-Renewal Rates		
Rate	Rate Explanation	2022
1	Active	166
1A	15 for 12 Campaign	2
2	Reinstated @ 1/2 year dues	4
6	Immediate Graduates	1
7	Retired (no life)	5
8	Quarter Year Dues	1
A	1st year out	109
B	2nd year out	26
C	3rd year out	16
D	4th year out	12
I	Incentive	42
L	Active Life Member	27
T	Temp Waiver- 100%	2
Y	Temp Waiver - 50%	2

Dues Rates Year over Year					
Year to Date: November 30					
Rate	Rate Explanation	2020	2021	2022	2023
1	Active	3464	3434	2848	1401
1A	15 for 12 Campaign			62	30
2	reinstated @ 1/2 year dues	34	17	9	
3	Graduate	100	56	60	28
6	immediate graduates	172	119	151	
7	retired (no life)	76	68	33	16
8	Quarter Year Dues	44	65	46	
9	Non-ASDA student	31	20	20	
A	1st year out	270	263	199	197
B	2nd year out*	138		131	
C	3rd year out	141	129		17
D	4th year out*	126			
H	Honorary Member			1	
I	Incentive	33	167	70	
L	Active Life Member**	664	640	1187	549
P	Permenent Waiver	38	36	18	19
T	Temp Waiver 100%	27	30	28	11
W	Retired Life	1180	1241	1328	1296
Y	Temp Waiver 50%	22	23	15	
	Total	6560	6308	6206	3564
	*ADA/ISDS no longer offering these discounts				
	** ADA removed age restrictions for active life				

New Dentist & Leadership Development Committee

December 2022 Board of Trustees Meeting Report

Key Summary:

The New Dentist Committee met on Thursday, November 17th via zoom. During the meeting they went created committee goals for 2023.

Detail:

The committee welcomed one new member during their November 17th meeting. Dr. Raven Grant joins the committee. She is a member of the Kenwood-Hyde Park branch and is an active member in the Chicago Mentorship Pod.

During the meeting, the committee discussed the current new dentist membership trends. While 2023 membership renewals are going smoothly, new dentist, particularly the early career (0-4 years past graduation) demographic are moving slowly.

Goals

The main purpose of this meeting was to create committee goals for 2023. These goals will help advance the membership initiative on the ISDS strategic plan. They will also assist the Membership committee's strategic plan.

A copy of the 2023 New Dentist Committee goals follows this report, but the highlights are:

- Increased ISDS activity at each of the three Illinois dental schools
- Building value for dentists 0-2 years past graduation. The committee hopes to work closely with the Member Services and Dental Education Committee to provide additional benefits and membership values on two key areas of membership.
- Supporting early career dentists by working with the membership committee to create component resources to help with planning events, CE, and general meetings to this key demographic
- Promoting inclusivity of DSO dentists and new dentists. The committee feels strongly that many new dentists are turned off of membership by the way they are treated when attending component and branch meetings. The committee feel that this is an important aspect of membership to address for this group. The committee would like to work with the new DEI committee to help this demographic to feel included in organized dentistry.
- Encourage new dentists to become involved across the tripartite. With leadership development as an integral part of the New Dentist Committee, the committee members will work with staff and component and branch leadership to identify new dentists who would like to be in leadership within the ADA, ISDS, and their local component. The committee will also work on creating a mentorship program for the entire state of Illinois.

2nd Annual New Dentist Holiday Shin-Dig

The upcoming new dentist event will be held on Saturday, December 3rd at the Santa Baby Bar in Wrigleyville, Chicago. Currently, there are almost 140 new dentists registered. Many new dentists are

bringing guests, which brings the total close to 245. ISDS staff is hoping to capitalize on the success of the zoo event last year and would like to make this type of event an annual tradition for ISDS new dentist members.

Many of the shin-dig guests are brand new members or the first time they are engaging with ISDS.

Monthly CE Webinar Topics

The New Dentist committee was very excited to hear about the upcoming free monthly CE webinars. They spoke about how important free or reduced CE is to this demographic during their February meeting. Some of the topics that they would like to see are:

- Tax Information
- Personal Finance
- How to navigate employment contracts
- Practice Management
 - How to handle employee conflict/HR Issues
 - Social Media reviews

In addition, they brought up the idea of hosting a webinar/lunch and learn for dental students on the different types of insurance they will need and why it is important. This webinar would be a great way to showcase our endorsed vendors.

Mentorship Pod:

The two pilot mentorship programs (Chicago and Southern IL) are going slowly. When they meet, it seems that both the seasoned dentists and new dentists are enjoying the interaction. A few of the Chicago participants have agreed to serve on ISDS standing committees.

Figuring out the schedule and timing of the pods is an issue. Not surprising since many people have very different schedules.

The Chicago Pod had an in-person meeting in July. Those who attended really enjoyed the interaction.

The goal of these pods is to create a feeling of being included and having a network of local dentists that one can rely on.

The Southern IL Mentorship Pod hiking event was on Sunday, October 2. The invitation was expanded to include dental students, new dentists, and additional seasoned dentists who are interested in participating in the pod.

The purpose of this event is to try something new and allow for people to connect with both each other and nature. However, we only had two new dentists register for the event, and neither of them actually came. While the event was initially disappointing since no new dentists or dental students attended, those who did attend had a wonderful time.

The New Dentist Committee has no recommendations to the Board of Trustees at this time.

New Dentist Committee Members:

Ed March, Chair

Tej Jadeja
Kevin Luan
Raven Grant
Ben Youel
Seth Barnett
Jessica Piepenbrink
Alexandra Nash
Jackie Hassenplug
Kaitlin Carlson- SIU Student
Martin Ryan- UIC Student
VACANT-MWU Student
Cynthia Sachs- Bd Liaison
Bryce Larson-ADA Liaison

The New Dentist Committee sets these goals to further advance the Membership Initiative on the ISDS 2020-2023 Strategic Plan “Expand our efforts in member recruitment and retention”. The New Dentist Committee will work with other ISDS stakeholder committees to bring exceptional membership value and key growth to the new dentist demographic.

ISDS New Dentist & Leadership Development Committee 2023 Goals

1. Engage Dental Students

Dental students are the incoming members. Engaging with students earlier, and more often, in their dental school career is beneficial to them to keep going with membership past graduation. Hosting and participating in various events is a great way to engage with dental students. This committee would like to have an event (lunch and learn, networking, wellness event, etc.) at least once a quarter at each of the three Illinois schools.

2. Build Value for dentists 0-2 years past graduation

For the first 18 months past graduation, new dentists receive a full dues discount. During these 18 months, it is imperative to create value for this demographic so that they will continue with membership once that 18 months has passed. The New Dentist committee will make recommendations to the Member Services and Dental Education Committees to make benefits and continuing education topics appeal to this demographic of dentists.

3. Support Early Career (0-4 years past graduation) dentists

Membership data shows that more dentists are retiring and leaving membership than those who have just recently graduated. Similar to the above point on creating value for early career dentists, the new dentist committee needs to support this demographic of dentists. The new dentist committee will work with the Membership committee on creating resources for the local components to use when creating events, CE courses, general meetings, etc. that will directly support this new group of dentists.

4. Promote inclusivity of DSO dentists and new dentists

Many new dentists have reported feelings of animosity and exclusion when participating in local meetings and events. With the Diversity, Equity & Inclusion Committee, the New Dentist Committee will work to ensure that new dentists, particularly those working at DSO's to feel welcome and included within organized dentistry.

5. Encourage new dentists to become involved across the tripartite

With leadership development now a part of the New Dentist Committee, the committee members and staff liaison need to work to identify new dentists who have an affinity towards leadership roles. The New Dentist committee will encourage those members to become leaders in all levels of the tripartite.

Health Insurance Committee

December 2022 Board of Trustees Meeting Report

Key Summary: *Ongoing discussion with TDIC regarding an endorsement of it for health insurance, using the MyHealthily platform. Health Benefit Alliance (HBA) option does not seem feasible to offer to members as one of the options initially. Next steps forward would involve setting meeting dates for TDIC to present its endorsement offering. Please also see the September 8, 2022 health insurance board report update for additional details/terminology/companies.*

Detail:

Since the last update in the September board packet, two meetings have been held with TDIC regarding next steps forward.

During the October 2022 meeting, TDIC informed ISDS that Health Benefit Alliance (HBA), the “quasi self-insured” option that employers could utilize, is not willing to allow Steve Kinion (healthcare attorney located by ISDS) to conduct research into the logistical and financial structure of their offering. HBA supposedly considers this to be proprietary information, thus the unwillingness to allow a deeper look. On the other hand, ISDS needs to feel comfortable and confident with options put forward to members, so we are at a bit of a crossroads here with HBA being a viable option. As a reminder, the structure of an offering like HBA’s is very nontraditional, but a nontraditional program is necessary in the healthcare insurance world to produce the best cost savings potential. The health insurance industry is an incredibly consolidated industry with few “pockets” of savings available. TDIC was going to make another effort to HBA to allow ISDS to vet out their offering further and follow-up.

At a subsequent meeting in November, TDIC confirmed that HBA would not be willing to open their books up to ISDS and its consultant. With that in mind, next steps were discussed. ISDS can proceed with an endorsement of TDIC without allowing HBA as an option. This would leave “traditional” options, such as fully insured plans with health insurance companies like BlueCross BlueShield, Aetna, and UnitedHealthcare that TDIC insurance agents could issue policies. HBA could always be added after the fact as well, or similar types of offerings. As mentioned before, offering only traditional options realistically would not provide much of any savings from going through a local broker for the same plan. There would be the advantage of working with a TDIC broker who exclusively only works with the dental profession, ISDS would be able to provide members a recommended resource for their health insurance questions/options, and there would be a royalty to ISDS as well. There is also potential for greater cross-selling by TDIC amongst professional liability policies and health insurance policies.

ISDS revisited how ISDS members would benefit as compared to nonmembers, since it is not allowable to restrict to ISDS members only. TDIC indicated it could supply those that are members with special benefits, such as enhanced services through MyHealthily that would provide HR resources for employers, discount prescription card, mental health therapy, etc... that nonmembers would have to pay the cost to obtain. Additionally, TDIC indicated it would be willing to pay ISDS a higher royalty amount on policies issued to nonmembers. Nonmembers who obtain health insurance policies would also then enable TDIC to contact those folks about their professional liability policies, which does carry an ISDS member requirement.

Next steps will include a need to convene a Health Insurance Committee meeting to virtually walkthrough the exploration process to date and answer questions on this as a potential option to

consider endorsing. This such meeting could occur in January or February 2023 based on schedules. Then, ideally a joint meeting between the Health Insurance Committee and the Member Services Committee would take place, assuming the TDIC endorsement is considered a viable and good offering. This meeting is anticipated to occur after the Midwinter Meeting, but before the March board meeting. The rationale for a joint meeting is that the Health Insurance Committee has received the updates on the options explored to date, but the ultimate result is trending towards an endorsement relationship, which falls under the purview of the Member Services Committee on an ongoing basis, if approved.

Recommendations:

There are no recommendations at this time

Committee Members:

Dr. Douglas Chang - Chair
Dr. John Kozal
Dr. Ben Youel

Dr. Randall Markarian
Dr. Bill Simon

Dr. Stacey Van Scoyoc
Dr. Phil Schefke

Illinois State Dental Society Oral Cancer Task Force December 2022 Board of Trustees Meeting Report

Key Summary: To communicate the importance of screening for this disease, the ISDS communications committee formed a task force in November 2021 to explore ways to promote oral cancer awareness, educational opportunities, and the development of oral cancer educational materials for dentists and patients. One year later, we are happy to notify the membership of the excellent materials which have been developed in the last year.

Early detection of oral cancer remains the single most important prognostic factor in improving survival, thus underscoring the dental profession's significant role in managing these patients.

The following tools have been developed for members:

- A patient brochure, which members can order for their offices. This brochure is a wonderful tool. It will help you begin the conversation about awareness and screening.
- A Special Edition and articles in *The Illinois Dental News* educated members about Oral Cancer.
- An oral cancer information page on our website. This provides quick facts about the disease and prevention tips.
- Two CE courses. *Diagnosis and Management of Oral Cavity Cancers* and *Management and Reconstruction of the Oral Cancer Patient*. These courses educate members on how to diagnose and manage the disease properly.
- Videos. The task force developed a video explaining how to do a proper Oral Cancer Screening and produced promotional videos explaining why oral cancer screenings are vital.

We want to thank both the ISDS Communications Committee and those who contributed to the Oral Cancer Task Force. We will continue to communicate to the membership the importance for dentists to be considered the experts in the early detection of oral cavity cancers.

Communications:

Dr. Kirk Noraian, Chair
Dr. Joanne Oppenheim
Dr. Astrid Schroetter
Dr. Ravi Juluri
Dr. Rebecca Dunn
Dr. Maggie Schaefer-Gilpin
Dr. Esther Lopez
Dr. Mahmoud Jallad (2021-22 committee member)
Dr. D. Milton Salzer, Editor
Dr. John Van Scoyoc, Board Liaison
Dr. Douglas Chang, 2021-2022 Board Liaison
Dr. Jacqueline Hassenplug, New Dentist Liaison

Oral Cancer Task Force Contributors:

Dr. Jonathan Bailey
Dr. Nicholas Callahan
Dr. Victor Escobar
Dr. Jun Lim
Dr. Mark Lingen
Dr. Sharon Perlman
Dr. Scott Tomar
Dr. Mohammed Qaisi

Expanded Functions Dental Assistant (EFDA) Task Force

December 2022 Board of Trustees Meeting Report

Key Summary: *The Expanded Function Dental Assistant (EFDA) Task Force is currently being established. ISDS Staff is in the process of setting up the first meeting to be held in 2022.*

Detail: *The EFDA task force was created to focus on establishing specific training programs for dental assistants need so they become certified as Expanded Functions Dental Assistants.*

The EFDA Task Force members have been appointed by the President. They are as follows: Dr. Barb Mousel, Chair, Ms. Nancy Banks., CE Provider, Dr. Precilla Chang, Ms. Tija Hunter, Illinois Dental Assistant Association President, Dr. Jennifer Pritts, Dr. Bob Rada, Dr. Maggie Schafer Gilpin, Ms. Lori Schmidt, Dental Assistant Instructor at Kaskaskia College, Dr. Kathy Shafer, and Dr. Sherece Thompson.

ISDS Staff is in the process of setting up the first meeting to be in the middle of December 2022.

Recommendations: None

Committee Members:

Dr. Barb Mousel- Chair

Ms. Nancy Banks

Dr. Precilla Chang

Ms. Tija Hunter

Dr. Jennifer Pritts

Dr. Bob Rada

Dr. Maggie Schafer Gilpin

Ms. Lori Schmidt

Dr. Kathy Shafer

Dr. Sherece Thompson

Mr. Dave Marsh- Staff Liaison

Ms. Lindsay Wagahoff- Staff Liaison

Mid-Level Provider Task Force
December 2022 Board of Trustees Meeting Report

Key Summary: *The Mid-Level Provider (MLP) Task Force is currently being established and the members have been appointed.*

Detail: *The MLP Task Force was created from a House of Delegates resolution. The task force was created to look the issues surrounding mid-level providers and provide a report to the ISDS House of Delegates.*

The MLP Task Force members have been appointed by the President. They are as follows: Dr. Perry Tuneberg, Chair, Dr. Spencer Bloom, Dr. Jennifer Pritts, Dr. Bill Simon, Dr. Bruce Rotter and Ms. Lori Schmidt, Dental Hygiene Program Director.

ISDS Staff is in the process of scheduling the first meeting which is expected to be held in late December or early January.

Recommendations: None

Committee Members:

Dr. Perry Tuneberg, Chair

Dr. Spencer Bloom

Dr. Jennifer Pritts

Ms. Lori Schmidt

Dr. Bill Simon

Dave Marsh, Staff Liaison

Lindsay Wagahoff, Staff Liaison

**Illinois State Dental Society Foundation
December 2022 Board of Trustees Meeting Report**

Key Summary: *The ISDS Foundation Board of Directors met in conjunction with the ISDS Annual Session on September 7, 2022. Mr. Brian Heyndrickx with Independent Dental Solutions was installed as a board member, replacing Dr. Michelle Jennings. A recap of 2022's successful programs was discussed (as noted below in our board minutes). Discussion of adding a new dentist liaison to the Foundation board took place, which will be voted on at the spring meeting. Since the Board Meeting, the date and location for the 2024 Mission of Mercy was announced. It will be on June 28 & 29, 2024 at the Peoria Civic Center. Videos were made from the Community Grants "thank you" Zoom and will be shared with membership on our communication channels.*

The ISDS Foundation Board of Directors met Wednesday, September 7, 2022, at the Bloomington-Normal Marriott Hotel and Conference Center in Bloomington, IL. The directors in attendance were: Drs. Tom Sullivan, Brad Barnes, Timm Schwartz, William Hamel, Don Kipper, Brian Soltys, David Kumamoto, Kevin Nelson, Joe Unger, Michelle Jennings, Barry Howell, Sue Bishop, Gary Fischer, Peggy Richardson, Mark Heiss, Perry Tuneberg, Chris Larsen, Keith Dickey, Mr. Ross Kraemer, Mr. Jerry Ragle, Ex-Officio Member Drs. Stacey Van Scoyoc and special guest, ISDS President-Elect Dr. Ken Rawson. Also in attendance were Ms. Jennifer Walker, ISDS Foundation Executive Director; Mr. Eric Larson, ISDS Executive Director; Mr. Nic Atkinson, ISDS Finance director; Ms. Claire Griffith, MOM coordinator; and Ms. Misty Glass, Communications Assistant.

Dr. Sullivan opened the meeting by welcoming all the directors and announcing that a quorum was present.

APPROVAL OF THE AGENDA

The following items were placed on the agenda.

Dental Education Endowment Fund
Nominating
Mission of Mercy
Community Grant Awards
Fundraising
Scholarships
Awards
Dental Student Research
Dentists Support Program
Relief Fund Program
Veteran's Program Update

There were no changes made to the agenda. Agenda approved.

APPROVAL OF THE BOARD MINUTES

Dr. Dickey questioned the writing of the title for the last meeting on May 18, 2022, asking if it was the minutes or a report. Ms. Walker stated it was the minutes. Dr. Dickey motioned to change the wording; a motion was approved unanimously.

COMMITTEE REPORTS

DENTAL EDUCATION ENDOWMENT FUND – Dr. Dickey reported on the ISDS Foundation awarding \$5000 each to UIC College of Dentistry, Midwestern University College of Dental Medicine, and SIU School of Dental Medicine. These checks would be presented to a representative from each school during the opening breakfast at the annual session. Funds distributed are from the endowment interests.

NOMINATING – Dr. Unger reported that Dr. Jennings would be resigning. Brian Heyndrickx with Independent Dental Solutions was recommended to be the newly appointed board member. Dr. Larsen motioned, and everyone unanimously approved. Dr. Jennings thanked the Foundation for allowing her to serve.

MISSION OF MERCY – A written report was submitted by Sarah Jensen. Claire Griffith thanked everyone for participating in the 2022 MOM in Rockford, IL. Just over 1,000 patients were seen in the two days. Some suggestions for improvement were volunteer registration (due to many no-shows), better communication for volunteer needs, and volunteer lodging. Peoria and Fox River Valley are interested in hosting the next MOM. Dr. Bishop spoke on behalf of Peoria. Dr. Nelson stated the issue shouldn't be pushed at this time, given that Fox River Valley had no one at the meeting to represent them. It was discussed to have the MOM committee decide the next steps for selecting the location. Dr. Dickey motioned to refer to the committee for discussion, Dr. Barnes second to discuss, and a motion was approved. Dr. Tuneberg mentioned that Sarah Jensen received The Dr. Scott Erickson Memorial Caring Award by unanimous vote by Winnebago County for all her hard work and dedication.

COMMUNITY GRANT AWARDS – Dr. Bishop reported that 13 organizations were awarded grants totaling up to \$100,000.00. Dr. Bishop thanked the dentists that helped with the process and Jennifer Walker for putting the reports together. There will be a follow-up Zoom Meeting with a representative from each organization on Wednesday, October 26, to discuss the programs and what the monies will be used for.

FUNDRAISING – Jennifer Walker reported on the fundraising events and activities that have taken place so far in 2022. This also included the golf outing and the ISDS Foundation event during the annual session. 84 Golfers registered for the golf outing this year.

Jennifer suggested looking into moving the golf outing to a different time from the golf outing. Forty-two scrub caps have been sold, and we will continue selling them. No additional notecards have been sold.

SCHOLARSHIPS – Dr. Richardson thanked the committee for doing a great job going through another record-breaking number of submissions. We had 56 applications - 17 from SIU, 20 from UIC, and 19 from Midwestern.

We were able to vote on six winners, two from each school, after one round of voting. Dr. Richardson reported that regarding advanced student scholarships, some non-traditional D3 students who wanted to apply could not, as we have yet to address this. Scholarship award winners were invited to the Foundation event and given a night's stay at the hotel before being awarded their checks at the Opening Breakfast. They were each presented with a \$6,000 check.

AWARDS – Dr. Howell reported that Gordon Barkley is this year's award winner of the Greek Leadership Award. He will be presented the award at the Annual Session Opening Breakfast.

DENTAL STUDENT RESEARCH –Dr. Susan Bishop reported that due to Covid restrictions, UIC faculty represented the foundation judging for the research events. She and Dr. Fischer participated as judges for SIU. The 2023 research date for UIC is March 30, and SIU is scheduled for April 3, 2023.

DENTISTS SUPPORT PROGRAM – Dr. Hamel reports that calls have been very slow. He does have several speaking engagements in the upcoming year. He has also been selected as a speaker for the ADA Wellness Ambassador Program Zoom Training.

VETERAN'S PROGRAM UPDATE – Dr. Barnes and Claire Griffith attended the 2022 ADA Veterans Program Summit. Dr. Barnes said this summit was very eye-opening. Many veterans do not receive any dental care. The Veterans Affairs hospitals are understaffed and cannot handle the amount of dental care needed. Dr. Barnes expressed that each VA Hospital differs in what care is administered. Dr. Bishop asked if other groups, like the Dental Lifeline Network, could get involved. Dr. Schwartz suggested offering special community grants for those that work with veterans. The ADA is planning another summit next year. A committee will also be formed to help with the Veterans Program.

TREASURER'S REPORT

Dr. Schwartz reported that finances are down. CDS did not contribute, and costs have gone up. MOM is more expensive. \$187,000 was raised for MOM, but \$228,000 was spent. The donation from Delta Dental went into the ISDS Foundation general fund. \$1.2 million of the \$1.5 million went into investments.

ISDS FOUNDATION EXECUTIVE DIRECTOR REPORT

Jennifer Walker reported that all goals from the 2018 strategic plan were met. She asked the board how they would like to plan for the future. She asked the board if it would be beneficial to contact a strategic planner to help with future goals. Dr. Schwartz noted that he is not a fan of strategic goal firms. Dr. Jennings stated that having others with a dental business background and not a practice would be

beneficial. Dr. Larsen had a great experience working with the strategic planner while serving as ISDS President. Dr. Dickey suggested that working with a strategic planner for the fundraising side would be beneficial. Jennifer explained how she attended a national Foundation Executive Director Zoom call and noted that we offer more programs than most states and that she feels we are doing a good job. The consensus was to keep working with the programs we have now and not seek out a strategic planner of any kind. Dr. Sullivan suggested a new dentist liaison to the Foundation board. Eric Larson suggested the Greek Leadership Award winner could serve in that role. Dr. Sullivan suggested additional discussion concerning the topic and that we should vote on this at the Spring board meeting.

NEW BUSINESS

Dr. Schwartz stated that the budget for the next meeting would be sent to the board beforehand to vote on.

ADJOURNMENT

With no further business to discuss, Dr. Sullivan moved to adjourn, and Dr. Unger seconded the motion. Motion passed.

The next scheduled meeting will be virtual in February or March 2023. A date will be determined by a survey sent to board members.

ISDS Strategic Plan Update

While significant progress was made at the Board Retreat in March of 2020, the official strategic plan was finalized in July 2020 after some delays due to COVID. Fortunately, from this standpoint, impacts from COVID that were not fully realized at that time in March were able to be included in the plan. With this serving as a three-year strategic plan, COVID and its aftermath will certainly impact ISDS in some capacity over this timeline.

As the ISDS facilitator, Joe McLennan, indicated at the March 2020 and then July 2020 board retreat/meeting, this strategy is meant to be a long-term plan and it is the responsibility of the board. The work plan, which was to come out of the strategy, will be executed by the ISDS staff.

COVID-19 considerations were included, ultimately, as part of the 2020 Strategic plan, but the pandemic really accelerated positive progressive on our strategic initiatives faster than anyone could have originally anticipated. While many organizations did not change and reinvent themselves to address changing dynamics during/after the pandemic, ISDS did just that and has come out as a stronger organization as a result. ISDS is now very well-positioned for the future, but needs to be mindful of the challenges ahead and how to proactively address those.

Joe McLennan will be present at the December 2022 board meeting to host a session to review progress on the current plan and in setting the stage for how to approach the 2023 retreat. Joe McLennan will again serve as our 2023 board retreat facilitator and has recently done the same with the Chicago Dental Society in the establishment of its strategic plan.

Below are the five strategic initiatives adopted in our 2020 strategic plan, with key updates provided below as well.

Strategic Initiatives

1. Stabilize ISDS in the aftermath of COVID-19

Champion: COVID-19 Task Force, Finance & Planning Committees (F&P Merged with the Executive Committee in 2021)

ISDS staff was not well-equipped to have to work from home at the onset of the COVID-19 pandemic. After returning back to the office in mid-2020, upgrades immediately started to antiquated technology. Now, after upgrading our email, telephone system, network server/storage, and many computers, ISDS is now well-equipped to work remotely, which allows for flexibility at times for staff, and more importantly, a better member experience in the event of disaster or emergency situations again. It was quickly discovered that these upgrades not only improved our technology, but also actually resulted in cost savings to the society.

Throughout 2020, ISDS experienced a historical high of calls and emails from members. There was a surge in member inquiries soon after staff's return to the office in May, and member's reopening of practices, with many COVID related questions surrounding staff, patients, financial grants, protocols, and recommendations to follow. These persisted throughout the summer and into the fall. In December 2020 and January 2021, call and email volume spiked significantly once again upon news of the vaccine rollout and as local health departments in Illinois struggled with registration systems and

booking appointments. From early January through February, ISDS staff tackled the issue of pushing for a revised proclamation from IDFPR to allow dentists to administer the COVID-19 vaccine, and subsequently the development and release of a continuing education course to meet these training requirements. All of the above seemed to come in waves that fortunately did not “hit” all at once, that would have simply been too much to handle at the same time.

Overall, call volume for 2020 was three times higher than 2019, even with staff working from home for close to three months. Email volume followed a similar, but even higher, level. 2021 call and email volume exceeded that of 2020. Volume in 2022 related to COVID has started to noticeably decrease after the Governor revised his Executive Order in late 2022 to align with CDC recommendations. I applaud the work of ISDS staff in fielding all of these questions, especially on a reduced staff for the majority of the time.

COVID-19 Task Force

The COVID-19 task has served as a statewide voice to help ISDS keep a pulse on what members need from ISDS as it relates to COVID. This task force has helped develop surveys to the ISDS membership and discuss potential emerging issues and how ISDS should respond.

In response to buying limits and PPE shortages surrounding a “second spike” in COVID-19 cases in November 2020, ISDS launched a PPE bulk-buy program through endorsed partner Independent Dental Solutions. This program provided discounted pricing on PPE necessary to practice during the pandemic in order to remain open and enabled members to purchase gloves at unlimited quantities. Gloves still remained subject to maximum order quantities per week.

Finance & Planning Committees (F&P Merged with the Executive Committee in 2021)

The Finance & Planning Committee was tasked with developing and reviewing financial information that was ever-changing throughout 2020 and ultimately put forward a 2021 budget to the Board of Trustees for transmission to the House of Delegates. The House of Delegates approved the budget with no questions or concerns due to the breadth of background information provided. This committee has likely never experienced such significant swings in ISDS’ financial position in a one-year span (2020), but it never wavered from keeping the organization member-focused and especially an early emphasis on not having to propose an increase in member dues in the 2021 budget. Despite a lot of unknowns throughout 2020, assumptions were made on solid basis and an overall conservative approach was taken. The 2022 budget was cautiously approached, with many assumptions given how early the budgeting process begins and uncertainty of how many/if in-person meetings would occur. No dues increases were proposed

Staffing

After a number of staff furloughs after the onset of the pandemic in early 2020, the first course of action was to make it through the “early” part of the pandemic in meeting the essential needs of members and responding to issues for dentistry, and then take a deep dive through our staffing needs moving forward in reinventing our organization. All programs and the budget were rigorously reviewed in 2020 when preparing the 2021 budget to help make determinations on staffing needs moving forward. As need increased, staff members were hired to fill those areas of need, looking both at short-term and long-term staffing needs of the organization. Ultimately, operations have been streamlined, duties have

been restructured to better utilize staff throughout the year and to the appropriately trained staff, and having staff members be cross-trained for when additional support is needed.

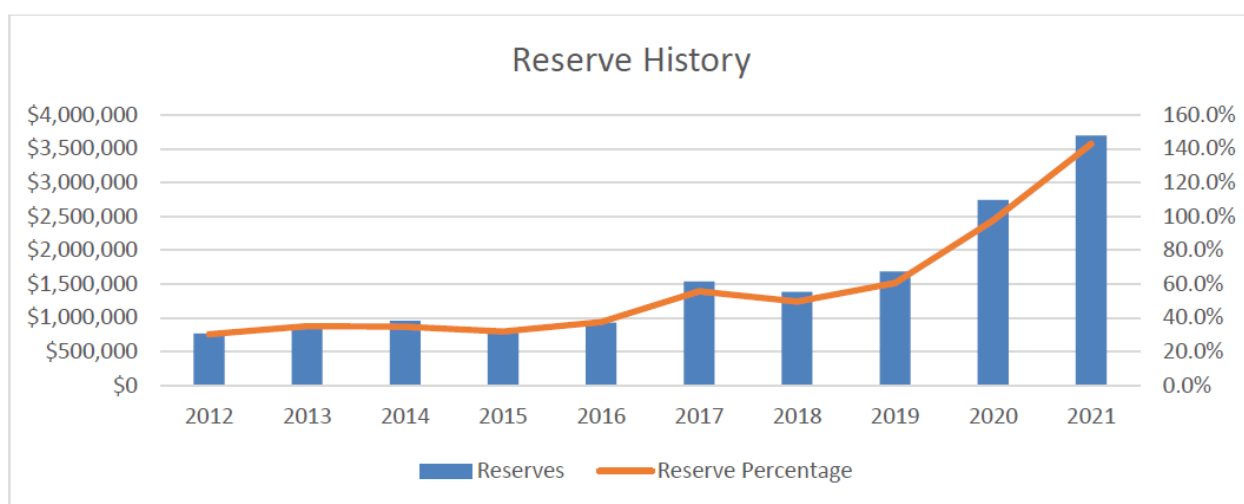
Making quality hires of new personnel, establishing the culture and expectations, and holding employee's accountability internally and by members have allowed staff and ISDS to operate incredibly effectively and efficiently, even on a reduced staff at levels that are the lowest in nearly a decade or more. This is at the same time while ISDS has been doing more than ever for our organization internally and externally. We are now utilizing staff to its fullest potential, which shows in many areas of progress of our strategic initiatives. Staffing, building culture, and reinventing the organization are continuums that never cease, particularly in a membership association, but we have a solid foundation built in terms of staffing for future success and initiatives.

2. Sustain and improve our financial stability

Champion: Finance and Planning Committee

As mentioned before, the Finance and Planning Committee (now Executive Committee) was tasked with many challenges throughout 2020 and in looking ahead to future years. ISDS experienced quite a rollercoaster ride from a 30% reserve projection near the onset of the pandemic to nearly 100% at the end of 2020. Reconfiguring our organization, programs, and staffing during 2020 allowed ISDS to move ahead more effectively from an operational standpoint for members, while also improving our financial stability in the present and moving forward. As seen in the graph below, this strategic approach to reinvent our organization has paid off well from a financial standpoint.

A graphical view of our reserve history perfectly summarizes the progress made on this strategic initiative. We entered the 2020 retreat with a reserve percentage near 60%, which increased significantly to near 100% at the end of 2020, then again to 140% at the end of 2021. Projections on our year-end reserve percentage for 2022 are somewhere around 130-140%, depending on how the stock market performs. Our organization is now much more in line with what an appropriate amount of reserves should be, which allows us to be more financially flexible when unexpected events occur.



While we are performing well financially, our membership and dues dollars present opportunity and risks in moving forward. 2020 presented a small decrease in membership as compared to the year prior

with most dues renewals already having occurred for 2020 before the COVID-19 pandemic struck. The 2021 membership year experienced an approximately 3% decrease in membership number and dues dollars with it being the first full renewal year after the COVID-19 pandemic. Many members were impacted financially during the pandemic, the 2021 Midwinter meeting and ISDS events shifted to virtual, and our ability to be physically present in the dental schools were not possible. 2022 membership figures have remained comparable to 2021. With additional efforts in the strategic plan (#4 and #5) to create and highlight member value, there is room for growth in membership. Additionally, the ADA is undertaking significant efforts to enhance the member experience and create value. The momentum of the tripartite is indicating that growth in membership is very possible, it simply needs to be capitalized upon.

The reality in terms of dues dollars (ISDS' primary revenue source), though, is that ISDS has more members nearing retirement age than are graduating and joining into membership, which will produce fewer dues dollars per year. Our retiring full-dues paying members are not being replaced at an equal rate, which comes down to differences in graduating class sizes from years ago and current, as well as more recently how difficult it can be to recruit newer dentists into membership. Additionally, ISDS has not increased its dues since 2017, which has worked out well given the financial situation presented by the COVID-19 on members and ISDS has financially been able to stomach it to this point, but is not a long-term financially sustainable model. Inflation has skyrocketed in 2021/2022 and possibly into future years. This impact has been very directly felt in preparing the 2023 operating budget, as the cost of meetings, and really everything, has increased dramatically. The amount we must use from reserves to offset the gap in our revenues & expenses will continue to widen. The ISDS Board of Trustees did modify its reserve policy in 2022 to slightly lower the threshold where dues will increase and make transparent this increase calculation when it comes into place, but it will likely be necessary to make further revisions in the future. Ideally, dues do not increase in a dramatic fashion all at once and occurs slowly over time, much in line with other general price increases.

A long-term plan for membership and long-term financial sustainability should likely be a key point built into the next strategic plan. Another key area should be a focus on the increase of non-dues revenue, which separates from a heavy reliance upon dues revenue.

3. Sustain our impact in Legislative Affairs

Champion: Governmental Affairs Committee

Staffing

In reviewing staffing needs and the ISDS strategic plan, a plan was developed for the Governmental Relations department to sustain and grow our legislative successes long-term.

Governmental Affairs Administrator Position – After changes in staffing due to COVID, it became clear that an administrative position dedicated exclusively to the Governmental Relations department was needed for ISDS. In June 2022, Melissa Robison was promoted to this position after having served as ISDS Receptionist & Office Administrator.

Associate Director of Governmental Relations – Throughout 2021, potential candidates were identified to fill this position, with the hiring process occurring in the fall of 2021. Lindsay Wagahoff was hired into this position in late 2021, coming to ISDS with extensive legislative experience. She was the Director of

Governmental Relations at the Illinois Chiropractic Society for five years prior to coming to ISDS, and worked as a Legislative Analyst in the Office of the House Republican Leader prior to that. Lindsay has worked closely with Dave Marsh to learn dental politics and has made significant contributions to ISDS in a short-time. Lindsay is well-positioned to lead ISDS' legislative affairs into the future.

In the wake of Dave's retirement from full-time work with ISDS and shift to part-time contractual in mid-2023, additional staff resources are also being considered for this department.

Governmental Affairs Communication Efforts

Governmental Affairs has been focused on increasing communication with the membership. During the 2022 session, we sent several action alerts that used an advocacy tool to make it easier for our members to contact their legislators. The system allowed members to simply click a link and enter their name and address to send a preformed letter to their local legislators. Additionally, Governmental Affairs has used the text alert system to further spread our message about action alerts.

Throughout the 2022 session, we started to record videos about our legislative efforts that were posted to social media to help keep our members informed. We plan to create and post more videos in the 2023 legislative session about our efforts.

Governmental Affairs also holds monthly Zoom calls with ISDS leadership to inform them of the progress of our legislative initiatives. These calls have proven to be very beneficial to keep leadership aware of the progress of our legislation throughout the legislative session.

Finally, at the end of the 2022 legislative session we wrote a full session report that outlined our legislative efforts for our members. We will continue to do full session reports for future sessions.

Covid-19 Impact & Overall Response

Throughout the COVID-19 pandemic, ISDS and the Governmental Affairs team has handled countless matters to best position dentistry and gain consideration as "essential" healthcare. Some instances have not been directly related to the COVID-19 pandemic, per se, but incredibly outside the norm prior to the pandemic. There have been numerous variances we have had to request and advocate for (2020 manikin exam variance, 2021 continuing education variance to allow 100% on-demand, 2021 license renewal extension), responding to numerous sets of JCAR rules that have become more commonplace to establish laws (emergency kits, teledentistry, anesthesia matters, PMP), and in responding to impacts to dentistry in the Governor's COVID Executive Orders. All of these significant efforts have resulted in the advancement of our Mission Statement and arguably put ISDS in a position to have achieved its Vision Statement.

4. Promote the value of ISDS

Champion: Member Services and Communication Committees

Member Services

2020 gave ISDS the opportunity to highlight its dental supplies endorsement of Independent Dental Solutions (IDS). Over the summer, members were able to participate in a PPE buying program and in late 2020, a bulk glove purchase order program was launched to provide members an opportunity to

purchase gloves in unrestricted quantities prior to the COVID “surge” in November/December 2020. This spring boarded an over 20% growth of the program in 2021. While the purchase of IDS’s distributor, Midway Dental, by Henry Schein in August of 2022 has created some upheaval in the program, the same member value exists with the potential for even more opportunities in the future. A strategic marketing plan will be implemented in 2023 to reinvigorate the program. Another bright spot is the growth in the Best Card endorsement. Royalties have grown over 78% over the last 3 years with the average member savings growing to over \$4,400 annually.

In March 2021, ISDS endorsed ProSites for websites and patient communications. ProSites is a leader in the dental website market adding expertise in not only marketing but patient communications as well. Over 75 members have started working with ProSites since the endorsement. Another new endorsed vendor, added 2022, is Dynamic Dental Advisors (DDA). DDA provides in depth analysis of practices against industry benchmarks as well as solutions in areas where benchmarks are not being met. ISDS members receive this analysis for free. Additionally, DDA provides opportunity for ISDS to enhance educational opportunities in regards to practice management.

Members Services is continually looking to expand into new endorsement opportunities that can provide value for our diverse membership. Additional markets efforts are planned for 2023 to allowed endorsed vendors more marketing avenues to our members. This should not only help increase royalty revenue but also advertising revenue as well.

Communications Committee

Value of Membership during the pandemic:

Worked during the COVID-19 Pandemic to form a campaign called “Dentistry is Safe/Dentistry is Essential” to promote a public campaign to keep dental practices considered “essential” and open for business. Videos were developed and housed on a new ISDS “Vimeo” Video channel for members to use in their offices and social media. A social media push was also implemented.

Regularly sent e-mail updates to members with informational safety flyers to post in their offices. Sent regular updates concerning PPE/vaccine information.

Although most Covid restrictions are no longer in place at this current point in time, e-mail updates are sent to members anytime Covid restrictions (or other health-related matters) may affect dentistry.

Overall Value of Membership:

Communications has partnered with the Membership Committee to develop a “Why I’m a Member” campaign. Three videos are currently being edited and will be used to send out to non-renewals and on our social media.

The committee continues to work with the Membership Committee to develop tools to highlight the value of membership. Soon, we would like to engage members in videos to hear their stories of why membership has benefitted their practices.

Value of Membership with tangible goods, services:

Our monthly publication, *The Illinois Dental News*, regularly highlights endorsed member benefits. Communications is working more closely with endorsed companies to highlight their goods and services

via *Illinois Dental News* advertising, broadcast e-mails, and text alerts. Newly developed free CE webinars will also be highlighted.

Text Alert, e-mail tools:

Throughout 2020, a push to enroll members in the ISDS text alert system was made. Members commonly remark how much these updates and ability to take action are appreciated. New for the 2021 legislative session, ISDS is retooling our text alert system to enable members to simply “click” once to send on action alert emails to legislators. This should result in a notably increased response by members, which should aid our advocacy efforts.

We continue to encourage members to sign up for ISDS text alerts. Members commonly remark how much these updates and the ability to take action are appreciated. Efforts are being made to engage students and early career dentists to sign up for these alerts.

Using video as a tool:

We are using video as a resource for creating membership interest and engagement. There is success in “watching” what organized dentistry can do for membership. The Oral Cancer task force created a video to educate members on performing a proper oral cancer exam. Using videos like this in the future for more “how-to” explanations will benefit the membership.

5. Expand our efforts in member recruitment and retention

Champion: Membership and New Dentist Committees

ISDS Membership staff, along with both the Membership and New Dentist Committees, are expanding efforts in both member recruitment and retention.

- The membership committee has created a workgroup to update and develop its own strategic plan.
- The New Dentist committee is making great strides at becoming more inclusive for dental students and new dentists across the state. They hosted a virtual event that was open to dental students, residents and new dentists. An e-newsletter is being created that will focus on issues that are important to new dentists.
- Both the membership and the new dentist committees are re-working their Retention and Recruitment Team Leader and the New Dentist Network Leader programs to enable a more robust and inclusive feel.
- The membership department is developing a grassroots campaign for membership recruitment and retention that allows for more communication to flow between the levels of the tripartite. The goal is for the member to have a more engaging and consistent experience. Staff is also developing a communication approach that shows in detail the value of being a member.
- An ongoing monthly webinar to promote communication and membership recruitment and retention strategies across the tripartite was launched in March 2021. Discussion was very interactive amongst leaders of the components and branches, and this webinar will serve as a way for ISDS to help aid the local organizations with their membership efforts. Just knowing ISDS is here to help should go a long way.

- A more dedicated effort is now being made to show and highlight member value year-round – not just when the dues statement shows up.

Membership Committee

The Membership Committee has realized that the components need to be more efficient in terms of recruitment and retention efforts. This committee has taken it upon themselves to create resources that will be extremely beneficial to the components. The reasoning behind this is that the majority of member value happens at the local level.

Component Resource Guide: A best practice's resource guide has been developed for component leaders. This will streamline the onboarding process and help eliminate some of the "turnover frustrations" that can occur at the component level.

Monthly Component & Branch Leader Meeting: This is a monthly meeting that is geared towards all leaders within the components and branches. ISDS staff and leadership share updates that then can be shared out to the membership at the component level.

Automated Monthly Membership Lists: Every component and branch leader receives an automated email that contains their current member, non-member, and member pending lapses lists. The goal of this email is to help ensure that component leaders are aware of who is and is not a member within their component or branch.

The ISDS Membership department is also diligently working on cleaning up the association's database. This will help to ensure that our member's information is correct and current. Staff is also working hard on obtaining dental student's personal contact information, not just their school address and email.

Membership Committee's current strategic plan is contained below as Exhibit A. The committee is planning on updating it for 2023.

New Dentist Committee

The new dentist committee just came up with its own goals for 2023. The goals are contained below as Exhibit B. But the focus is on creating value for dental students, early career dentists (0-4 years past graduation) and ensuring that new dentists feel included within their components and branches.

The New Dentist Committee and ISDS membership department are extremely committed in becoming a valuable resource to dental students. Historically, we have book-ended their dental school career by participating in orientation and graduation activities. But there is a much greater need than only those two events. By becoming a resource to the students, ISDS is building a pipeline to membership.

It is also crucial to create value for this early career demographic. A large majority of these new dentists are not becoming practice owners, and so therefore, different benefits and services are needed to support them and to bring value to their dollars spent on membership. ISDS membership department along with member services are working on different types of benefits. By offering benefits that are more holistic in nature and not just for a practice owner, we offer greater value for not just early career dentists, but also hygienists and allied members.

Exhibit A

Membership Committee Strategic Plan 2021-2023

**As champions of the membership initiative
on the ISDS 2020-2023 Strategic Plan**

**“Expand our efforts in member recruitment
and retention”**



The membership committee sets the following initiatives in place:

1. Identify Component Needs

- a. Work with each component to identify needs and strengths regarding membership recruitment and retention.
- b. Develop resources that will address those needs
- c. Continue to provide consistent and frequent information on membership and legislative initiatives as well as additional information that provides a cohesive membership experience across the tripartite.
- d. work within the components to establish policies that are inclusive to all members.

2. New Dentist

- a. Work with the New Dentist Committee to help develop programs and initiatives geared towards New Dentists to assist with recruitment and retention of this group.
- b. Create a mentorship program that promotes different practice models and abilities and creates a diverse and inclusive community.

3. Student Outreach

- a. Work with each Illinois dental school to recruit students
 - i. Identify Faculty members who can help students to understand the importance of organized dentistry
 - ii. Provide resources and outreach for students in the beginning of their dental school career instead of waiting for their last year.
- b. Work with the New Dentist Committee to develop resources and programs specifically for dental students.
 - i. Collaborate on ways to enhance the National Signing Day experience for graduating D4 students.
- c. Partner with diverse student groups on campus to create alliances and connections with future members.

Immediate Action Items for remainder of 2021 through early 2022:

1. Re-develop the Recruitment and Retention Leader Program to allow for ease of communication between components and ISDS. The goal of this program is to have at least one person within each component and CDS branch that will be a key contact for new and existing members. ISDS staff and membership committee members will need to effectively work with each Recruitment and Retention Team Leader to properly communicate responsibilities and goals of the program.
2. Host a joint annual meeting between the Membership and New Dentist Committees, Recruitment and Retention Team Leaders and New Dentist Network Leaders from each component and CDS branch to identify similar areas of need on each committee and program to create a goal and plan on how best to address those needs. Most notably creating a plan on how best to create work flow between the Recruitment and Retention Team Leader and the New Dentist Network Leader in each Component and CDS branch and eliminate double efforts. This meeting will allow for a flow of ideas and create new ideas that will benefit all parties.
3. ISDS staff, with input from the membership committee, will create a “value of membership” brochure that can be used when communicating with new and potential members.

Exhibit B



The New Dentist Committee sets these goals to further advance the Membership Initiative on the ISDS 2020-2023 Strategic Plan “Expand our efforts in member recruitment and retention”. The New Dentist Committee will work with other ISDS stakeholder committees to bring exceptional membership value and key growth to the new dentist demographic.

ISDS New Dentist & Leadership Development Committee 2023 Goals

1. Engage Dental Students

Dental students are the incoming members. Engaging with students earlier, and more often, in their dental school career is beneficial to them to keep going with membership past graduation. Hosting and participating in various events is a great way to engage with dental students. This committee would like to have an event (lunch and learn, networking, wellness event, etc.) at least once a quarter at each of the three Illinois schools.

2. Build Value for dentists 0-2 years past graduation

For the first 18 months past graduation, new dentists receive a full dues discount. During these 18 months, it is imperative to create value for this demographic so that they will continue with membership once that 18 months has passed. The New Dentist committee will make recommendations to the Member Services and Dental Education Committees to make benefits and continuing education topics appeal to this demographic of dentists.

3. Support Early Career (0-4 years past graduation) dentists

Membership data shows that more dentists are retiring and leaving membership than those who have just recently graduated. Similar to the above point on creating value for early career dentists, the new dentist committee needs to support this demographic of dentists. The new dentist committee will work with the Membership committee on creating resources for the local components to use when creating events, CE courses, general meetings, etc. that will directly support this new group of dentists.

4. Promote inclusivity of DSO dentists and new dentists

Many new dentists have reported feelings of animosity and exclusion when participating in local meetings and events. With the Diversity, Equity & Inclusion Committee, the New Dentist Committee will work to ensure that new dentists, particularly those working at DSO's to feel welcome and included within organized dentistry.

5. Encourage new dentists to become involved across the tripartite

With leadership development now a part of the New Dentist Committee, the committee members and staff liaison need to work to identify new dentists who have an affinity towards leadership roles. The New Dentist committee will encourage those members to become leaders in all levels of the tripartite.

Illinois State Dental Society

New Business Submission Form – Board of Trustees

Please use this form to submit new business items for the ISDS Board meeting agenda

Name of new business item: _____ Apply for the ADA-CERP accreditation _____

Name of submitter: _____ Mahmoud Jallad (Southern Illinois District Trustee) _____

Date of board meeting: _____ December 9th, 2022 _____ Date submitted: _____ November 21st, 2022

What strategic initiative does this support? _____ 4 & 5 _____ (membership value and recruitment) _____
1. Stabilize ISDS in the aftermath of COVID-19 2. Sustain and improve our financial stability 3. Sustain our impact in Legislative Affairs 4. Promote the value of ISDS 5. Expand our efforts in member recruitment and retention

What financial impact will this have? _____ Application fees (\$1279) and Annum of \$988 _____

_____ In addition, staff time for application preparation and recertification need to be calculated. _____

Please provide a brief summary of the new business item and the intent of the submitter: _____

_____ Membership surveys state that continuing education is a major value to current members and is a promising recruiting tool for non-members. Our ISDS's mission statement places huge value on education, "through education, legislation and communication". As ISDS gears up to offer more CE courses to our members, it is important to revisit the CERP certification status, (ADA- Continuing Education Recognition Programs).

As of now, we lack recognition as a quality provider of continuing education (by our own ADA standards). This above most is an image problem and inconvenience to our members. While our courses we offer are satisfactory for licensing renewal requirement by our state, they are deemed deficient towards some fellowships, degrees and programs (e.g. AGD fellowship, Dental board in some states (such as California, Colorado, and others).

While the ADA itself is to blame for creating the problem, in first place, through bureaucracy and hardship, creating unreasonable deviation from the TRIPARTITE model. We, the ISDS and 14 other state dental societies, are not recognized as quality CE provider. The process of submitting new application takes a year long, and we are approaching 2 deadlines; we have to submit a letter of intent by March 15th, 2023, and finish the application by June 30th, 2023, for start date of November 2023.

A huge added benefit to getting CERP certified is that we can furnish our local components with CERP recognitions by extension, without them needing to go through the process individually.

Thanks